## Garland Independent School

GISD Sourcing Bid Tab

| Bid#:  | 31951                          | Title: 203-18 School Photography and<br>Graduation Services |          |  |  |  |
|--------|--------------------------------|---|----------|--|--|--|
| Quote# | Vendor / Supplier              | EPCNT   | Discount |  |  |  |
| 521325 | BALFOUR                        | Yes   |          |  |  |  |
| 522358 | *FLASH PHOTOGRAPHY             | No  |          |  |  |  |
| 522328 | GOLDBECK COMPANY               | YES   |          |  |  |  |
| 524352 | IMPRESSIONIST SCHOOL PORTRAITS | Yes   |          |  |  |  |
| 523366 | INTER STATE STUDIO AND         | Yes   |          |  |  |  |
| 524328 | LEGACY SP LIMITED LLC          | Yes   |          |  |  |  |
| 524395 | *LOGANS PHOTOGRAPHY            | ves   |          |  |  |  |
| 524353 | STRAWBRIDGE STUDIOS INC        | Yes   |          |  |  |  |

| ine |  | Award   |        |     | *Confidential                                |      |          | Extended     |
|-----|--|---------|--------|-----|--|------|----------|--------------|
| #   | Item Description   | (Y / N) | Reason | UOM | Supplier                                     | Qty  | Price    | Price        |
|     | School Picture package to<br>include 1- each 8x10, 2- each 5x7,<br>24 Wallet size (with commisssion) |         |        |     | INTER STATE STUDIO AND                       |      |          |              |
| 1   | comes in a package   | Yes     |        | EA  | PUBLISHING COMPANY<br>IMPRESSIONIST SCHOOL   | 5000 | \$30.00  | \$150,000.00 |
|     |  | Yes     |        | EA  | PORTRAITS                                    | 5000 | \$35.00  | \$175,000.00 |
|     |  | Yes     |        | EA  | *LOGANS PHOTOGRAPHY                          | 5000 |          |              |
|     |  | Yes     |        | EA  | STRAWBRIDGE STUDIOS INC                      | 5000 | \$35.00  | \$175,000.00 |
|     | School Picture Package to<br>include 1-each 8x10, 2-each 5x7,<br>24 Wallet Size (without             | Yes     |        | EA  | LEGACY SP LIMITED LLC                        | 5000 | \$65.00  | \$325,000.00 |
| 2   | commission) It comes in a package  | Yes     |        | EA  | IMPRESSIONIST SCHOOL<br>PORTRAITS            | 5000 | \$17.50  | \$87,500.00  |
|     |  | Yes     |        | EA  | INTER STATE STUDIO AND<br>PUBLISHING COMPANY | 5000 | \$21.00  | \$105,000.00 |
|     |  | Yes     |        | EA  | STRAWBRIDGE STUDIOS INC                      | 5000 | \$21.00  | \$105,000.00 |
|     |  | Yes     |        | EA  | *LOGANS PHOTOGRAPHY                          | 5000 |          |              |
|     | Senior School Picture Packages<br>to include 1-each 8x10, 2-each<br>5x7, 24 Wallet Size (With        | Yes     |        | EA  | LEGACY SP LIMITED LLC                        | 5000 | \$65.00  | \$325,000.00 |
| 3   | Commission) It comes in a package  | Yes     |        | EA  | INTER STATE STUDIO AND<br>PUBLISHING COMPANY | 2200 | \$50.00  | \$110,000.00 |
| 0   | Patriage   | Yes     |        | EA  | IMPRESSIONIST SCHOOL<br>PORTRAITS            | 2200 | \$75.00  | \$165,000.00 |
|     |  | Yes     |        | EA  | STRAWBRIDGE STUDIOS INC                      | 2200 | \$79.95  | \$175,890.00 |
|     |  | Yes     |        | EA  | *LOGANS PHOTOGRAPHY                          | 2200 |          |              |
|     | Senior School Picture Package to   | Yes     |        | EA  | LEGACY SP LIMITED LLC                        | 2200 | \$289.00 | \$635,800.00 |
| 4   | include 1-each 8x10, 2-each 5x7,<br>24 Wallet Size (Without<br>Commission) It comes in a<br>package  | Yes     |        | EA  | INTER STATE STUDIO AND<br>PUBLISHING COMPANY | 2200 | \$35.00  | \$77,000.00  |
|     |  | Yes     |        | EA  | IMPRESSIONIST SCHOOL<br>PORTRAITS            | 2200 | \$50.00  | \$110,000.00 |
|     |  | Yes     |        | EA  | STRAWBRIDGE STUDIOS INC                      | 2200 | \$63.95  | \$140,690.00 |
|     |  | Yes     |        | EA  | *LOGANS PHOTOGRAPHY                          | 2200 |          |              |
|     |  | Yes     |        | EA  | LEGACY SP LIMITED LLC                        | 2200 | \$289.00 | \$635,800.00 |

The district solicited 166 vendors and received 8 responses RFP # 203-18 School Photography Graduation Services

|    |  | 1         |          | 1  |              |                |                     |
|----|--|-----------|----------|--|--------------|----------------|---------------------|
|    |  |           |          |  |              |                |                     |
|    |  |           |          |  |              |                |                     |
|    | High School Cap & Gown (With   |           |          | *FLASH PHOTOGRAPHY                           |              |                |                     |
| 5  | Commission)  | NB        | <br>EA   | INCORPORATED                                 | 2800         |                |                     |
|    |  | NB        | EA       | INTER STATE STUDIO AND<br>PUBLISHING COMPANY | 2800         | NB             | NB                  |
|    |  | NB        | EA       | LEGACY SP LIMITED LLC                        | 2800         | NB             | NB                  |
|    |  |           |          |  |              |                |                     |
|    |  | NB        | EA       | STRAWBRIDGE STUDIOS INC                      | 2800         | NB             | NB                  |
| 6  | High School Cap & Gown<br>(Without Commission)   | NB        | EA       | INTER STATE STUDIO AND<br>PUBLISHING COMPANY | 2800         | NB             | NB                  |
| -  |  |           |          |  |              |                |                     |
|    |  | NB        | EA       | LEGACY SP LIMITED LLC                        | 2800         | NB             | NB                  |
|    |  |           |          |  |              |                |                     |
|    |  | NB        | EA       | STRAWBRIDGE STUDIOS INC                      | 2800         | NB             | NB                  |
|    |  |           |          |  |              |                | • • • • • • • • • • |
|    | Girl's Standard Senior Ring to   | Yes       | EA       | BALFOUR                                      | 2800         | \$35.00        | \$98,000.00         |
|    | include White Metal, High School<br>Name, Student or Team Name,  |           |          |  |              |                |                     |
|    | Graduation Year (With  |           |          | INTER STATE STUDIO AND                       |              |                |                     |
| 7  | Commission)  | NB        | <br>EA   | PUBLISHING COMPANY                           | 1200         | NB             | NB                  |
|    |  | NB        | <br>EA   | LEGACY SP LIMITED LLC                        | 1200         | NB             | NB                  |
|    |  | NB        | EA       | STRAWBRIDGE STUDIOS INC                      | 1200         | NB             | NB                  |
|    | Girl's Standard Senior Ring to<br>include White Metal, High School   |           |          |  |              |                |                     |
|    | Name, Student or Team Name,  |           |          | INTER STATE STUDIO AND                       |              |                |                     |
| 8  | Graduation Year (Without<br>Commission)  | NB        | EA       | INTER STATE STUDIO AND<br>PUBLISHING COMPANY | 1200         | NB             | NB                  |
|    |  |           |          |  |              |                |                     |
|    |  | NB        | <br>EA   | LEGACY SP LIMITED LLC                        | 1200         | NB             | NB                  |
|    |  |           |          |  |              |                |                     |
|    |  | NB        | EA       | STRAWBRIDGE STUDIOS INC                      | 1200         | NB             | NB                  |
|    |  |           |          |  | 1000         | <b>^</b> ~~~~~ | ****                |
|    | Boy's Standard Senior Ring to  | Yes       | EA       | BALFOUR                                      | 1200         | \$99.00        | \$118,800.00        |
|    | include White Metal, High School<br>Name, Student or Team Name,  |           |          |  |              |                |                     |
|    | Graduation Year (With  |           |          | INTER STATE STUDIO AND                       |              |                |                     |
| 9  | Commission)  | NB        | EA       | PUBLISHING COMPANY                           | 1200         | NB             | NB                  |
|    |  | NB        | <br>EA   | LEGACY SP LIMITED LLC                        | 1200         | NB             | NB                  |
|    |  | NB        | EA       | STRAWBRIDGE STUDIOS INC                      | 1200         | NB             | NB                  |
|    | Boy's Standard Senior Ring to<br>include White Metal, High School  |           |          |  |              |                |                     |
|    | Name, Student or Team Name,<br>Graduation Year (Without  |           |          | INTER STATE STUDIO AND                       |              |                |                     |
| 10 | Commission)  | NB        | EA       | INTER STATE STUDIO AND<br>PUBLISHING COMPANY | 1200         | NB             | NB                  |
|    |  |           |          |  |              |                |                     |
|    |  | NB        | <br>EA   | LEGACY SP LIMITED LLC                        | 1200         | NB             | NB                  |
|    |  |           |          |  |              |                |                     |
|    |  |           |          |  |              |                |                     |
|    |  | NB        | EA       | STRAWBRIDGE STUDIOS INC                      | 1200         | NB             | NB                  |
|    |  |           |          |  |              |                |                     |
|    | Graduation Annoucement   | NB<br>Yes | EA<br>EA | STRAWBRIDGE STUDIOS INC<br>BALFOUR           | 1200<br>1200 | NB<br>\$99.00  | NB<br>\$118,800.00  |
|    | Package to include 25  |           |          |  |              |                |                     |
|    | Package to include 25<br>Personalize Anouncements,<br>School Crest, Name,  |           |          |  |              |                |                     |
|    | Package to include 25<br>Personalize Anouncements,   |           |          |  |              |                |                     |
| 11 | Package to include 25<br>Personalize Anouncements,<br>School Crest, Name,<br>Date/Time/Place of Ceremony,                                  |           |          | BALFOUR                                      |              |                |                     |
| 11 | Package to include 25<br>Personalize Anouncements,<br>School Crest, Name,<br>Date/Time/Place of Ceremony,<br>Inner & Outer Envelopes (With | Yes       | EA       | BALFOUR                                      | 1200         | \$99.00        | \$118,800.00        |

## BID TABULATION GARLAND INDEPENDENT SCHOOL DISTRICT

|    | Graduation Anouncement                          |     |  |                        |                         |      |                        |              |
|----|---|-----|--|------------------------|-------------------------|------|------------------------|--------------|
|    | Package to include 25                           |     |  |                        |                         |      |                        |              |
|    | Personalize announcements,                      |     |  |                        |                         |      |                        |              |
|    | School Crest, Name,                             |     |  |                        |                         |      |                        |              |
|    | Date/Time/Place of Ceremony,                    |     |  |                        |                         |      |                        |              |
|    | Inner & Outer Envelopes (Without<br>Commission) | ND  |  | EA                     | BALFOUR                 | 2800 | NB                     | NB           |
| 12 | Commission                                      | NB  |  | EA                     | BALFOOR                 | 2000 | IND                    | ND           |
|    |   |     |  |                        | INTER STATE STUDIO AND  |      |                        |              |
|    |   | NB  |  | EA                     | PUBLISHING COMPANY      | 2800 | NB                     | NB           |
|    |   |     |  |                        |                         |      |                        |              |
|    |   |     |  |                        |                         |      |                        |              |
|    |   | NB  |  | EA                     | STRAWBRIDGE STUDIOS INC | 2800 | NB                     | NB           |
|    |   |     |  |                        |                         |      |                        |              |
|    |   | Yes |  | EA                     | LEGACY SP LIMITED LLC   | 2800 | \$39.00                | \$109,200.00 |
|    | Panoramic Senior Picture (With                  |     |  |                        |                         |      |                        |              |
| 13 | commission)                                     | Yes |  | EA                     | STRAWBRIDGE STUDIOS INC | 1200 | \$15.00                | \$18,000.00  |
|    |   |     |  |                        | INTER STATE STUDIO AND  |      |                        |              |
|    |   | Yes |  | EA                     | PUBLISHING COMPANY      | 1200 | \$19.00                | \$22,800.00  |
|    |   | Yes |  | EA                     | GOLDBECK COMPANY        | 1200 | \$25.00                | \$30,000.00  |
|    |   | res |  |                        |                         | 1200 | ψ23.00                 | \$30,000.00  |
|    |   | Yes |  | EA                     | LEGACY SP LIMITED LLC   | 1200 | \$25.00                | \$30,000.00  |
|    |   |     |  |                        |                         |      |                        |              |
|    | Panoramic Senior Picture                        |     |  |                        |                         |      |                        |              |
| 14 | (Without Commission)                            | Yes |  | EA                     | STRAWBRIDGE STUDIOS INC | 1200 | \$12.00                | \$14,400.00  |
|    |   |     |  |                        | INTER STATE STUDIO AND  |      |                        |              |
|    |   | Yes |  | EA                     | PUBLISHING COMPANY      | 1200 | \$16.00                | \$19,200.00  |
|    |   | 105 |  |                        |                         |      | <b><i><i>t</i></i></b> | ¢10,200100   |
|    |   |     |  |                        |                         |      |                        |              |
|    |   | Yes |  | EA                     | GOLDBECK COMPANY        | 1200 | \$25.00                | \$30,000.00  |
|    |   |     |  |                        |                         |      |                        |              |
|    |   |     |  | EA                     | LEGACY SP LIMITED LLC   | 1200 | \$25.00                | \$30,000.00  |
|    | Panoramic 8th Grade Picture                     | Yes |  | EA                     | LEGACT SP LIMITED LLC   | 1200 | \$25.00                | \$30,000.00  |
|    | (With commission)                               | Yes |  | EA                     | STRAWBRIDGE STUDIOS INC | 600  | \$15.00                | \$9,000.00   |
|    |   |     |  |                        | INTER STATE STUDIO AND  |      |                        |              |
|    |   | Yes |  | EA                     | PUBLISHING COMPANY      | 600  | \$19.00                | \$11,400.00  |
|    |   |     |  |                        |                         |      |                        | • · - •      |
|    |   | Yes |  | EA                     | LEGACY SP LIMITED LLC   | 600  | \$20.00                | \$12,000.00  |
|    |   | Yes |  | EA                     | GOLDBECK COMPANY        | 600  | \$25.00                | \$15,000.00  |
|    | Panoramic 8th Grade Picture                     | res |  |                        |                         | 000  | ψ <b>20100</b>         | φ13,000.00   |
|    | (Without commission)                            | Yes |  | EA                     | STRAWBRIDGE STUDIOS INC | 600  | \$12.00                | \$7,200.00   |
|    |   |     |  | INTER STATE STUDIO AND |                         |      |                        |              |
|    |   | Yes |  | EA                     | PUBLISHING COMPANY      | 600  | \$16.00                | \$9,600.00   |
|    |   |     |  |                        |                         | 600  | ¢00.00                 | ¢42.000.00   |
|    |   | Yes |  | EA                     | LEGACY SP LIMITED LLC   | 600  | \$20.00                | \$12,000.00  |
|    |   | Yes |  | EA                     | GOLDBECK COMPANY        | 600  | \$25.00                | \$15,000.00  |