



GARLAND INDEPENDENT SCHOOL DISTRICT

PURCHASING DEPARTMENT
501 SOUTH JUPITER ROAD
Garland, Texas 75042

March 9, 2021

ADDENDUM 1, RFP #370-21

CONCESSIONAIRE SERVICES (CCC)

This addendum modifies the original document as listed below and is hereby incorporated to the contract documents. Acknowledge receipt of this addendum by returning the completed and signed form with the solicitation response. Failure to submit the addendum may be used as an evaluated factor.

Question:

Can you define “concession net sales” and provide a more detailed history of concession and catering revenue from 2016-present?

Answer:

Net sales are defined as gross sales less taxes (8.25%).

Concessions Revenue

2015-2016	\$ 342,404.76
2016-2017	\$ 275,769.55
2017-2018	\$ 340,534.44
2018-2019	\$ 405,552.57
2019-2020*	\$ 729,490.48
- Alcohol	\$ 115,528.96

*First year with a TABC (Texas Alcoholic Beverage Commission) license

Question:

List of current bidders

Answer:

Garland ISD has adopted a procedure designating Lisa Ray, General Counsel, as the staff member to receive all email request for public information. Please resubmit your request to Ms. Ray at

informationrequest@garlandisd.net

Question:

What is the current menu with prices?

Answer:

Please see attached PDF's

Question:

Which mobile ordering system is the current concessionaire using?

Answer:

Aloompa

Question:

What existing POS system is the current concessionaire using?

Answer:

There is no current POS system being used. A POS system is required to produce necessary reporting. Please refer to page 23 paragraph 17 of the RFP.

Question:

What company is the current concessionaire using for menu board changes/updates?

Answer:

Dolphin-digital

Question:

Who is responsible for the removal of all trash pertaining to the concessions?

Answer:

It is the concessionaires' responsibility

Question:

The proposal-tabulations link on the RFP does not seem to work.

Answer:

The correct link is <https://www.garlandisd.net/connect/do-business/bid-tabulations>

Question:

Does the current concessionaire have an inventory list and have equipment available for sale?

Answer:

The current concessionaire, The Ed Campbell Company, has an inventory list with equipment available for sale. Their contact information can be found below.

Ed Campbell

(214) 205-4841

edcampbellco@earthlink.net

Mark A. Booker
Mark A. Booker
Executive Director of Purchasing

Company Name

Address

City State Zip

Signature

Title