



GARLAND INDEPENDENT SCHOOL DISTRICT

PURCHASING DEPARTMENT
501 SOUTH JUPITER ROAD
Garland, Texas 75042

April 5, 2018

ADDENDUM #2, RFP # 229-18

DISPLAY AND INSTALLATION SERVICES

This addendum forms a part of the solicitation documents, modifies the original document as listed below, and is hereby made part of any pursuant award. Acknowledge receipt of this addendum by returning the completed and signed form with the solicitation response. Failure to submit the addenda will be used as an evaluated factor.

THE DATE AND TIME FOR SUBMITTAL OF RESPONSES IS UNCHANGED

Questions and Responses on pages 2-5 following

Mark A. Booker
Director of Purchasing

Company Name

Address

City

State

Zip

Signature

Title

#	Question	Response
1	Will GISD define the placement of the displays per room per school?	Yes, detailed wall and placement will be defined and provided, per room, per school.
2	If a whiteboard is in the space designated for the display is the integrator responsible for moving the whiteboards?	No
3	If room has multiple projection screens are all to be removed?	The projector screen that is immediately paired/used with the projector is the focus of the scope. If there is an additional projector screen that will be in the display placement specifications, it will also be in scope to be removed. This is estimated to be less than 5% of the rooms.
4	If screen is mounted to a backing board is the board to be removed?	Remove the screen and brackets, leave the board.
5	Will you be purchasing equipment all up front, or over a 4-year time period?	Equipment will be procured according the project timeline, expected to be over an 18 month period.
6	Can we put a dumpster at each site for disposal?	No, as an option, the Technology Center will have a rolloff dumpster that can be utilized.
7	Any services beyond the standard warranty, or just the standard warranty?	No services are expected beyond the standard warranty.
8	For the 4/18 sample equipment, is it monitors only, or all equipment need to be displayed?	Primarily displays and sound bars, with the potential for cabling. We will notify which vendors need to provide which equipment.
9	Will the bond construction campuses have the electrical outlets for the TVs already installed in the proper TV locations?	No
10	Will electrical permits be required for the electrical work?	Contractor is responsible for submitting/obtaining electrical permits
11	If no electrical permits are required, can a licensed journeyman electrician employed by the AV contractor do the electrical work without a master electrician?	Contractor is responsible for submitting/obtaining electrical permits, if required, by the respective city (Garland, Rowlett, or Sachse). Refer to section 3.19.2 on NEC.
12	Regarding section 3.2. (Page 9) Pickup and delivery will be made between the hours of 8:00am and 2:00PM M-F. Will all purchased equipment be shipped to Seller's warehouse or to GISD warehouse?	Refer to section 8.4.3 Logistics
13	Regarding section 4.1.2. Quality of Workmanship does not list a time limit, i.e., 12-24 months, etc. It almost appears to be asking for a "Warranty" with no definition. What is the duration of QoW in section 4.1.2?	1 Year; Refer to section 3.19 Installation Warranty
14	On Page 17, Instruction Sheet: Is the 8M approved for year one's budget?	This is the estimated value of the contract over the contract term
15	Are displays to have impact resistant glass to prevent damage from various types of projectiles?	No, refer to minimum specifications
16	How many classrooms will be impacted by renovation where a display will be installed?	Potentially all classrooms in Phase I (500 – 1000)
17	Will boards which may now be covered by a display, be replaced in a different location?	Board relocation is not within scope
18	When removing screens, does the mounting hardware have to be removed (the mounts and hooks).	Yes

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19	The scope of work requires electrical outlets be moved and/or added. What is the position of the cities of Sachse, Rowlett and Garland concerning permitting this electrical work?	Contractor is responsible for submitting/obtaining electrical permits
20	IF old cabling is in Panduit and has a 2 gang exterior box, do we replace the 2 gang box with a single gang box to accommodate the single gang plate specified?	GISD intends to leave any 2 gang boxes in place, as to prevent any damages to walls. GISD will work with installation vendors to provide a dual to single gang reducer.
21	IF old cabling is in the wall and comes to a 2 gang plate, do we cut in a new single gang box next to it? If so, do we leave that 2 gang opening uncovered or provide a 2 gang blank?	GISD intends to leave any 2 gang boxes in place, as to prevent any damages to walls. GISD will work with installation vendors to provide a dual to single gang reducer.
22	IF there is wood bracing for the old screen, do we demolish it or leave it in place when taking the old screen down?	Remove the screen and brackets, leave the wood bracing it is mounted on.
23	IF a whiteboard needs to be removed, who removes that?	This is out of scope
24	IF there are multiple screens on the image wall, do we remove them all? If so, what about the in ceiling screens?	The projector screen that is immediately paired/used with the projector is the focus of the scope. If there is an additional projector screen that will be in the display placement specifications, it will also be in scope to be removed. This is estimated to be less than 5% of the rooms. The recessed screens are out of scope.
25	Will we know what electrical plugs are hot in each room before install?	Yes, GISD will provide this information.
26	On Phase 1, is it closer to 500 rooms or closer to 1000 rooms that are required to be installed by 8/19/19?	Unknown at this time. A detailed scope is expected to be developed during Phase 0.
27	RFP Section 3.16.1 states that we are to provide GISD with an electronic document containing DE-installed equipment Serial Numbers and Asset Tags. What Items that are being DE-installed meet that criteria?	The inventory of de-installed assets should cover projectors. All projectors should have an asset tag.
28	Will an audited financial statement be acceptable in Lieu of a Dunn & Bradstreet Comprehensive Report?	CHANGE FROM: 8.3.1.6. Include a copy of Dunn & Bradstreet's Comprehensive Report on the company issued within the last 12 months. CHANGE TO: 8.3.1.6. Proposer must provide D&B number and location of office. Based on ranking of the proposers after evaluation step 1, the financial strength item will be evaluated for only a few of the top ranked proposers or as deemed necessary by the district.
29	In a classroom with panduit, can the existing panduit be used by removing the rapid run cable and installing the HDMI cable?	Yes, if the existing Panduit remains in good condition. For example, if loose, cracked, broken, or falling off wall; it must be replaced.
30	Do you want the JBL sound bar installed above or below the display?	The intention/preference will be for above the display. Display models and room conditions may dictate above or below.
31	According to ADA requirements, installed displays cannot be any lower than 80" from the floor. Some of your classrooms with the lower ceilings will not be in compliance with a 65-75" display. What do we quote?	You are to quote the models provided (65", 70", 75" displays). GISD will determine placement in each room, given all requirements, including ADA.

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32	For those campuses dealing with construction this summer, what happens if they run over their deadline and it doesn't allow the AV vendor the time necessary to install some of the displays before school starts?	GISD will work with the installation vendor to address any necessary changes in timelines.
33	How many campuses will have construction this summer?	45 campuses, with varying scopes of work
34	Is the construction at the campus in every classroom or some?	Construction scope varies across campuses; most scopes of work do not impact every room.
35	For those classrooms where there are false ceilings and asbestos above the ceiling, will the district asbestos group install and attach the J-hooks in those classrooms affected by asbestos?	GISD will work with installation vendor to address installation of J-hooks impacted by asbestos.
36	Will the district personnel provide us with campus maps and mark where the display will be installed? Or, will we walk each room and campus with the district personnel to determine mounting location and type?	GISD will provide campus maps and placement specifications.
37	With regards to the electrical, there are a number of existing outlets in these classrooms that could be utilized since many of the panels will need to be installed in a front corner of the classroom. Are these outlets working and can the district let us know how many rooms will need power moved and how many will not?	Yes, GISD will provide this information. This information is unknown at this time, but a detailed room by room scope will be developed.
38	Many of the existing PC's that in the classrooms have multiple items connected to it. (document cameras, printers, monitors, DA's, etc.) Are we responsible for connecting these devices to the display or just the computer?	Connect only the display to the computer. Refer to section 3.18.2 on A/V Cabling
39	What type of output is on each computer?	Display port
40	What does FOB stand for in section 3.1?	FOB destination is a contraction of the term "Free on Board Destination." The term means that the buyer takes delivery of goods being shipped to it by a supplier once the goods arrive at the buyer's receiving dock. The seller pays and bears the freight charges and owns the goods while they are in transit
41	Does there need to be an Electrical Permit for any/all electrical work?	Contractor is responsible for submitting/obtaining electrical permits
42	If an electrical Permit is required, who's responsibility is it to pull the permit?	Contractor is responsible for submitting/obtaining electrical permits
43	How many TVs can be stored at the Technology Center at one time?	There are multiple variables, including other parallel projects and size of the displays.
44	Who is Considered the "Supplier" in this RFP Document?	The awarded equipment vendor
45	What is ACH as used in Section 4.7? ("Garland ISD will make all payments via ACH.")	Automated Clearing House (ACH) is an electronic network for financial transactions in the United States. ACH processes large volumes of credit and debit transactions in batches. ACH credit transfers include direct deposit, payroll and vendor payments.

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46	The Specification calls for the TVs/Displays to have "Native Resolution of 1920 x 1080P" (ie 1080P). Most Displays today are native 4K (UHD). Will a native 4K/UHD Display suffice for this Bid?	See minimum specifications; refer to section 4.3 4.3. Minimum A/V Equipment Specifications. Native 4K (UHD) will be considered, however, budget will be the driving factor. GISD is seeking the best value for the largest display.
47	In Cooper Elementary, Room 37 (Ms Lee), Do we need to remove the Board behind the Screen?	Relocation or removal of white boards and/or backing/mounting boards is out of scope.
48	In section 8.6-Legacy Equipment Disposal - 8.8.2-Could you better describe the "per unit salvage value" - is this money paid to GISD for the Equipment or is this money to be paid to the vendor for disposing of the equipment (eg. dumpster rental)?	This represents the value of the equipment being de-installed. Responses to Installation Labor (Section 8.5) should reflect both installation and removal, i.e., turnkey installation and removal.
50	What is the "Extension" column used for on the Equipnet spreadsheets?	The extended price, e.g., Qty x Unit Price = Extension
51	Are displays required to be commercial grade?	No, refer to minimum specifications. There is not a requirement for displays to be commercial/hospitality grade. GISD is seeking a display that is a balance of quality and value.
52	Are displays which are similar to a Vizio which can be purchased at Best Buy (without the SMART TV features acceptable?	Yes, refer to minimum specifications. GISD is not interested and will not accept product bids for LED Displays known as "Smart TVs", which have integrated internet and interactive Web 2.0 features. Due to the open and unmanaged ability for students to connect and present unauthorized information, such products will not be considered.
53	Can just the display and sound bar be quoted or does all the AV equipment, such as the various display mounts have to be included, to be considered?	To meet the needs of GISD, the district reserves the right to award as follows: <ul style="list-style-type: none"> - A single vendor for all products and services, or - Multiple vendors for all products and services, or - Any combination thereof