



GARLAND INDEPENDENT SCHOOL DISTRICT

PURCHASING DEPARTMENT
501 SOUTH JUPITER ROAD
Garland, Texas 75042

June 2, 2017

ADDENDUM #2, RFP # 338-17 (31812)

TELECOMMUNICATION UPGRADE

This addendum forms a part of the solicitation documents, modifies the original document as listed below, and is hereby made part of any pursuant award. Acknowledge receipt of this is addendum by returning the completed and signed form with the solicitation response. Failure to submit the addenda will be used as an evaluated factor.

THE DATE AND TIME FOR SUBMITTAL OF RESPONSES IS UNCHANGED

Responses to questions received following page

Mark A. Booker
Director of Purchasing

Company Name

Address

City State Zip

Signature

Title

Question 1:

Can you send me a copy of the HUB Plan documents you might have for RFP 31812. I've looked thru the info posted and can't find it. what percentage is to be offered to our HUB partners for this Opp?

Response 1:

The following evaluation criteria will be used to evaluate all responses received for this RFP and you will note that #6 relating to HUB does not receive a point valuation. There are no HUB plan documents in this RFP.

- | | |
|--|------------------|
| 1. The purchase price | 40 points |
| 2. The reputation of the vendor and of the vendor's goods or services | 12 points* |
| * Successfully completed contracts with Texas ISD with a minimum of 40 buildings and 25,000 students (4 points each) | |
| Successfully completed contracts with school districts in the United States, other than Texas meeting above criteria (3 points each) | |
| Successfully completed contracts for small Texas ISD or other state ISD (2 points each) | |
| 3. The quality of the vendor's goods or services | 12 points |
| 4. The extent to which the goods or services meet the District's needs | 28 points |
| 5. The vendor's past relationship with the District | 3 points |
| 6. The impact on the ability of the district to comply with the laws and rules relating to historically under-utilized businesses (HUB) | 0 points |
| 7. The total long-term cost to the district to acquire the vendor's goods and services | 0 points |
| 8. For a contract for goods and services, other than goods or services related to telecommunications and information services, building construction and maintenance, or instructional materials, whether the vendor or the vendor's ultimate parent company or majority owner has its principal place of business in this state | <u>5 points</u> |
| | 100 points total |

Question 2:

Currently, the 2 main (NEC SV8500 systems with voice mail) support all of the schools connectivity). The scope suggests a new 3rd location. Where will that location be housed and what schools will connect to this new hub?

Response 2:

This is undetermined at this time.

Question 3:

Is there a current diagram of what the new design will look like or is this something that we will need to provide?

Response 3:

There is no design at this time.

Question 4:

Does the district current have any software assurance on any of the telephone system or voice mail system platforms?

Response 4:

Garland ISD does not have Software Assurance on any PBX or voicemail system.

Questions 5:

I have a question regarding the above RFP. The bid states to be a qualified proposer, you must list 3 references for school districts over 20,000 students in the Texas area. Optus is a national company and service customer across the US. We only have to school districts in Texas one of them being Garland ISD. My questions are can we use Garland ISD as a reference and is the 3rd reference acceptable to be in another state?

Response 5:

Yes, Garland ISD may be used as a reference if prior work for the District was performed. In response 1 above it is detailed as to how points will be distributed for each reference criteria.

Question 6:

We are interested in proposing an alternative solution, and the proposal requirements does say that companies can submit separate submittal. However, we will not be proposing NEC equipment, and therefore need to ask if our proposal will be non-compliant. Will Garland ISD consider other VOIP solutions that demonstrate cost savings now and also when upgrades are need in the future?

Response 6:

All proposals received by the deadline will be considered and scored utilizing the evaluation criteria detailed in Response 1 above.

Question 7:

Can we have the NEC Studio quote number on which the systems were configured? Also, can Garland ISD request access for all vendors from NEC the manufacturer to the Studio quote? This studio quote will allow for substantial additional savings for Garland ISD. By the other vendors bidding not having this information, it gives an unfair advantage to the vendor who did the configuration for the school prior to the RFP.

Response 7:

Part numbers and quantities were compiled by District personnel using current inventory and Garland ISD has no knowledge of a Studio Quote number.