

RFP#26-19 STORAGE AREA NETWORK EQUIPMENT AND SERVICES		
EVALUATION CRITERIA	FIRM	
	DICE Communications Inc	
Parameters:	Max Points	
Proposed Price: EXISTING EQUIPMENT SOFTWARE SUPPORT		\$5,850
The purchase price;	40	40.00
The reputation and quality of the vendor's goods or services;	10	9.00
The quality of the vendor's goods or services;	10	9.00
The extent to which the goods or services meet the district's needs;	10	9.33
The vendor's past relationship with the district;	3	0.00
The impact on the ability of the district to comply with the laws and rules relating to historically under-utilized businesses (HUB); (must be 0 points)	0	0.00
The total long-term cost to the district to acquire the vendor's goods and services;	10	9.33
Any other relevant factor specifically listed in the request for Proposals 9a Compatibility of proposed equipment with existing Garland ISD Storage Area Network (SAN) - 3 points 9b Extent to which new SAN devices meet required features - 2 points per required feature (total of 12 points available) THIS AREA NOT APPLICABLE TO SOFTWARE SUPPORT	0	0.00
Total Points	83	76.67

Buyer's Note: DICE Communications, Inc., of the 5 vendors submitting proposals for this solicitation, is the only firm proposing pricing for the software support of existing equipment. Only a total of 83 points is available for this portion of the evaluation. 15 points relate strictly to the purchase of new equipment, and only 3 points are available for past relationship with the District.

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EVALUATION CRITERIA	FIRM				
		Technology Assets LLC	CDW Government Inc	DISYS Solutions Inc	Netsync Network Solutions
Parameters:	Max Points				
Proposed Price: 120TB NEW EQUIPMENT		\$182,839	\$284,654	\$297,664	\$270,091
The purchase price;	40	40.00	25.69	24.57	27.08
The reputation and quality of the vendor's goods or services;	10	3.00	9.00	9.60	8.70
The quality of the vendor's goods or services;	10	3.00	9.00	9.60	8.70
The extent to which the goods or services meet the district's needs;	10	9.33	8.67	7.67	8.67
The vendor's past relationship with the district;	3	2.00	2.00	2.00	2.00
The impact on the ability of the district to comply with the laws and rules relating to historically under-utilized businesses (HUB); (must be 0 points)	0	0.00	0.00	0.00	0.00
The total long-term cost to the district to acquire the vendor's goods and services;	10	8.00	7.00	6.67	7.00
Any other relevant factor specifically listed in the request for Proposals 9a Compatibility of proposed equipment with existing Garland ISD Storage Area Network (SAN) - 3 points 9b Extent to which new SAN devices meet required features - 2 points per required feature (total of 12 points available)	15	14.33	14.33	15.00	14.33
Total Points	98	79.67	75.69	75.10	76.48

Buyer's Note: Garland ISD received 5 responses to this solicitation. One response, DICE Communications, Inc. did not submit pricing in accordance with the Addendum 1 requirements and therefore is not included on this tabulation sheet for comparison. Only 3 points are available for past relationship with the District, reducing the total evaluation points to 98 available.