

<b>Evaluation Criteria – General Procurement</b>	<b>Points</b>	<b>Docunav</b>	<b>TSG Confidential</b>
<b>1. The purchase price</b>	<b>40</b>	40	26
<b>Proposed Pricing</b>		\$1,491,092	
<b>BAFO Pricing</b>		\$1,327,735	Not Requested
<b>2. The reputation of the supplier and the supplier's goods or services;</b> 3 Positive References = 10 pts, 2 Positive References = 6 pts, 1 Positive Reference = 3 points	<b>10</b>	10	10
<b>3. The quality of supplier's goods and services</b>			
i. Implementation & Training Support	<b>10</b>	6	6
ii. Technical Requirements	<b>10</b>	6	6
<b>4. Extent to which the goods or services meet the district's needs;</b> extent to which the quality of the supplier's goods and services meet district needs as evidenced through responsiveness to the case uses, implementation and training plan, maintenance and support.	<b>30</b>	20	16
<b>General Procurement Maximum Total Points</b>	100	83	64
<b>Presentation Phase</b>	35	35	18
<b>Grand Total</b>	<b>135</b>	<b>118</b>	<b>82</b>