

EVALUATION CRITERIA		FIRM	FIRM	FIRM
		Applications Software Technology LLC ALTERNATE	CherryRoad Technologies Inc. PRIMARY	Oracle America Inc. **Confidential**
Parameters:		Max Points		
PROPOSED PRICING:		\$1,136,200	\$1,252,181	
The purchase price	40	40.00	36.30	10
The reputation of the vendor and the vendor's goods or services	5	4.10	4.90	
The quality of the vendor's goods or services	20	14.40	15.40	
The extent to which the goods or services meet the district's needs	20	15.80	18.10	
The vendor's past relationship with the district	3	2.00	0.00	
The impact on the ability of the district to comply with the laws and rules relating to historically under-utilized businesses (HUB); (must be 0 points)	0	0.00	0.00	
The total long-term cost to the district to acquire the vendor's goods and services	0	0.00	0.00	
For a contract for goods and services, other than goods and services related to telecommunications and information services, building construction and maintenance, or instructional materials, whether the vendor(s) or the vendor(s)'s ultimate parent company or majority owner: A. has its principal place of business in this state B. employs at least 500 persons in this state	0	0.00	0.00	
Any other relevant factor specifically listed in the Request for Proposal or Proposals : Ability to comply with requested RFP response format	2	2.00	2.00	
Oral Presentation	10	7.89	9.50	
Total Points	100	86.19	86.20	NOT EVALUATED