

RFP # 316-17 MANAGEMENT TOOL

EVALUATION CRITERIA		FIRM	FIRM	FIRM	FIRM	FIRM
		GAT Unlimited	CDI Computer Dealers Inc	Troxell - CatchOn	Troxell - Lightspeed	Troxell - Go Guardian
Parameters:	Max Points					
Proposed Price Year 1		\$40,400	\$48,067	\$61,000	\$61,000	\$61,000
Proposed Price Year 2-5		\$161,600	\$198,022	\$228,750	\$228,750	\$228,750
The purchase price	20	20	17	13	13	13
Long Term Cost to the District	20	20	16	14	14	14
The reputation of the vendor and of the vendor's goods or services;	9	6	9	9	9	9
The quality of the vendor's goods or services	10	10	10	10	10	10
The extent to which the goods or services meet the district's needs;	38	18	2	20	10	2
The vendor's past relationship with the district; (must not exceed 3 points)	3	0	0	2	2	2
The impact on the ability of the district to comply with the laws and rules relating to historically under-utilized businesses; (must be 0 points)	0	0	0	0	0	0
Total Points	100	74	54	68	58	50

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	Computer Technology Link Corp	CDW Government LLC Confidential	CatchOn	Virtucom - Gsuite	Virtucom - Lightspeed Relay	Dell - CatchOn	Dell - GoGuardian	GTS Technology
Parameters:								
Proposed Price Year 1	\$76,250		\$70,150	\$213,500	\$213,500	\$66,185	\$123,220	\$331,760
Proposed Price Year 2-5	\$381,250		\$274,500	\$1,067,500	\$1,067,500	\$248,575	\$508,133	\$893,200
The purchase price	11	5	12	4	4	12	7	2
Long Term Cost to the District	8	5	12	3	3	13	6	4
The reputation of the vendor and of the vendor's goods or services;	9	9	9	9	9	9	9	9
The quality of the vendor's goods or services	10	10	10	10	10	10	10	10
The extent to which the goods or services meet the district's needs;	28	17	20	0	10	20	20	11
The vendor's past relationship with the district; (must not exceed 3 points)	0	2	0	0	0	2	2	0
The impact on the ability of the district to comply with the laws and rules relating to historically under-utilized businesses; (must be 0 points)	0	0	0	0	0	0	0	0
Total Points	66	48	62	26	36	66	54	36