

**RFP 302-19-04 English Language Learners - Printed Materials
CRITERIA EVALUATION FORM**

| EVALUATION CRITERIA | FIRM | | |
|--|------------|--------------|--------------|
| | Rally | Kamico | |
| Parameters: | Max Points | | |
| Proposed Price: A comparison of like sample line items were evaluated for pricing. Pricing does not reflect the contract value rather the amount of the like items evaluated | | \$248,362.32 | \$253,902.00 |
| The purchase price; <u>NOT TO BE EVALUATED BY COMMITTEE MEMBERS</u>. Purchasing Dept. will enter separately. Based on a standard formula Personal Property Purchase: 50-55, Combination of Goods and Services or Service (only):40-50 Split with long-term cost if applicable. | 40 | 40 | 39 |
| The reputation of the vendors and the vendors goods and services. Results of reference checks. 3 postivie references=10 points, 2 positive reference= 5 points, 1 positive reference=2 pts. SAMPLES WERE NOT REQUESTED | 10 | 10 | 10 |
| The quality of the vendor's goods or services; Range 0-10.Things to consider: Samples were not requested | 17 | 17 | 17 |
| The extent to which the goods or services meet the district's needs; Provides 90-100% of the list price=30 points, provides 70-89% of the list price= 10 points, 40-69%= 3 points, below 40%= 0 points. | 30 | 27.5 | 26.25 |
| The vendor's past relationship with the district; Range 0-3 District standard is to award points as follows: 3 – performed above contract standards 2 – performed to contract standards 1 – instances of substandard performance but deficiencies were promptly corrected when notified 0 – no previous experience with GISD Negative 1-10 may be assigned based on the number of written complaint letters issued by the Purchasing Department | 3 | 2 | 2 |
| The impact on the ability of the district to comply with the laws and rules relating to historically under-utilized businesses; (must be 0 points) | 0 | 0 | 0 |
| The total long-term cost to the district to acquire the vendor's goods and services; Range 0-10, Discount structure for each manufacturer.This item is designed to capture all costs other than those identified under initial purchase price, example maintenance cost for years 2-5. | 0 | 0 | 0 |
| Only used if additional factors identified in RFP | 0 | 0 | 0 |
| Total Points | 100 | 97 | 94 |

| RFP #302-19-04 English Language Learners - Digital Resources CRITERIA EVALUATION FORM | | | |
|--|-------------------|----------------|-------------|
| EVALUATION CRITERIA | FIRM | | |
| | Sunburst | Pearson | |
| Parameters: | Max Points | | |
| Proposed Price: A comparison of 2 like sample line items were evaluated for pricing. Pricing does not reflect the contract value rather the amount of the 2 like items evaluated | | \$336,770.00 | \$75,235.14 |
| The purchase price; <u>NOT TO BE EVALUATED BY COMMITTEE MEMBERS</u>. Purchasing Dept. will enter separately. Based on a standard formula Personal Property Purchase: 50-55, Combination of Goods and Services or Service (only):40-50 Split with long-term cost if applicable. | 40 | 9 | 40 |
| The reputation of the vendors and the vendors goods and services. Results of reference checks. 3 postivie references=10 points, 2 positive reference= 5 points, 1 positive reference=2 pts. SAMPLES WERE NOT REQUESTED | 10 | 0 | 10 |
| The quality of the vendor's goods or services; Range 0-10.Things to consider: Samples were not requested | 17 | 17 | 17 |
| The extent to which the goods or services meet the district's needs; Provides 90-100% of the list price=30 points, provides 70-89% of the list price= 10 points, 40-69%= 3 points, below 40%= 0 points. | 30 | 22.5 | 30 |
| The vendor's past relationship with the district; Range 0-3 District standard is to award points as follows: 3 – performed above contract standards 2 – performed to contract standards 1 – instances of substandard performance but deficiencies were promptly corrected when notified 0 – no previous experience with GISD Negative 1-10 may be assigned based on the number of written complaint letters issued by the Purchasing Department | 3 | 2 | 2 |
| The impact on the ability of the district to comply with the laws and rules relating to historically under-utilized businesses; (must be 0 points) | 0 | 0 | 0 |
| The total long-term cost to the district to acquire the vendor's goods and services; Range 0-10, Discount structure for each manufacturer.This item is designed to capture all costs other than those identified under initial purchase price, example maintenance cost for years 2-5. | 0 | 0 | 0 |
| Only used if additional factors identified in RFP | 0 | 0 | 0 |
| Total Points | 100 | 50 | 99 |