

RFP #15-18 CRITERIA EVALUATION FORM

EVALUATION CRITERIA	FIRM				
	Frontier Southwest	Windstream Services	Skyrider Communications	Zayo Group **Confidential**	
Parameters:	Max Points				
Proposed Price - 3 years - 10 Gbps		\$527,808	\$614,853	\$575,928	
The purchase price;	30	30	26	27	9
The reputation of the vendor and of the vendor's goods or services;	15	0	5	10	10
The quality of the vendor's goods or services	12	11	9	0	11
The extent to which the goods or services meet the district's needs;	15	8	14	0	13
The vendor's past relationship with the district; (must not exceed 3 points)	3	3	3	0	0
The impact on the ability of the district to comply with the laws and rules relating to historically under-utilized businesses; (must be 0 points)	0	0	0	0	0
Years 4 & 5 Cost -		\$328,200	\$409,902	\$383,952	
The total long-term cost to the district to acquire the vendor's goods and services;	10	10	8	9	14
Any other relevant factor specifically listed in this solicitation):	15	9	11	0	11
Total Points	100	71	75	46	69