

BID TABULATION  
GARLAND INDEPENDENT SCHOOL DISTRICT

Company		Flores Technical Services, Inc.	
<b>Section 4: Labor Rates and Discount</b>		<b>Proposed Pricing</b>	
Installation Labor (Monday - Friday)		\$55.00	
Service Labor (Monday-Friday)		\$65.00	
Installation Labor (After Hours, Weekends, Time over 40 hours)		\$65.00	
Service Labor (After Hours, Weekends, Time over 40 hours)		\$98.00	
<b>Section 2-Security Alarm and Access Control Pricing</b>			
QTY	Description	Price	Extended Price
Expected	Description	Price	Price
<b>Legacy Monitor Dynamics Hardware</b>			
1	RTU-200-1AC/FIM (PB-2000)-Diff/Diff	\$2,935.00	\$2,935.00
10	RIM-16-Remote Input Module (Eight (8) Inputs)	\$295.00	\$2,950.00
5	FIM-4-Four-Wire Interface Module, Four Port RS-485 Communication.	\$410.00	\$2,050.00
50	Battery (6 VDC/3.5 AH)	\$30.00	\$1,500.00
50	Battery (12 VDC/7 AH)	\$40.00	\$2,000.00
10	Altronics, SMP-3, 2.5 AMP Power Supply	\$29.00	\$290.00
3	C8 - RTU Cable for Eight (8) RIMs	\$80.00	\$240.00
10	9V-1.9A Class II Transformer, Wall Plug with Output Cord	\$26.00	\$260.00
12	DSC PTC1640U Transformer	\$15.00	\$180.00
10	STB-180-(#) - Spare TELCO Board (180 Series), Diff/Diff Communications	\$470.00	\$4,700.00
1	Enclosure-RTU-200A	\$545.00	\$545.00
10	ASSY., MINI-ZIM,FR, 5.76K	\$19.00	\$190.00
10	ASSY.,MINI-ZIM,DB, 10.2K	\$19.00	\$190.00
10	ASSY., MINI-ZIM, DS, 15.8K	\$19.00	\$190.00
10	ASSY., MINI-ZIM,II 29.4K	\$19.00	\$190.00
10	ASSY., MINI-ZIM,PN, 48.7K	\$19.00	\$190.00
10	ASSY., MINI-ZIM, HB,63.4K	\$19.00	\$190.00
10	ASSY.,MINI-ZIM,AS,107K	\$19.00	\$190.00
10	ASSY.,MINI-ZIM,AN, 143K	\$19.00	\$190.00
10	ASSY.,MINI-ZIM,CP, 536K	\$19.00	\$190.00
10	ASSY.,MINI-ZIM, CI, 301K	\$19.00	\$190.00
10	ASSY.,MINI-ZIM,MI 200K	\$19.00	\$190.00
10	ASSY.,MINI-ZIM,SP, 1.2 MEG	\$19.00	\$190.00
10	ASSY.,MINI-ZIM,FB, 1.82K	\$19.00	\$190.00
10	ASSY.,MINI-ZIM,PB, 38.3K	\$19.00	\$190.00
10	ASSY.,MINI-ZIM,HS, 82.5K	\$19.00	\$190.00
10	ASSY.,MINI-ZIM,IE, 22.1K	\$19.00	\$190.00
10	PB-2000-M RTU Processor Board	\$900.00	\$9,000.00
20	ACT-E Door Interface Module	\$320.00	\$6,400.00

**The district solicited 175 vendors and received 1 responses  
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<b>Company</b>		<b>Flores Technical Services, Inc.</b>	
<b>IDC Hardware</b>		<b>Price</b>	<b>Extended Price</b>
5	Unified Digital Controller-UDC/DDC3	\$1,625.00	\$8,125.00
10	Dual Door Controller (DDC)-For Use With SAFEnet	\$600.00	\$6,000.00
10	Alarm Zone Controller (AZC)	\$760.00	\$7,600.00
3	(IDC) Enclosure, 4-Board Size-Large	\$275.00	\$825.00
5	Power Supply AC176ULTB, 28 VAC 12/24 VDC at 1.75A	\$90.00	\$450.00
5	Transformer, 110 VAC-24 VAC, 830MA, Screw TRM	\$18.00	\$90.00
30	BAT-12V7AH - Battery (12VDC/7AH)	\$30.00	\$900.00
1	Programming Cable Kit (ORC cable, AZC cable, DCC cable and null modem)	\$55.00	\$55.00
<b>Galaxy Access Control Hardware</b>		<b>Price</b>	<b>Extended Price</b>
1	Bosch Alarm Panel Interface 9412	\$115.00	\$115.00
1	Galaxy Client Workstation	\$1,888.00	\$1,888.00
1	Galaxy Standard Client Software License	\$338.00	\$338.00
1	Galaxy Badging Client Software License	\$450.00	\$450.00
1	Galaxy 2-Door Controller with Large Controller Box	\$1,207.00	\$1,207.00
1	Galaxy 4-Door Controller with Large Controller Box	\$1,600.00	\$1,600.00
1	Galaxy 6-Door Controller with Large Controller Box	\$1,970.00	\$1,970.00
1	Galaxy 8-Door Controller with Large Controller Box	\$2,357.00	\$2,357.00
1	Galaxy 10-Door Controller with Large Controller Box	\$2,782.00	\$2,782.00
1	Galaxy 12-Door Controller with Large Controller Box	\$3,176.00	\$3,176.00
1	Galaxy 14-Door Controller with Large Controller Box	\$3,570.00	\$3,570.00
1	Galaxy 16-Door Controller with Large Controller Box	\$3,965.00	\$3,965.00
1	Galaxy CPU Board	\$295.00	\$295.00
1	Galaxy Dual Reader Module (DRM)	\$413.00	\$413.00
1	Galaxy Digital Input/Output Board (DIO)	\$458.00	\$458.00
1	Galaxy Elevator Control Board	\$300.00	\$300.00
1	Galaxy SMP-3 Power Supply	\$60.00	\$60.00
1	Galaxy 8-Door Ribbon Cable	\$11.25	\$11.25
1	Galaxy 16-Door Ribbon Cable	\$17.00	\$17.00
20	Galaxy HID Prox Point Charcoal Card Reader	\$74.00	\$1,480.00
20	Galaxy HID Pro Pro Charcoal Card Reader	\$136.00	\$2,720.00
20	Galaxy HID Prox Point Charcoal Card Reader Replacement Cover	\$11.00	\$220.00
20	Galaxy HID Prox Pro Charcoal Card Reader Replacement Cover	\$21.00	\$420.00
1000	Galaxy HID Clamshell Proximity Badge (Minimum Quantity 50)	\$1.90	\$1,900.00
50	Galaxy HID Keyfob Proximity Credential (Minimum Quantity 25)	\$3.72	\$186.00

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<b>Company</b>		<b>Flores Technical Services, Inc.</b>	
		<b>Price</b>	<b>Extended Price</b>
<b>Bosch Intrusion Alarm Hardware</b>			
1	Bosch Intrusion Control Panel D7412GV4-C	\$283.00	\$283.00
1	Bosch Intrusion Control Panel D9412GV4-C	\$455.00	\$455.00
1	Bosch Network Interface Module FTS put model #B426	\$190.00	\$190.00
1	Bosch Alarm Keypad	\$142.00	\$142.00
1	Bosch LCD Alarm Keypad	\$204.00	\$204.00
1	Bosch Alarm Input Expansion Board	\$85.50	\$85.50
1	Bosch Propex Zone Expander	\$68.00	\$68.00
1	Bosch Inovonics Interface Module for G Series Control Panels	\$68.00	\$68.00
1	Bosch Popit without Tamper Switch	\$24.00	\$24.00
1	Bosch Popit with Tamper Switch	\$27.00	\$27.00
<b>HID Card Reader</b>		<b>Price</b>	<b>Extended Price</b>
20	HID ProxPoint Plus (HID Model # 6005), (Gray)	\$100.00	\$2,000.00
20	HID ProxPro (HID Model # 5355), (Gray)	\$310.00	\$6,200.00
<b>HID Card Reader Accessories</b>		<b>Price</b>	<b>Extended Price</b>
20	Glass Mount Kit, ProxPro and ProxPro II Readers (HID Model # 5455AGM00)	\$16.00	\$320.00
20	Bezel, ProxPro Reader (Rev. A) - Charcoal Gray , 5350-113-02	\$21.00	\$420.00
20	Classic cover, ProxPoint Plus Reader (Rev. B) - Charcoal Gray, 6005-111-04	\$11.00	\$220.00
<b>HID Access Control Card</b>		<b>Price</b>	<b>Extended Price</b>
10 (100 per box)	ProxCard II Proximity Access Card (clam shell), (HID Model #1326)	\$2.75	\$2,750.00
<b>Wire, Cable and Misc. Materials</b>		<b>Price</b>	<b>Extended Price</b>
10 (boxes)	500' 22 awg 6 conductor plenum rated cable (Access Control Systems)	\$107.00	\$1,070.00
6 (boxes)	500' 22 awg 4 conductor plenum rated cable	\$88.00	\$528.00
6 (boxes)	500' 22 awg 3 pair plenum rated cable (Access Control Systems)	\$115.00	\$690.00
6 (boxes)	500' 16 awg 2 conductor plenum rated cable (Access Control Systems)	\$105.00	\$630.00
6 (boxes)	500' 22 awg 2 conductor plenum rated cable (Intercom System Cable)	\$88.00	\$528.00
6 (boxes)	500' Category 5E plenum rated cable (Intercom System Cable)	\$130.00	\$780.00
50	Inovonics Wireless, PIR w/Transmitter	\$130.00	\$6,500.00
10	Inovonics Wireless, Supervised 32 zone Receiver	\$332.50	\$3,325.00
10	Inovonics Wireless Repeater	\$376.00	\$3,760.00
20	Altronics, AL624, 1.0 Amp power supply	\$11.75	\$235.00

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Company		Flores Technical Services, Inc.	
<b>Electronic Locking Hardware and Power Supplies</b>		<b>Price</b>	<b>Extended Price</b>
10	HES Surface Mount Electronic Door Strike (Used with Panic Hardware)	\$265.00	\$2,650.00
10	HES Electronic Door Strike	\$96.00	\$960.00
10	Altronix 6-amp Power Supply	\$236.50	\$2,365.00
10	Altronix Access Power Controller	\$54.00	\$540.00
2	Sargent Electronic Crash Bar - 3' Crash Bar with Brushed Aluminum Finish	\$1,405.00	\$2,810.00
2	Sargent Dual Crash Bar Power Supply	\$510.00	\$1,020.00
2	VonDuprin Electronic Crash Bar - 3' Crash Bar with Brushed Aluminum Finish	\$1,300.00	\$2,600.00
2	VonDuprin Manual to Electronic Crash Bar Retrofit Kit	\$499.00	\$998.00
2	VonDuprin RX Switch	\$142.00	\$284.00
2	VonDuprin Dual Crash Bar Power Supply PS914-2RS	\$498.00	\$996.00
2	VonDuprin Single Crash Bar Power Supply PS914	\$399.00	\$798.00
50	Electronic Crash Bar Door Loop Cord 18"	\$29.50	\$1,475.00
<b>Security Sensors</b>		<b>Price</b>	<b>Extended Price</b>
200	Honeywell PIR Motion Detector	\$39.00	\$7,800.00
<b>Intercom Equipment</b>		<b>Price</b>	<b>Extended Price</b>
5	Aiphone Intercom System (Includes Master and Door Station and Power Supply)	\$1,200.00	\$6,000.00
5	SYBA Desktop Microphone	\$15.25	\$76.25
<b>Parts Warranty and Manufacturer Discounts</b>		<b>Price</b>	<b>Extended Price</b>
	Extended Warranty - 1 Year	Since warranties vary by manufacture an individual quote will need to be generated	
	Extended Warranty - 2 Year	Since warranties vary by manufacture an individual quote will need to be generated	
	Extended Warranty - 3 Year	Since warranties vary by manufacture an individual quote will need to be generated	
	Discount from Manufacturer list price (percentage)	20%	
<b>Section 3-CCTV Parts Pricing</b>			
<b>Legacy Honeywell Systems</b>		<b>Price</b>	<b>Extended Price</b>
150	Honeywell Mini Dome Color Camera	\$260.00	\$39,000.00
50	Honeywell Mini Dome Wall Mount	\$68.75	\$3,437.50
25	IP Color Mini Dome Camera HD4MDIP	\$625.00	\$15,625.00
25	IP Color Mini Dome Camera HD54IP	\$400.00	\$10,000.00
5	16 Camera 24VAC Power Supply	\$105.00	\$525.00
1	Network Video Recorder 16 Channel with 8 TB Hard Drive	\$8,628.00	\$8,628.00
10	Digital Video Recorder 16 Channel with 1 TB Hard Drive HF41612R1TON	\$4,825.00	\$48,250.00
5	Digital Video Recorder 16 Channel with 1 TB Hard Drive HRDP16D1TO	\$1,785.00	\$8,925.00
2	Digital Video Recorder 8 Channel with 1 TB Hard Drive HRDP8D1TO	\$1,660.00	\$3,320.00
5	Plenum Rated Coax Cable 1000'	\$304.00	\$1,520.00
5	18 gauge 2 conductor plenum wire 1000'	\$129.00	\$645.00
100	Crimp On BNC Connectors	\$1.35	\$135.00

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Company		Flores Technical Services, Inc.	
Avigilon IP Camera Systems		Price	Extended Price
2	Avigilon NVR with 21-TB Storage	\$9,926.00	\$19,852.00
2	Avigilon NVR with 15-TB Storage	\$7,730.00	\$15,460.00
2	Avigilon NVR with 10-TB Storage	\$6,410.00	\$12,820.00
2	Avigilon NVR with 5-TB Storage	\$5,090.00	\$10,180.00
1	Avigilon 3.0 TB Server Workstation	\$3,440.00	\$3,440.00
1	Avigilon 2.0 TB Server Workstation	\$1,765.00	\$1,765.00
1	Avigilon 1.0 TB Server Workstation	\$1,125.00	\$1,125.00
5	Avigilon 24-Channel Camera License	\$4,420.00	\$22,100.00
5	Avigilon 16-Channel Camera License	\$2,970.00	\$14,850.00
5	Avigilon 8-Channel Camera License	\$1,520.00	\$7,600.00
5	Avigilon 4-Channel Camera License	\$765.00	\$3,825.00
5	Avigilon Single Camera License	\$225.00	\$1,125.00
40	Avigilon 2-MP Micro-Dome Camera	\$306.00	\$12,240.00
40	Avigilon 1-MP Micro-Dome Camera	\$230.00	\$9,200.00
5	Avigilon 2-MP Indoor Dome Camera	\$485.00	\$2,425.00
10	Avigilon 2-MP Outdoor Dome Camera	\$583.00	\$5,830.00
10	Avigilon 2-MP Pendant Dome Camera	\$583.00	\$5,830.00
10	Avigilon 5-MP Indoor Dome Camera	\$645.00	\$6,450.00
10	Avigilon 5-MP Outdoor Dome Camera	\$742.00	\$7,420.00
10	Avigilon 5-MP Pendant Dome Camera	\$742.00	\$7,420.00
10	Avigilon 2-MP Bullet Camera (3-9mm)	\$616.00	\$6,160.00
10	Avigilon 2-MP Bullet Camera (9-22mm)	\$643.00	\$6,430.00
10	Avigilon 5-MP Bullet Camera (3-9mm)	\$775.00	\$7,750.00
10	Avigilon 5-MP Bullet Camera (9-22mm)	\$800.00	\$8,000.00
10	Avigilon 2-MP PTZ Camera	\$2,320.00	\$23,200.00
10	Avigilon Bullet Backbox	\$63.00	\$630.00
10	Avigilon Wall Mount Bracket for Pendant Dome Cameras	\$60.00	\$600.00
50	Avigilon 4-Port Analog Encoder	\$240.00	\$12,000.00
50	Avigilon Encoder Mounting Bracket	\$37.00	\$1,850.00
1	Avigilon 2-Monitor Client Workstation	\$1,125.00	\$1,125.00
1	Avigilon 19" HD Monitor	\$227.00	\$227.00
1	Avigilon 30" HD Monitor	\$1,790.00	\$1,790.00
4	Veracity Coax Converter	\$186.00	\$744.00
2	Altronix 16 Channel POE Inverter	\$675.00	\$1,350.00
8	Avigilon Single Port POE Injector	\$53.00	\$424.00
5	1000' Plenum Rated CAT 5E Cable	\$257.00	\$1,285.00
50	5' CAT 5E Patch Cables 5' Length	\$6.75	\$337.50
10	Installation Materials Per Camera	\$21.00	\$210.00
<b>District May Deduct</b>		20%	
<b>EPCNT</b>		Yes	

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