

Garland Independent School District

GISD Sourcing Bid Tab Report

|       |       |                              |
|-------|-------|------------------------------|
| Bid#: | 31404 | Title: Milk & Dairy Products |
|-------|-------|------------------------------|

| Quote# | Vendor / Supplier    | EPCNT | Discount |
|--------|----------------------|-------|----------|
| 457487 | BORDEN               | No    | Zero     |
| 455508 | HILAND DAIRY FOODS   | Yes   | None     |
| 455506 | HILL COUNTRY DAIRIES | Yes   | N/A      |

| Line# | Item Description                                       | Award (Y / N) | Reason | UOM | Supplier                          | Qty    | Price   | Extended Price | Min Release | Note                                    |
|-------|--|---------------|--------|-----|-----------------------------------|--------|---------|----------------|-------------|---|
| 1     | MILK, 1% GALLON  | N             | 4QIG   | GL  | HILAND DAIRY FOODS                | 650    | \$3.23  | \$2,099.50     | 1           |   |
|       |  | Y             |        | GL  | HILL COUNTRY DAIRIES INCORPORATED | 650    | \$3.69  | \$2,398.50     |             |   |
|       |  | N             | 4PC    | GL  | BORDEN                            | 650    | \$3.90  | \$2,535.00     | 3.9         |   |
| 2     | MILK, CHOCOLATE, FAT-FREE, 1/2 PINT                    | N             | 4PC    | CS  | BORDEN                            | 112000 | \$0.29  | \$32,480.00    | 0.29        | Made with sugar                         |
|       |  | N             | 3PQI   | CS  | HILAND DAIRY FOODS                | 112000 | 12.125  | \$1,358,000.00 | 1           |   |
|       |  | Y             |        | CS  | HILL COUNTRY DAIRIES INCORPORATED | 112000 | \$12.97 | \$1,452,640.00 |             | Item is priced by the case, per the RFP |
| 3     | MILK, 1%, 1/2 PINT                                     | N             | 4PC    | CS  | BORDEN                            | 30000  | \$0.29  | \$8,700.00     | 0.29        |   |
|       |  | N             | 4QIG   | CS  | HILAND DAIRY FOODS                | 30000  | 12.125  | \$363,750.00   | 1           |   |
|       |  | Y             |        | CS  | HILL COUNTRY DAIRIES INCORPORATED | 30000  | \$12.97 | \$389,100.00   |             | Item is priced by the case, per the RFP |
| 4     | BUTTERMILK, LOW-FAT, 1/2 GALLON                        | Y             |        | EA  | HILL COUNTRY DAIRIES INCORPORATED | 2000   | \$1.82  | \$3,640.00     |             |   |
|       |  | N             |        | EA  | HILAND DAIRY FOODS                | 2000   | \$2.02  | \$4,040.00     | 1           |   |
|       |  | N             |        | EA  | BORDEN                            | 2000   | \$2.60  | \$5,200.00     | 2.6         |   |
| 5     | SOUR CREAM, LOW-FAT, BULK PACKED IN RESEALABLE 5# TUBS | Y             |        | EA  | HILL COUNTRY DAIRIES INCORPORATED | 1500   | \$5.90  | \$8,850.00     |             |   |
|       |  | N             |        | EA  | HILAND DAIRY FOODS                | 1500   | \$7.00  | \$10,500.00    | 1           |   |
| 6     | YOGURT, BLENDED, 8 OZ, LOW-FAT, REFRIGERATED           | No Award      |        | EA  | HILAND DAIRY FOODS                | 15000  | NB      | NB             | 0           | No Bid - Do not have                    |
|       |  | N             |        | EA  | HILL COUNTRY DAIRIES INCORPORATED | 15000  | \$0.89  | \$13,350.00    |             | This is a 6oz product, not an 8oz.      |
| 7     | YOGURT, BLENDED, 8 OZ, LOW-FAT, VANILLA, REFRIGERATED  | No Award      |        | EA  | HILAND DAIRY FOODS                | 15000  | NB      | NB             | 0           | No Bid - Do not have                    |
|       |  | N             |        | EA  | HILL COUNTRY DAIRIES INCORPORATED | 15000  | \$0.89  | \$13,350.00    |             | Item is 6oz, not 8oz                    |
| 8     | YOGURT, BLENDED, 4 OZ, LOW-FAT, REFRIGERATED           | N             | 4PC    | EA  | BORDEN                            | 150000 | \$0.37  | \$55,500.00    | 0.37        | All yogurt product is Fatfree           |
|       |  | N             | 3PQI   | EA  | HILAND DAIRY FOODS                | 150000 | \$0.38  | \$57,000.00    | 12          |   |
|       |  | Y             |        | EA  | HILL COUNTRY DAIRIES INCORPORATED | 150000 | \$0.43  | \$64,500.00    |             |   |
| 9     | YOGURT, BLENDED, 4 OZ, LOW-FAT, VANILLA, REFRIGERATED  | N             | 4PC    | EA  | BORDEN                            | 150000 | NB      | NB             |             |   |

|    |  |   |      |    |                                   |        |        |             |     |   |
|----|--|---|------|----|-----------------------------------|--------|--------|-------------|-----|---|
|    |  | N | 3PQI | EA | HILAND DAIRY FOODS                | 150000 | \$0.38 | \$57,000.00 | 12  |   |
|    |  | Y |      | EA | HILL COUNTRY DAIRIES INCORPORATED | 150000 | \$0.43 | \$64,500.00 |     | I have quoted 4oz Cherry/Vanilla for this line item         |
| 10 | YOGURT, BLENDED, LOW-FAT, VANILLA, REFRIGERATED RESEALABLE 2-5# BULK TUB | N |      | EA | HILAND DAIRY FOODS                | 750    | NB     | NB          | 0   | No Bid - Do not have  |
|    |  | Y |      | EA | HILL COUNTRY DAIRIES INCORPORATED | 750    | \$3.55 | \$2,662.50  |     | Item bid is a 2# container                                  |
| 11 | YOGURT, BLENDED, LOW-FAT, PLAIN, REFRIGERATED RESEALABLE 2-5# BULK TUB   | Y |      | EA | HILL COUNTRY DAIRIES INCORPORATED | 150    | \$3.55 | \$532.50    |     | Item is priced by and packed in 2# containers, not 5#       |
|    |  | N |      | EA | HILAND DAIRY FOODS                | 150    | \$5.75 | \$862.50    | 1   |   |
| 12 | CREAM CHEESE, LOW-FAT, 3#  | Y |      | EA | HILL COUNTRY DAIRIES INCORPORATED | 150    | \$5.70 | \$855.00    |     | Price is for 3#. HCD prices this item by the # on invoices. |
|    |  | N |      | EA | HILAND DAIRY FOODS                | 150    | \$7.50 | \$1,125.00  | 1   |   |
| 13 | COTTAGE CHEESE, LOW-FAT, REFRIGERATED, PACKED IN RESEALABLE 2-5# TUBS    | N | 4QIG | EA | HILAND DAIRY FOODS                | 100    | \$8.00 | \$800.00    | 1   |   |
|    |  | Y |      | EA | HILL COUNTRY DAIRIES INCORPORATED | 100    | \$8.50 | \$850.00    |     |   |
|    |  | N |      | EA | BORDEN                            | 100    | \$9.50 | \$950.00    | 9.5 |   |

4QIG - Quantities insufficient to award group

3PQI - Product Quality Inferior

4PC - Product catalog does not sufficiently meet, and/or is appropriate to scope of solicitation