BID TABULATION
GARLAND INDEPENDENT SCHOOL DISTRICT

RFP #310-03-13 WEB-BASED ONLINE PROFESSIONAL DEVELOPMENT TOOL AND RELATED MATERIALS

Company Name	School Improvement Network	ETA hand2mind NR	ASCD Lear. Teach. Lead NR	Character Counts NR	National Geographic Learning NR	NCS Pearson, Inc. NR	Library Video Company dba Safari Montage NR
Item # / Description	Price	Price	Price	Price	Price	Price	Price

Section 1 - Pricing

Item #	Description	School Improvement Network	ETA hand2mind	ASCD Lear. Teach. Lead	Character Counts	National Geographic Learning	NCS Pearson, Inc.	Library Video Company
1	Web Based/Online professional development tool (Software Licenses)- based on 70 campuses - Refer to tiered-pricing option in Section II below.	$ 174,650.00	$ 30,000.00	$ 87,500.00	$ 7,000.00	$ 88,200.00	$148,700.00 Year	See Pricing Below
		Add'l proposed product OBS360 District Wide license not included in price, above $73,360.00						
2	Web Based/Online professional development tool Annual Maintenance Fee (if not included in item #1 above)	NB	$ 2,000.00	NB	$ 3,000.00	NB	NB	See Pricing Below
3	On-Site Training fees - "Train-the-Trainer" # of days for 25 people Per Day	$2,800.00	$4,000.00 Per Day 2 Days for 25 people One additional day of training for 25 people at $4,000.00. Optional if related materials are purchased (additional charges apply-see page 16)	$9,500.00 2 Days	$ 20,000.00	$3,750.00 + $800.00 Travel Per Day 1 Day	$3,500.00 1 Day	See Pricing Below
	TOTAL	$ 253,610.00	$40,000.00 Or $44,000.00 with optional additional day of training	$ 97,000.00	$30,000.00	$ 92,750.00	$ 152,200.00	**See Pricing Below**

Section II - Additional Pricing

Item #	Description	School Improvement Network	ETA hand2mind	ASCD Lear. Teach. Lead	Character Counts	National Geographic Learning	NCS Pearson, Inc.	Library Video Company
4	1-10 Campuses (per campus)	$ 6,995.00	$ 1,000.00	$ 1,495.00	$ 250.00	$ 1,260.00	$ 2,500.00	See Pricing Below
5	11-20 Campuses (per campus)	$ 6,995.00	$ 800.00	$ 1,395.00	$ 200.00	$ 1,260.00	$ 2,250.00	See Pricing Below
6	District-Wide License, to cover any/all sites/campuses within the GISD	$ 174,650.00	$ 30,000.00	$ 1,250.00	$ 5,000.00	Our program provides built-in price breaks based on the number of campuses built in the program. Refer to the Oracle catalog.	$ 148,700.00	See Pricing Below

Other Tiered Pricing Structure

School Improvement Network:
Per Site/Per Year/Per Campus $ 6,995.00
$73,630.00

ASCD Lear. Teach. Lead:

Number of PD Online Courses	Pricing
1-9 courses	$99 each
10-99 courses	$84.15 each (15% off)
100-499 courses	$79.20 each (20% off)
500-999 courses	$74.25 each (25% off)
1000-5000 courses	$66.00 each (33% off)
5001-10,000 courses	$64.00 each (35% off)
10,0001 or more	$60.00 each (39% off)

PD in Focus Pricing	Annual Subscription Rate
Annual Sub-Individual	$ 1,695.00
District 2-9 Schools	$ 1,495.00
10-20 Schools	$ 1,395.00
21-30 Schools	$ 1,350.00
31-40 Schools	$ 1,310.00
41-50 Schools	$ 1,280.00
51-99 Schools	$ 1,260.00
District-Large-100+	$ 1,250.00

Character Counts: See program structure attached.

Library Video Company dba Safari Montage:

Best Practices for using SAFARI Montage PD Package

Number of Schools	Price per school (one-time fee)
1-5 schools	$ 550.00
6-10 schools	$ 450.00
11-25 schools	$ 350.00
25+ schools	$ 300.00
3 Days Onsite PD Consultation/Instruction (consecutive days):	1st Day: $2,595.00 2nd and 3rd Days: $3,990.00 Additional PD Days Onsite (same trip): $1,995.00

Best Practices for Using Digital Curriculum Presenter PD Package

Number of Schools	Price per school (one-time fee)
1-5 schools	$ 650.00
6-10 schools	$ 550.00
11-25 schools	$ 450.00
25+ schools	$ 400.00
3 Days Onsite PD Consultation/Instruction (consecutive days):	1st Day: $2,595.00 2nd and 3rd Days: $3,990.00 Additional PD Days Onsite (same trip): $1,995.00
Teacher As Architect (TAA) Digital Resource Library	$1,000.00 per school annual subscription
Hourly Rate for Remote Consultation	$125.00/hour (via phone, videoconference or webinar)

Section III - Percent Discount

	School Improvement Network	ETA hand2mind	ASCD Lear. Teach. Lead	Character Counts	National Geographic Learning	NCS Pearson, Inc.	Library Video Company
Vendor's published catalog price or to manufacturer's list price	This percentage would be negotiated dependent on additional products.	15% Professional Development, Custom Kits & sale items are excluded from the discount. CSCOPE Kits and replenishment materials are not catalog items. Charges for CSCOP are billed at 12% of the order total.	NA Discounted pricing for PDO and PDIF noted above. A similar discounted pricing structure is applied to additional items.	10% Can only be applied to the published catalog price. 10% applied to additional professional developments/in-services/contracted trainings.	0%	NA	Discounts vary by item.
Accepts EPCNT?	NA	YES	NA	YES	YES	YES	YES

NR- Non-Respponsive, did not meet minimum requirements NB-No Bid
The district solicited bids from 7 vendors and received 7 responses.
RFP #310-03-13 Web-Based Online Professional Development Tool and Related Materials