

BID TABULATION
GARLAND INDEPENDENT SCHOOL DISTRICT

Company Name	Mason Crest	Rainbow Book Company	Sebco Books	Cengage Learning, Inc.	Junior Library Guild	Baker & Taylor, Inc.	Enslow Publishers, Inc.	Perma-Bound Books	Davidson Titles, Inc.
Description									
Hardback:									
Publisher Library Binding	25% off list	25% off publishers list price	0%	0%	See bid, books are pre-discounted and we are offering free books to GISD	27.0%	25%	Additional 4% off pre-discounted prices	25%
Publisher Trade Binding	N/A	25% off publishers list price	0%	0%	See bid	40.0%	25%	Discount included in catalog/website prices	20%
School & Library Binding	25% off list	25% off publishers list price	0%	0%	See bid	35.0%	NB	Additional 4% off pre-discounted prices	25%
Paperback Bindings:									
Trade Cover	N/A	N/A	0%	0%	See bid	32.0%	0%	Perma-Bound does not stock paperback editions. They can be ordered on special request.	30%
Pre-Binds:									
Pre-bound Trade Books	N/A	25% off publishers list price	0%	N/A	NB	No Bid	NB	Additional 4% off pre-discounted prices	30 + \$5.50 binding fee
Pre-bound paperbacks	N/A	25% off publishers list price	0%	N/A	NB	29%-Turtleback, 29%- PawPrints	NB	Additional 4% off pre-discounted prices	30 + \$5.50 binding fee
Videos/Media:									
Videos/Media	N/A	N/A	0%	N/A	NB	NB	NB	0%	10
Alternate flat discount	25% off list	NB	NB	0%	N/A	28.5%	NB	NB	N/A
Processing Charges									
Level One Processing	None	\$1.69	\$0.89	\$1.50 per title	\$1.00	Free	Free, if order is through rep except for \$2/book charge for mylar	\$0.44	Free
Level Two Processing	None	see bid	\$1.29	\$2.00 per title	\$1.00	Free	Free, if through rep except for mylar- \$2/book	\$0.75	\$0.26
Price per packet, attached inside back cover	None	see bid	\$0.30	N/A	\$1.00-AR labels are not available	Free-per pocket	Free	\$0.27	\$0.29
Magnetic security strip attached, per item 3M	None	\$0.32	\$0.50	\$0.50	\$0.50- shipped unattached	\$0.35	0.60/ attached, 0.45 if unattached	\$0.50	\$0.99
MARC records only									
Per Title	\$0.00	\$0.89	\$0.20	\$0.50	See bid	Free	NB	Free	Free
Per Order	\$0.00	\$22.50	NB	NB	See bid	Free	\$22.00	Free	Free
School name or Extra barcode label: front flyleaf bottom	\$0.00	\$0.18	\$0.15	\$0.40	\$0.50-when purchased separately	Free	Free as part of MARC record	\$0.17	\$0.13
AR label: Front flyleaf top	\$0.00	\$0.18	\$0.30	\$0.40	N/A	Free	Free as part of MARC record	\$0.17	\$0.13
Number of publishers represented	1	150	700+	1 -(Cengage Learning/Gale)	169	75,000 (publishers and imprints)	1	over 400	300+
Average fill rate on first shipment	95%	96-100%	98%	95%	99%	72-75%	NB	95%	100% with 20% over order
Spanish titles in stock	50	5000+	1933	N/A	45-Bilingual	24,360	NB	9,130	1000+
% of titles with copyright in last 5 years	45%	95%	88	30%	52%	69%	NB	50%	75%
% over order required to guarantee 100% fill	105%	0-5%	7%	N/A	10%	30%	NB	30%	20%
Some or all binding are guaranteed for life	Yes	Yes	Yes	No	Yes-all bindings	Yes*-Pawprints & Turtleback prebound editions are guaranteed for life	Yes	Yes, books in Perma-Bound bindings.	Yes-Some
Charge for shipping	No	All orders over \$1,000 receive free shipping or free processing, over \$2,000 receive both free.	No	Yes, shipping charges are calculated based on current freight charges and gas surcharges	Free	No. Baker & Taylor offers FOB Destination, Free shipping from our Commerce, GA warehouse	10% under 10 books. 10 or more free-Rep also has specials/offers. Our normal shipping charge is 10% (no matter how many books) Rep can offer free shipping (even if order is under 10 books)	No charge for shipping.	No, (free)
Accepts EPCNT	Yes	Yes	Yes	Yes	No	Yes	Yes	No	Yes

The district solicited 163 and received 32 responses, 4PC-Product catalog does not sufficiently meet, and/or is not appropriate to scope of solicitation RFP #344-14 Library Books and Materials, Catalog

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Company Name	Follett School Solutions, Inc.	Central Programs Inc. d/b.a Gumdrop Books	Garrett Book Company	Asia For Kids	Mackin Educational Resources	Capstone	Culture For Kids	Lectorum Publications, INC	Curriculum Associates 4PC
Description									
Hardback:									
Publisher Library Binding	15%* see bid	Fitzgerald titles only 49%	30%	0%	15%	25% off List Price	0%	20%** Our catalog prices already reflect the 20% discount we offer to schools	N/A
Publisher Trade Binding	15%* see bid	Fitzgerald titles only 49%	NB	0%	15%	N/A	0%	20%** Our catalog prices already reflect the 20% discount we offer to schools	N/A
School & Library Binding	15%* see bid	Fitzgerald titles only 49%	30%	0%	15%	25% off List Price	0%	20%** Our catalog prices already reflect the 20% discount we offer to schools	N/A
Paperback Bindings:									
Trade Cover	15%* see bid	NB	NB	0%	15%	N/A	0%	20%** Our catalog prices already reflect the 20% discount we offer to schools	0%
Pre-Binds:									
Pre-bound Trade Books	15%* see bid	NB	NB	0%	NB	N/A	0%	20%** Our catalog prices already reflect the 20% discount we offer to schools	N/A
Pre-bound paperbacks	15%* see bid	NB	NB	0%	15%	N/A	0%	20%** Our catalog prices already reflect the 20% discount we offer to schools	N/A
Videos/Media:									
Videos/Media	**0% see bid	0%	NB	0%	0%	25% off List Price	0%	0%	N/A
Alternate flat discount	15%* see bid	N/A	30%	0%	15%	NB	0%	NB	N/A
Processing Charges									
Level One Processing	\$0.69	\$0.69	\$0.45	\$2.00	Free	\$0.00* see bid	\$2.00	See bid-attachment #1 for processing fees	N/A
Level Two Processing	\$0.91	\$0.90	\$0.80	\$3.00	\$0.10	\$0.00* see bid	\$3.00	See bid-attachment #1 for processing fees	N/A
Price per packet, attached inside back cover	\$0.34- if ordered w/items 1 or 2 above, \$0.83-attached per packet	See Bid	\$0.40	\$2.50	Free	\$0.00* see bid	\$2.50	NB	N/A
Magnetic security strip attached, per item 3M	\$0.59	\$0.81	\$0.40	\$1.00	\$0.39	\$0.79	\$1.00	NB	N/A
MARC records only									
Per Title	\$0.11	Free	\$0.35	\$1.00	Free	\$0.00	\$1.00	NB	N/A
Per Order	\$ N/A per order \$0.10 School Name Label unattached or \$0.60 attached	Free	\$15.00 per order 42 books or less	\$20.00 min	Free	\$0.00	\$20.00 min	NB	N/A
School name or Extra barcode label: front flyleaf bottom	\$0.11 per title unattached or \$0.60 attached	\$0.08-per title barcode only, unattached	\$0.15	\$0.50	\$0.10	\$0.00	\$0.50	NB	N/A
AR label: Front flyleaf top	\$0.11 per title unattached or \$0.60 attached	\$0.02 per title AR only \$0.07 Gumdrop AR ID label	\$0.20 marc records, attached barcode, attached spine label free for orders over \$350	\$0.50	Free	\$0.00	\$0.50	NB	N/A
Number of publishers represented	6000+	300+	20+	200	18,000+	One- we are the publisher and have a very high fill rate	200	900	1
Average fill rate on first shipment	97-100%	96%	97%-one shipment no back orders	95%	95-100%	99%	95%	75%	100%
Spanish titles in stock	36,419	1,377	107	490	120,000	560	490	15,000	Various
% of titles with copyright in last 5 years	17%	65%	100%	30%	85-90%	50%	30%	60%	50%
% over order required to guarantee 100% fill	10%	4%	5%	20%	10%	0%-we are the publisher and have a very high fill rate	20%	25%	N/A
Some or all binding are guaranteed for life	Yes-all Follett Bound Platinum binding	No, we guarantee up to four (4) years from date the order ships	Yes	No	Yes	Yes** see bid	No	Yes	No-N/A
Charge for shipping	No, Follett does not charge for shipping and handling on any orders other than for Letter Alive on within the United States and it territories	No, shipping is free	Free shipping	10% of total	No, shipping is always free with Mackin.	Shipping: Free on orders of 25 books or more; 10% of subtotal on orders of 24 books or less. Capstone Reward Members receive free shipping on all orders; enrollment is free	10% of total	Yes, \$10.00 on orders up to \$99.99 net; 10.5% on orders from \$100 to \$1,999.99 net. 9.5% on orders from \$2000 to \$4999.99 net. Orders in excess of \$5,000 net are shipped free of charge if sent to one location.	Yes-see bid
Accepts EPCNT	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes

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Company Name	CBM LLC dba Cherry Lake Publishing	Jump!, Inc.	Scholastic Library Publishing, Inc.	Textbook Warehouse	Parna Bissell & Associates, LLC	ABDO Publishing Company	Advanced Educational Products	Barnes & Noble Booksellers	Crabtree Publishing Company
Description									
Hardback:									
Publisher Library Binding	30%	30%	N/A	NB	25% off list price, as already reflected in the catalog price	30% off list price	0-35%	N/A	NB
Publisher Trade Binding	5%	NB	40% off list price	37%	N/A	N/A	0-46%	0-25%	NB
School & Library Binding	NB	NB	30% off list price (reinforced library binding)	NB	25% off list price, as already reflected in the catalog price	30% off list price	0-35%	0-25%	25%
Paperback Bindings:									
Trade Cover	5%	NB	N/A	37%	25% off list price, as already reflected in the catalog price	30% off list price	0-46%	N/B	0%
Pre-Binds:									
Pre-bound Trade Books	NB	NB	N/A	37%	N/A	N/A	0-46%	N/A	NB
Pre-bound paperbacks	NB	NB	N/A	37%	N/A	N/A	0-46%	N/A	NB
Videos/Media:									
Videos/Media	NB	NB	0% (Grolier Online, TrueFix, FreedomFix, & ScienceFix)	NB	N/A	30% off list price	0-35%	0-25%	NB
Alternate flat discount	NB	NB	N/A	37%	N/B	N/A	35%	0-25%	N/A
Processing Charges									
Level One Processing	no charge	\$0.00	Free * requires no data manipulation	NB	Free	Free	\$1.90	N/A	Free
Level Two Processing	no charge	\$0.00	Free * requires no data manipulation	NB	Free	Free	\$2.40	N/A	Free
Price per packet, attached inside back cover	N/A	\$0.00	N/A	NB	Free	Free	\$0.25	N/A	Free
Magnetic security strip attached, per item 3M	\$0.60	\$0.00	Free * requires no data manipulation	NB	Free	Free	\$0.50	N/A	Free
MARC records only									
Per Title	no charge	\$0.00	N/A	NB	Free-0	\$0.00	\$0.35	N/A	Free
Per Order	no charge	\$0.00	Free * requires no data manipulation	NB	Free-0	\$0.00	varies	N/A	Free
School name or Extra barcode label: front flyleaf bottom	no charge	\$0.00	Free * requires no data manipulation	NB	Free-0	\$0.00	\$0.25	N/A	Free
AR label: Front flyleaf top	no charge	\$0.00	Free * requires no data manipulation	NB	Free-0	\$0.00	\$0.25	N/A	Free
Number of publishers represented	2	1	1	500+	8	1	over 20 thousand	all	2
Average fill rate on first shipment	95%	100%	95%	100%	98%+	99%	95+	0.95	98%
Spanish titles in stock	0	0	15	N/A	150	150	over 250 thousand titles available	20,000	100
% of titles with copyright in last 5 years	80%	100%	80%	63%	80%	80%	90+	NB	75%
% over order required to guarantee 100% fill	NB	NB	NB	N/A	105%	105%	0-2%	0	98%
Some or all binding are guaranteed for life	No	Yes	Yes** see bid	No	Yes	Yes	No	No	Yes
Charge for shipping	No	Free	Free shipping on orders of \$1,000 or more. For orders less than \$1,000, 5% charge.	No	Free	Free	No	if rush shipping is requested	Free freight
Accepts EPCNT	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes

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Company Name	Garth Stevens Publishing, LLLP	Cavendish Square Publishing, LLC	The Rosen Publishing Group, Inc.	Arbordale Publishing formerly Sylvan Dell	Dalaney Educational Enterprises
Description					
Hardback:					
Publisher Library Binding	25%	30%	25%	NB	0-30
Publisher Trade Binding	N/A	N/A	N/A	NB	0-30
School & Library Binding	N/A	N/A	N/A	20%	0-30
Paperback Bindings:					
Trade Cover	15%	N/A	15%	20%+	0
Pre-Binds:					
Pre-bound Trade Books	N/A	N/A	N/A	NB	NB
Pre-bound paperbacks	N/A	N/A	N/A	NB	NB
Videos/Media:					
Videos/Media	25%	ebooks & databases 30%	25%	NB	NB
Alternate flat discount	15%-paperback & 25%-for other products	30%	15%-for paper back & 25% for other products	NB	0-30%
Processing Charges					
Level One Processing	No Charge	No Charge	No Charge	\$3.00	Free without mylar, \$1.00 with mylar
Level Two Processing	No Charge	No Charge	No Charge	\$3.25	\$0.30
Price per packet, attached inside back cover	No Charge	No Charge	No Charge	NB	\$0.30
Magnetic security strip attached, per item 3M	No Charge	No Charge	No Charge	NB	\$0.49
MARC records only					
Per Title	No Charge	No Charge	No Charge	NB	\$0.00
Per Order	No Charge	No Charge	No Charge	NB	\$0.00
School name or Extra barcode label: front flyleaf bottom	No Charge	No Charge	No Charge	\$0.10	\$0.30
AR label: Front flyleaf top	No Charge	No Charge	No Charge	\$0.10	\$0.00
Number of publishers represented	1	1	1	1	100+
Average fill rate on first shipment	100%	100%	100%	100%	95%
Spanish titles in stock	almost 200	97%	495	24	we do not stock, we order directly from publisher. We carry many Spanish titles
% of titles with copyright in last 5 years	95%	95%	90%	63%	11
% over order required to guarantee 100% fill	None	5%	5%	NB	25%
Some or all binding are guaranteed for life	Yes	Yes	Yes	No	No
Charge for shipping	No Charge	No Charge	No Charge	Order under 25 books: \$3.50 for the first book & .50 for each additional book	No
Accepts EPCNT	Yes	Yes	Yes	Yes	Yes

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