

**BID TABULATION  
GARLAND INDEPENDENT SCHOOL DISTRICT**

**RFP #391-02-13 GENERAL TRADES CAREER AND TECHNOLOGY EDUCATION MERCHANDISE**

Company Name			A&W Turf LLC	AseI Art Supply	B.E. Publishing	Batteries Plus - Garland (Upcoming Name Change to: Batteries Plus & Bulbs - Garland					
<b>SECTION I - BASIC BID, MATERIALS AND EQUIPMENT, DISCOUNT/PERCENTAGE-OFF</b>											
District may deduct _____% from current catalog price (Year 1 - June 25, 2013 through May 22, 2014)			0%	20%	5%	15%					
District may deduct _____% from current catalog price (Year 2 - June 1, 2014 through May 31, 2015)			0%	20%	5%	15%					
<b>SECTION II - SAMPLE PRICING</b>											
Item #	QTY	UM	Description	Price	Extended Price	Price	Extended Price	Price	Extended Price	Price	Extended Price
1	2	ea	3-in-1 Welding Machine 200i Miller Welding Part # W1004203 or Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB
2	3	ea	Q-80 clock movements or Equal Tray of 100 Klockit Stock #71902 1/4" Dial thickness of Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB
3	9	ea	Little Anne CPR Manikin Pocket Nurse Item #10-81-2020 or Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB
4	2	ea	Forgemaster Blacksmith Forge Double burner with side ports and solid front door heating chamber dimensions W 13" X D 8 1/2" X H 3" or Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB
5	2	ea	Flex-ArmGuards for Bridgeport Mill Magnetic Mount 18" arm 12" X 12" shield McMaster-Carr Stock #4362A38 or Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB
6	35	ea	"Nurturing Your Newborn" Text Author Jeanne Warren Lindsay Item Number: 38380 Morning Glory Press	NB	NB	NB	NB	NB	NB	NB	NB
7	35	ea	"Effective Methods of Teaching Business Education" 2nd Edition Edited by Martha Rader Cat #116.98	NB	NB	NB	NB	NB	NB	NB	NB
8	1	ea	Portfolio Builder 3 for PowerPoint Author Dr. Arnie Abrms. District Site License (over 1000 seats)	NB	NB	NB	NB	NB	NB	NB	NB
9			Alternative Product	NB	NB	NB	NB	\$68.95 5 ea. The Office Specialist.com	\$344.75	\$94.99	See Sample Pricing for a complete list Lead Acid Car/Truck Batt. East Penn SL178 Ret. \$99.99 Lead Acid Car/Truck Batt. East Penn SL124 Ret. \$94.99 Sealed Lead Acid Batt. Werker WKA12 5F Ret \$32.99 Sealed Lead Acid Batt. Werker WKA12 8F Ret. \$38.99 Florescent Tube-4T. Werker FLO10109 Ret. \$3.99 Etc...
<b>TOTAL, ALL ITEMS:</b>				<b>NB</b>	<b>NB</b>	<b>NB</b>	<b>NB</b>	<b>\$ 68.95</b>	<b>\$ 344.75</b>	<b>\$94.99</b>	<b>Pricing Pricing</b>
<b>SECTION III - SERVICES</b>											
<b>Training, In-Service</b>				NB	NB	NB	NB	NB	NB	NB	NB
<b>Half-day</b>	Number of hours for half-day			NB	NB	NB	NB	NB	NB	NB	NB
<b>Whole-day</b>	Number of hours for whole day			NB	NB	NB	NB	NB	NB	NB	NB
<b>Hourly Rate</b>	Per Hour			NB	NB	NB	NB	NB	NB	NB	NB
<b>Other Services/Pricing: Please provide a description and pricing for services provided by your firm, i.e., equipment repair parts, service, etc.</b>											
<b>Service</b>				Bermuda & St. Augustine Grass	NA	NA	NA	NA	NA	NA	Installation of batteries or bulbs.
<b>Pricing:</b>	Example: hourly, give rate, mileage etc.			50 sq.yd. Bermuda Grass per pallet=\$138.00 Bermuda Grass per sq. yrd. = \$2.76 50 sq. yd. St. Augustine Grass per pallet=\$184.00 St.Augstine per sq. yd. = \$3.68	NA	NA	NA	NA	NA	NA	\$30.00 / hr.
<b>MINIMUM ORDER AMOUNT:</b>				NA	\$ 25.00	NA	NA	\$	100.00	\$	100.00

**BID TABULATION  
GARLAND INDEPENDENT SCHOOL DISTRICT**

**RFP #391-02-13 GENERAL TRADES CAREER AND TECHNOLOGY EDUCATION MERCHANDISE**

<b>Company Name</b>	<b>A&amp;W Turf LLC</b>	<b>AseI Art Supply</b>	<b>B.E. Publishing</b>	<b>Batteries Plus - Garland (Upcoming Name Change to: Batteries Plus &amp; Bulbs - Garland</b>
<b>SHIPPING: FREE OR % OF TOTAL OR OTHER</b>	FREE	FREE shipping on orders over \$500.00	8.5% OF TOTAL	FREE
<b>EXCLUDED ITEMS/CATEGORIES: Indicate any excluded items/categories and any special coding in catalog(s) which identifies such items.</b>	NA	Artograph, Pantone & Xyron Products	NA	NA
<b>Career and Technology Education Materials &amp; Equipment for:</b>				
Agri-Science	NA			NA
Business Education	NA			NA
Drafting Supplies	NA	X		NA
Family/Consumer Science	NA			NA
Health Science Technology	NA			NA
Marketing Education	NA		X	NA
Project Lead The Way	NA			NA
Technology Education	NA		X	NA
Trade Industrial Education	NA			NA
Any of the Sixteen Clusters of Career and Technical Education	NA		X	NA
Other (Please Specify)	NA			NA
<b>Incentives/Awards:</b>				
Agri-Science	NA		NA	NA
Business Education	NA		NA	NA
Drafting Supplies	NA	X	NA	NA
Family/Consumer Science	NA		NA	NA
Health Science Technology	NA		NA	NA
Marketing Education	NA		NA	NA
Project Lead The Way	NA		NA	NA
Technology Education	NA		NA	NA
Trade Industrial Education	NA		NA	NA
Any of the Sixteen Clusters of Career and Technical Education	NA		NA	NA
Other (Please Specify)	NA		NA	NA
<b>Instructional Materials:</b>				
Agri-Science	NA			NA
Business Education	NA		X	NA
Drafting Supplies	NA	X		NA
Family/Consumer Science	NA			NA
Health Science Technology	NA			NA
Marketing Education	NA		X	NA
Project Lead The Way	NA			NA
Technology Education	NA		X	NA
Trade Industrial Education	NA			NA
Any of the Sixteen Clusters of Career and Technical Education	NA		X	NA
Other (Please Specify)	NA			NA
<b>Technology-Computers, Software, Peripherals, Related Supplies, etc.:</b>				
Agri-Science	NA			NA
Business Education	NA			NA
Drafting Supplies	NA	X		NA
Family/Consumer Science	NA			NA
Health Science Technology	NA			NA
Marketing Education	NA			NA
Project Lead The Way	NA			NA
Technology Education	NA		X	NA
Trade Industrial Education	NA			NA
Any of the Sixteen Clusters of Career and Technical Education	NA		X	NA
Other (Please Specify)	NA			NA
<b>Multimedia Materials-Videos, DVD's Streaming media, online curriculum etc.:</b>				
Agri-Science	NA			NA
Business Education	NA			NA
Drafting Supplies	NA	X		NA
Family/Consumer Science	NA			NA
Health Science Technology	NA			NA
Marketing Education	NA		X	NA
Project Lead The Way	NA			NA
Technology Education	NA			NA
Trade Industrial Education	NA		X	NA
Any of the Sixteen Clusters of Career and Technical Education	NA		X	NA
Other (Please Specify)	NA			NA
<b>Other, Miscellaneous Materials/Equipment: (Materials/Equipment/service/products not listed previously) Please provide information on items offered:</b>				
	NB	NB	NB	NB
<b>Accepts EPCNT?</b>	YES	YES	YES	YES

The district solicited 202 suppliers and received 44 responses  
RFP #391-02-13 General Trades Career and Technology Education Merchandise

**BID TABULATION  
GARLAND INDEPENDENT SCHOOL DISTRICT**

**RFP #391-02-13 GENERAL TRADES CAREER AND TECHNOLOGY EDUCATION MERCHANDISE**

Company Name				Best Electrical Distributors, Inc.		Betsy Ross Flag Girls		Cardinal Risk Management Alternatives, Inc.		Casters of Dallas, Inc.	
<b>SECTION I - BASIC BID, MATERIALS AND EQUIPMENT, DISCOUNT/PERCENTAGE-OFF</b>											
District may deduct _____% from current catalog price (Year 1 - June 25, 2013 through May 22, 2014)				0%		40%		0%		0% If the pricing is in our catalog, that's the price	
District may deduct _____% from current catalog price (Year 2 - June 1, 2014 through May 31, 2015)				0%		40%		0%		0% If the pricing is in our catalog, that's the price	
<b>SECTION II - SAMPLE PRICING</b>											
Item #	QTY	UM	Description	Price	Extended Price	Price	Extended Price	Price	Extended Price	Price	Extended Price
1	2	ea	3-in-1 Welding Machine 200i Miller Welding Part # W1004203 or Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB
2	3	ea	Q-80 clock movements or Equal Tray of 100 Klockit Stock #71902 1/4" Dial thickness of Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB
3	9	ea	Little Anne CPR Manikin Pocket Nurse Item #10-81-2020 or Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB
4	2	ea	Forgemaster Blacksmith Forge Double burner with side ports and solid front door heating chamber dimensions W 13" X D 8 1/2" X H 3" or Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB
5	2	ea	Flex-ArmGuards for Bridgeport Mill Magnetic Mount 18" arm 12" X 12" shield McMaster-Carr Stock #4362A38 or Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB
6	35	ea	"Nurturing Your Newborn" Text Author Jeanne Warren Lindsay Item Number: 38380 Morning Glory Press	NB	NB	NB	NB	NB	NB	NB	NB
7	35	ea	"Effective Methods of Teaching Business Education" 2nd Edition Edited by Martha Rader Cat #116.98	NB	NB	NB	NB	NB	NB	NB	NB
8	1	ea	Portfolio Builder 3 for PowerPoint Author Dr. Arnie Abrms. District Site License (over 1000 seats)	NB	NB	NB	NB	NB	NB	NB	NB
9			Alternative Product	NB	NB	NB	NB	NB	NB	NB	NB
<b>TOTAL, ALL ITEMS:</b>				<b>NB</b>		<b>NB</b>		<b>NB</b>		<b>NB</b>	
<b>SECTION III - SERVICES</b>											
<b>Training, In-Service</b>				NB		NB		NB		NB	
<b>Half-day</b>	Number of hours for half-day			NB		NB		NB		NB	
<b>Whole-day</b>	Number of hours for whole day			NB		NB		NB		NB	
<b>Hourly Rate</b>	Per Hour			NB		NB		NB		NB	
<b>Other Services/Pricing: Please provide a description and pricing for services provided by your firm, i.e., equipment repair parts, service, etc.</b>											
<b>Service</b>	Electrical parts, circuit breakers, lighting, wire, conduit controls (starters electrical, relays, parts for controls. Buildings Only)			NA		NA		Risk Management services including risk analysis, insurance marketing, program design, policy analysis, claims mgmt, broker selection.		Casters, wheels, pallet jacks, dollies, hand trucks, repair of pallet jacks, dock plates, ladders.	
<b>Pricing:</b>	Example: hourly, give rate, mileage etc.			QO120 Square D Circuit Breaker 12.00 EHB34020 Square D Circuit Breaker 175.00		NA		\$150 / HOUR		If repairs are not too extensive, we may charge \$10-\$25 for labor & parts	
<b>MINIMUM ORDER AMOUNT:</b>				NONE		\$ -		NA		NA	

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GARLAND INDEPENDENT SCHOOL DISTRICT**

**RFP #391-02-13 GENERAL TRADES CAREER AND TECHNOLOGY EDUCATION MERCHANDISE**

Company Name		Best Electrical Distributors, Inc.	Betsy Ross Flag Girls	Cardinal Risk Management Alternatives, Inc.	Casters of Dallas, Inc.
SHIPPING: FREE OR % OF TOTAL OR OTHER		FREE	FREE	COST	Ships UPS ppd & add or Courier ppd & add
EXCLUDED ITEMS/CATEGORIES: Indicate any excluded items/categories and any special coding in catalog(s) which identifies such items.		NA	NA	NA	NA
<b>Career and Technology Education Materials &amp; Equipment for:</b>					
	Agri-Science	NA		NA	
	Business Education	NA		NA	
	Drafting Supplies	NA		NA	
	Family/Consumer Science	NA		NA	
	Health Science Technology	NA		NA	
	Marketing Education	NA		NA	
	Project Lead The Way	NA		NA	
	Technology Education	NA		NA	
	Trade Industrial Education	NA		NA	
	Any of the Sixteen Clusters of Career and Technical Education	NA		NA	
	Other (Please Specify)	NA	Flags, Banners Poles	NA	Material handling equipment and repairs of some equipment
<b>Incentives/Awards:</b>					
	Agri-Science	NA		NA	NA
	Business Education	NA		NA	NA
	Drafting Supplies	NA		NA	NA
	Family/Consumer Science	NA		NA	NA
	Health Science Technology	NA		NA	NA
	Marketing Education	NA		NA	NA
	Project Lead The Way	NA		NA	NA
	Technology Education	NA		NA	NA
	Trade Industrial Education	NA		NA	NA
	Any of the Sixteen Clusters of Career and Technical Education	NA		NA	NA
	Other (Please Specify)	NA	Flags, Banners Poles	NA	NA
<b>Instructional Materials:</b>					
	Agri-Science	NA		NA	NA
	Business Education	NA		NA	NA
	Drafting Supplies	NA		NA	NA
	Family/Consumer Science	NA		NA	NA
	Health Science Technology	NA		NA	NA
	Marketing Education	NA		NA	NA
	Project Lead The Way	NA		NA	NA
	Technology Education	NA		NA	NA
	Trade Industrial Education	NA		NA	NA
	Any of the Sixteen Clusters of Career and Technical Education	NA		NA	NA
	Other (Please Specify)	NA	Flags, Banners Poles	NA	NA
<b>Technology-Computers, Software, Peripherals, Related Supplies, etc.:</b>					
	Agri-Science	NA		NA	NA
	Business Education	NA		NA	NA
	Drafting Supplies	NA		NA	NA
	Family/Consumer Science	NA		NA	NA
	Health Science Technology	NA		NA	NA
	Marketing Education	NA		NA	NA
	Project Lead The Way	NA		NA	NA
	Technology Education	NA		NA	NA
	Trade Industrial Education	NA		NA	NA
	Any of the Sixteen Clusters of Career and Technical Education	NA		NA	NA
	Other (Please Specify)	NA	Flags, Banners Poles	NA	NA
<b>Multimedia Materials-Videos, DVD's Streaming media, online curriculum etc.:</b>					
	Agri-Science	NA		NA	NA
	Business Education	NA		NA	NA
	Drafting Supplies	NA		NA	NA
	Family/Consumer Science	NA		NA	NA
	Health Science Technology	NA		NA	NA
	Marketing Education	NA		NA	NA
	Project Lead The Way	NA		NA	NA
	Technology Education	NA		NA	NA
	Trade Industrial Education	NA		NA	NA
	Any of the Sixteen Clusters of Career and Technical Education	NA		NA	NA
	Other (Please Specify)	NA	Flags, Banners Poles	NA	NA
<b>Other, Miscellaneous Materials/Equipment: (Materials/Equipment/service/products not listed previously) Please provide information on items offered:</b>					
		NB	NB	NB	NB
<b>Accepts EPCNT?</b>		YES	YES	YES	YES

The district solicited 202 suppliers and received 44 responses  
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GARLAND INDEPENDENT SCHOOL DISTRICT**

**RFP #391-02-13 GENERAL TRADES CAREER AND TECHNOLOGY EDUCATION MERCHANDISE**

Company Name				CEV Multimedia, Ltd.	Complete Supply	Contrax Group, LLC	EMC Publishing, LLC				
<b>SECTION I - BASIC BID, MATERIALS AND EQUIPMENT, DISCOUNT/PERCENTAGE-OFF</b>											
District may deduct _____% from current catalog price (Year 1 - June 25, 2013 through May 22, 2014)				0%	25%	0% Discounts have already been applied to worksheet pricing.	0%				
District may deduct _____% from current catalog price (Year 2 - June 1, 2014 through May 31, 2015)				0%	25%	0% Discounts have already been applied to worksheet pricing.	0%				
<b>SECTION II - SAMPLE PRICING</b>											
Item #	QTY	UM	Description	Price	Extended Price	Price	Extended Price	Price	Extended Price	Price	Extended Price
1	2	ea	3-in-1 Welding Machine 200i Miller Welding Part # W1004203 or Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB
2	3	ea	Q-80 clock movements or Equal Tray of 100 Klockit Stock #71902 1/4" Dial thickness of Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB
3	9	ea	Little Anne CPR Manikin Pocket Nurse Item #10-81-2020 or Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB
4	2	ea	Forgemaster Blacksmith Forge Double burner with side ports and solid front door heating chamber dimensions W 13" X D 8 1/2" X H 3" or Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB
5	2	ea	Flex-ArmGuards for Bridgeport Mill Magnetic Mount 18" arm 12" X 12" shield McMaster-Carr Stock #4362A38 or Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB
6	35	ea	"Nurturing Your Newborn" Text Author Jeanne Warren Lindsay Item Number: 38380 Morning Glory Press	NB	NB	NB	NB	NB	NB	NB	NB
7	35	ea	"Effective Methods of Teaching Business Education" 2nd Edition Edited by Martha Rader Cat #116.98	NB	NB	NB	NB	NB	NB	NB	NB
8	1	ea	Portfolio Builder 3 for PowerPoint Author Dr. Arnie Abrms. District Site License (over 1000 seats)	NB	NB	NB	NB	NB	NB	NB	NB
9			Alternative Product	NB	NB	NB	NB	NB	NB	NB	NB
<b>TOTAL, ALL ITEMS:</b>				<b>NB</b>	<b>NB</b>	<b>NB</b>	<b>NB</b>	<b>NB</b>	<b>NB</b>	<b>NB</b>	<b>NB</b>
<b>SECTION III - SERVICES</b>											
<b>Training, In-Service</b>				NB		NB		NB		NB	
<b>Half-day</b>	Number of hours for half-day			NB		NB		NB		NB	
<b>Whole-day</b>	Number of hours for whole day			NB		NB		NB		NB	
<b>Hourly Rate</b>	Per Hour			NB		NB		NB		NB	
<b>Other Services/Pricing: Please provide a description and pricing for services provided by your firm, i.e., equipment repair parts, service, etc.</b>											
<b>Service</b>				NA		NA		Design services and repair services (for products under warranty) are offered free of charge.		NA	
<b>Pricing:</b> Example: hourly, give rate, mileage etc.				NA		NA		NA		NA	
<b>MINIMUM ORDER AMOUNT:</b>				\$ -		\$ -		NONE		\$ -	

The district solicited 202 suppliers and received 44 responses  
RFP #391-02-13 General Trades Career and Technology Education Merchandise

**BID TABULATION  
GARLAND INDEPENDENT SCHOOL DISTRICT**

**RFP #391-02-13 GENERAL TRADES CAREER AND TECHNOLOGY EDUCATION MERCHANDISE**

Company Name		CEV Multimedia, Ltd.	Complete Supply	Contrax Group, LLC	EMC Publishing, LLC
SHIPPING: FREE OR % OF TOTAL OR OTHER		VARIES: 5-10% of order	FREE	Freight will be quoted per order.	10% OF TOTAL
EXCLUDED ITEMS/CATEGORIES: Indicate any excluded items/categories and any special coding in catalog(s) which identifies such items.		NA	NA	NA	NA
<b>Career and Technology Education Materials &amp; Equipment for:</b>					
	Agri-Science	X	NA		
	Business Education	X	NA	X	
	Drafting Supplies		NA	X	
	Family/Consumer Science	X	NA		
	Health Science Technology	X	NA		
	Marketing Education	X	NA		
	Project Lead The Way		NA		
	Technology Education		NA		X
	Trade Industrial Education	X	NA		
	Any of the Sixteen Clusters of Career and Technical Education	X	NA		
	Other (Please Specify)		NA	Furniture for above	
<b>Incentives/Awards:</b>					
	Agri-Science	NA	NA	NA	NA
	Business Education	NA	NA	NA	NA
	Drafting Supplies	NA	NA	NA	NA
	Family/Consumer Science	NA	NA	NA	NA
	Health Science Technology	NA	NA	NA	NA
	Marketing Education	NA	NA	NA	NA
	Project Lead The Way	NA	NA	NA	NA
	Technology Education	NA	NA	NA	NA
	Trade Industrial Education	NA	NA	NA	NA
	Any of the Sixteen Clusters of Career and Technical Education	NA	NA	NA	NA
	Other (Please Specify)	NA	NA	NA	NA
<b>Instructional Materials:</b>					
	Agri-Science	X	NA	NA	
	Business Education	X	NA	NA	
	Drafting Supplies		NA	NA	
	Family/Consumer Science	X	NA	NA	
	Health Science Technology	X	NA	NA	
	Marketing Education	X	NA	NA	
	Project Lead The Way		NA	NA	
	Technology Education		NA	NA	X
	Trade Industrial Education	X	NA	NA	
	Any of the Sixteen Clusters of Career and Technical Education	X	NA	NA	
	Other (Please Specify)		NA	NA	
<b>Technology-Computers, Software, Peripherals, Related Supplies, etc.:</b>					
	Agri-Science	NA	NA		NA
	Business Education	NA	NA		NA
	Drafting Supplies	NA	NA		NA
	Family/Consumer Science	NA	NA		NA
	Health Science Technology	NA	NA		NA
	Marketing Education	NA	NA		NA
	Project Lead The Way	NA	NA		NA
	Technology Education	NA	NA		NA
	Trade Industrial Education	NA	NA		NA
	Any of the Sixteen Clusters of Career and Technical Education	NA	NA		NA
	Other (Please Specify)	NA	NA	Furniture for above	NA
<b>Multimedia Materials-Videos, DVD's Streaming media, online curriculum etc.:</b>					
	Agri-Science	X	NA	NA	NA
	Business Education	X	NA	NA	NA
	Drafting Supplies		NA	NA	NA
	Family/Consumer Science	X	NA	NA	NA
	Health Science Technology	X	NA	NA	NA
	Marketing Education	X	NA	NA	NA
	Project Lead The Way		NA	NA	NA
	Technology Education		NA	NA	NA
	Trade Industrial Education	X	NA	NA	NA
	Any of the Sixteen Clusters of Career and Technical Education	X	NA	NA	NA
	Other (Please Specify)		NA	NA	NA
<b>Other, Miscellaneous Materials/Equipment: (Materials/Equipment/service/products not listed previously) Please provide information on items offered:</b>		Please see www.cevmultimedia.com or icevonline.com for our extensive catalogue.		FURNITURE	NB
<b>Accepts EPCNT?</b>		YES	YES	YES	YES

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**RFP #391-02-13 GENERAL TRADES CAREER AND TECHNOLOGY EDUCATION MERCHANDISE**

Company Name				Freedom Flight Models		Fuses Unlimited		Hang-Mate Products, LLC		Irlen Institute	
<b>SECTION I - BASIC BID, MATERIALS AND EQUIPMENT, DISCOUNT/PERCENTAGE-OFF</b>											
District may deduct _____% from current catalog price (Year 1 - June 25, 2013 through May 22, 2014)				0%		0%		0%-Special Pricing Noted On Excel Sheet		0% Quantity discounts offered per attached order form.	
District may deduct _____% from current catalog price (Year 2 - June 1, 2014 through May 31, 2015)				0%		0%		0%-Special Pricing Noted On Excel Sheet		0% Quantity discounts offered per attached order form.	
<b>SECTION II - SAMPLE PRICING</b>											
Item #	QTY	UM	Description	Price	Extended Price	Price	Extended Price	Price	Extended Price	Price	Extended Price
1	2	ea	3-in-1 Welding Machine 200i Miller Welding Part # W1004203 or Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB
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3	9	ea	Little Anne CPR Manikin Pocket Nurse Item #10-81-2020 or Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB
4	2	ea	Forgemaster Blacksmith Forge Double burner with side ports and solid front door heating chamber dimensions W 13" X D 8 1/2" X H 3" or Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB
5	2	ea	Flex-ArmGuards for Bridgeport Mill Magnetic Mount 18" arm 12" X 12" shield McMaster-Carr Stock #4362A38 or Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB
6	35	ea	"Nurturing Your Newborn" Text Author Jeanne Warren Lindsay Item Number: 38380 Morning Glory Press	NB	NB	NB	NB	NB	NB	NB	NB
7	35	ea	"Effective Methods of Teaching Business Education" 2nd Edition Edited by Martha Rader Cat #116.98	NB	NB	NB	NB	NB	NB	NB	NB
8	1	ea	Portfolio Builder 3 for PowerPoint Author Dr. Arnie Abrms. District Site License (over 1000 seats)	NB	NB	NB	NB	NB	NB	NB	NB
9			Alternative Product	NB	NB	NB	NB	NB	NB	NB	NB
<b>TOTAL, ALL ITEMS:</b>				<b>NB</b>	<b>NB</b>	<b>NB</b>	<b>NB</b>	<b>NB</b>	<b>NB</b>	<b>NB</b>	<b>NB</b>
<b>SECTION III - SERVICES</b>											
<b>Training, In-Service</b>				NB		NB		NB		NB	
<b>Half-day</b>	Number of hours for half-day			NB		NB		NB		NB	
<b>Whole-day</b>	Number of hours for whole day			NB		NB		NB		NB	
<b>Hourly Rate</b>	Per Hour			NB		NB		NB		NB	
<b>Other Services/Pricing: Please provide a description and pricing for services provided by your firm, i.e., equipment repair parts, service, etc.</b>											
<b>Service</b>				NA		NA		NA		NA	
<b>Pricing:</b>	Example: hourly, give rate, mileage etc.			NA		NA		NA		NA	
<b>MINIMUM ORDER AMOUNT:</b>				NA		\$ -		\$ 1.00		\$ -	

**BID TABULATION  
GARLAND INDEPENDENT SCHOOL DISTRICT**

**RFP #391-02-13 GENERAL TRADES CAREER AND TECHNOLOGY EDUCATION MERCHANDISE**

Company Name		Freedom Flight Models	Fuses Unlimited	Hang-Mate Products, LLC	Irlen Institute
SHIPPING: FREE OR % OF TOTAL OR OTHER		See Website or call.	NA	10% OF TOTAL FEW ORDERS REQUIRE THE FULL 10%	See attached order form - Irlen Institute does NOT ship FOB
EXCLUDED ITEMS/CATEGORIES: Indicate any excluded items/categories and any special coding in catalog(s) which identifies such items.		NA	NA	Please note-The 10% figure covers all situations, but is rarely fully required.	NA
<b>Career and Technology Education Materials &amp; Equipment for:</b>					
	Agri-Science		NA	X	NA
	Business Education		NA	X	NA
	Drafting Supplies		NA	X	NA
	Family/Consumer Science		NA	X	NA
	Health Science Technology		NA	X	NA
	Marketing Education		NA	X	NA
	Project Lead The Way		NA	X	NA
	Technology Education	X	NA	X	NA
	Trade Industrial Education		NA	X	NA
	Any of the Sixteen Clusters of Career and Technical Education		NA	X	NA
	Other (Please Specify)		NA	X	NA
<b>Incentives/Awards:</b>					
	Agri-Science	NA	NA	NA	NA
	Business Education	NA	NA	NA	NA
	Drafting Supplies	NA	NA	NA	NA
	Family/Consumer Science	NA	NA	NA	NA
	Health Science Technology	NA	NA	NA	NA
	Marketing Education	NA	NA	NA	NA
	Project Lead The Way	NA	NA	NA	NA
	Technology Education	NA	NA	NA	NA
	Trade Industrial Education	NA	NA	NA	NA
	Any of the Sixteen Clusters of Career and Technical Education	NA	NA	NA	NA
	Other (Please Specify)	NA	NA	NA	NA
<b>Instructional Materials:</b>					
	Agri-Science		NA	X	
	Business Education		NA	X	
	Drafting Supplies		NA	X	
	Family/Consumer Science		NA	X	
	Health Science Technology		NA	X	
	Marketing Education		NA	X	
	Project Lead The Way		NA	X	
	Technology Education	X	NA	X	
	Trade Industrial Education		NA	X	
	Any of the Sixteen Clusters of Career and Technical Education		NA	X	
	Other (Please Specify)		NA	NA	Irlen colored overlays & Irlen testing material
<b>Technology-Computers, Software, Peripherals, Related Supplies, etc.:</b>					
	Agri-Science	NA	NA	NA	NA
	Business Education	NA	NA	NA	NA
	Drafting Supplies	NA	NA	NA	NA
	Family/Consumer Science	NA	NA	NA	NA
	Health Science Technology	NA	NA	NA	NA
	Marketing Education	NA	NA	NA	NA
	Project Lead The Way	NA	NA	NA	NA
	Technology Education	NA	NA	NA	NA
	Trade Industrial Education	NA	NA	NA	NA
	Any of the Sixteen Clusters of Career and Technical Education	NA	NA	NA	NA
	Other (Please Specify)	NA	NA	NA	NA
<b>Multimedia Materials-Videos, DVD's Streaming media, online curriculum etc.:</b>					
	Agri-Science	NA	NA	NA	NA
	Business Education	NA	NA	NA	NA
	Drafting Supplies	NA	NA	NA	NA
	Family/Consumer Science	NA	NA	NA	NA
	Health Science Technology	NA	NA	NA	NA
	Marketing Education	NA	NA	NA	NA
	Project Lead The Way	NA	NA	NA	NA
	Technology Education	NA	NA	NA	NA
	Trade Industrial Education	NA	NA	NA	NA
	Any of the Sixteen Clusters of Career and Technical Education	NA	NA	NA	NA
	Other (Please Specify)	NA	NA	NA	NA
Other, Miscellaneous Materials/Equipment: (Materials/Equipment/service/products not listed previously) Please provide information on items offered:		NB	FUSES	Hang-Mates assist in hanging all educational reinforcements	Irlen colored overlays as well as Irlen sensitivity testing materials.
Accepts EPCNT?		YES	YES	YES	YES

The district solicited 202 suppliers and received 44 responses  
RFP #391-02-13 General Trades Career and Technology Education Merchandise



**BID TABULATION  
GARLAND INDEPENDENT SCHOOL DISTRICT**

**RFP #391-02-13 GENERAL TRADES CAREER AND TECHNOLOGY EDUCATION MERCHANDISE**

Company Name				Janpak	Johnson Plastics	Jon-Don	King Architectural Metals				
<b>SECTION I - BASIC BID, MATERIALS AND EQUIPMENT, DISCOUNT/PERCENTAGE-OFF</b>											
District may deduct _____% from current catalog price (Year 1 - June 25, 2013 through May 22, 2014)				0%	0%	0%	0%				
District may deduct _____% from current catalog price (Year 2 - June 1, 2014 through May 31, 2015)				0%	0%	0%	0%				
<b>SECTION II - SAMPLE PRICING</b>											
Item #	QTY	UM	Description	Price	Extended Price	Price	Extended Price	Price	Extended Price	Price	Extended Price
1	2	ea	3-in-1 Welding Machine 200i Miller Welding Part # W1004203 or Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB
2	3	ea	Q-80 clock movements or Equal Tray of 100 Klockit Stock #71902 1/4" Dial thickness of Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB
3	9	ea	Little Anne CPR Manikin Pocket Nurse Item #10-81-2020 or Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB
4	2	ea	Forgemaster Blacksmith Forge Double burner with side ports and solid front door heating chamber dimensions W 13" X D 8 1/2" X H 3" or Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB
5	2	ea	Flex-ArmGuards for Bridgeport Mill Magnetic Mount 18" arm 12" X 12" shield McMaster-Carr Stock #4362A38 or Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB
6	35	ea	"Nurturing Your Newborn" Text Author Jeanne Warren Lindsay Item Number: 38380 Morning Glory Press	NB	NB	NB	NB	NB	NB	NB	NB
7	35	ea	"Effective Methods of Teaching Business Education" 2nd Edition Edited by Martha Rader Cat #116.98	NB	NB	NB	NB	NB	NB	NB	NB
8	1	ea	Portfolio Builder 3 for PowerPoint Author Dr. Arnie Abrms. District Site License (over 1000 seats)	NB	NB	NB	NB	NB	NB	NB	NB
9			Alternative Product	NB	NB	NB	NB	\$ 7,175.00	\$ 14,350.00	NB	NB
<b>TOTAL, ALL ITEMS:</b>				<b>NB</b>	<b>NB</b>	<b>NB</b>	<b>NB</b>	<b>\$ 7,175.00</b>	<b>\$ 14,350.00</b>	<b>NB</b>	<b>NB</b>
<b>SECTION III - SERVICES</b>											
<b>Training, In-Service</b>				NB	NB	NB	NB	NB	NB	NB	NB
<b>Half-day</b>	Number of hours for half-day _____			NB	NB	NB	NB	NB	NB	NB	NB
<b>Whole-day</b>	Number of hours for whole day _____			NB	NB	NB	NB	NB	NB	NB	NB
<b>Hourly Rate</b>	Per Hour _____			NB	NB	NB	NB	NB	NB	NB	NB
<b>Other Services/Pricing: Please provide a description and pricing for services provided by your firm, i.e., equipment repair parts, service, etc.</b>											
<b>Service</b>				Janitorial supplies, building supplies	NA	NA	NA	NA	NA	Plasma cutting, metal punching, shearing and cutting	
<b>Pricing:</b> Example: hourly, give rate, mileage etc.				\$134.00 Fresh Wave Air & Surface Spray #551.48 \$3564.06 Taski 17" Floor Scrubber #5594160	NA	NA	NA	NA	NA	Individual jobs will be quoted.	
<b>MINIMUM ORDER AMOUNT:</b>				\$ -	NA	\$ -	\$ -	\$ -	\$ 1,000.00		

**BID TABULATION  
GARLAND INDEPENDENT SCHOOL DISTRICT**

**RFP #391-02-13 GENERAL TRADES CAREER AND TECHNOLOGY EDUCATION MERCHANDISE**

Company Name		Janpak	Johnson Plastics	Jon-Don	King Architectural Metals
SHIPPING: FREE OR % OF TOTAL OR OTHER		FREE	NA	NA	FREE OR PICK UP AT KAM WILL CALL-NO CHARGE
EXCLUDED ITEMS/CATEGORIES: Indicate any excluded items/categories and any special coding in catalog(s) which identifies such items.		NA	NA	NA	NA
<b>Career and Technology Education Materials &amp; Equipment for:</b>					
	Agri-Science	N/A	NA		X
	Business Education	N/A	NA		
	Drafting Supplies	N/A	NA		
	Family/Consumer Science	N/A	NA		
	Health Science Technology	N/A	NA		
	Marketing Education	N/A	NA		
	Project Lead The Way	N/A	NA		
	Technology Education	N/A	NA		X
	Trade Industrial Education	N/A	NA		X
	Any of the Sixteen Clusters of Career and Technical Education	N/A	NA		X
	Other (Please Specify)	N/A	NA	MicroRider Auto-Scrubber from Betco.	
<b>Incentives/Awards:</b>					
	Agri-Science	N/A	NA	NA	
	Business Education	N/A	NA	NA	
	Drafting Supplies	N/A	NA	NA	
	Family/Consumer Science	N/A	NA	NA	
	Health Science Technology	N/A	NA	NA	
	Marketing Education	N/A	NA	NA	
	Project Lead The Way	N/A	NA	NA	
	Technology Education	N/A	NA	NA	
	Trade Industrial Education	N/A	NA	NA	X
	Any of the Sixteen Clusters of Career and Technical Education	N/A	NA	NA	X
	Other (Please Specify)	N/A	NA	NA	
<b>Instructional Materials:</b>					
	Agri-Science	N/A	NA	NA	NA
	Business Education	N/A	NA	NA	NA
	Drafting Supplies	N/A	NA	NA	NA
	Family/Consumer Science	N/A	NA	NA	NA
	Health Science Technology	N/A	NA	NA	NA
	Marketing Education	N/A	NA	NA	NA
	Project Lead The Way	N/A	NA	NA	NA
	Technology Education	N/A	NA	NA	NA
	Trade Industrial Education	N/A	NA	NA	NA
	Any of the Sixteen Clusters of Career and Technical Education	N/A	NA	NA	NA
	Other (Please Specify)	N/A	NA	NA	NA
<b>Technology-Computers, Software, Peripherals, Related Supplies, etc.:</b>					
	Agri-Science	N/A	NA	NA	NA
	Business Education	N/A	NA	NA	NA
	Drafting Supplies	N/A	NA	NA	NA
	Family/Consumer Science	N/A	NA	NA	NA
	Health Science Technology	N/A	NA	NA	NA
	Marketing Education	N/A	NA	NA	NA
	Project Lead The Way	N/A	NA	NA	NA
	Technology Education	N/A	NA	NA	NA
	Trade Industrial Education	N/A	NA	NA	NA
	Any of the Sixteen Clusters of Career and Technical Education	N/A	NA	NA	NA
	Other (Please Specify)	N/A	NA	NA	NA
<b>Multimedia Materials-Videos, DVD's Streaming media, online curriculum etc.:</b>					
	Agri-Science	N/A	NA	NA	NA
	Business Education	N/A	NA	NA	NA
	Drafting Supplies	N/A	NA	NA	NA
	Family/Consumer Science	N/A	NA	NA	NA
	Health Science Technology	N/A	NA	NA	NA
	Marketing Education	N/A	NA	NA	NA
	Project Lead The Way	N/A	NA	NA	NA
	Technology Education	N/A	NA	NA	NA
	Trade Industrial Education	N/A	NA	NA	NA
	Any of the Sixteen Clusters of Career and Technical Education	N/A	NA	NA	NA
	Other (Please Specify)	N/A	NA	NA	NA
<b>Other, Miscellaneous Materials/Equipment: (Materials/Equipment/service/products not listed previously) Please provide information on items offered:</b>		Janitorial, Air Filters, Plumbing, TV's, Lighting, Fixtures, Paint	NB	Betco MicroRider Auto-Scrubber Stealth from Betco, Corp. E29961-00	NB
<b>Accepts EPCNT?</b>		NO	YES	YES	YES

The district solicited 202 suppliers and received 44 responses  
RFP #391-02-13 General Trades Career and Technology Education Merchandise

**BID TABULATION  
GARLAND INDEPENDENT SCHOOL DISTRICT**

**RFP #391-02-13 GENERAL TRADES CAREER AND TECHNOLOGY EDUCATION MERCHANDISE**

Company Name				Knowledge Matters, Inc.	Laeral Medical Corporation	Learning Resources	Lone Star Safety & Supply				
<b>SECTION I - BASIC BID, MATERIALS AND EQUIPMENT, DISCOUNT/PERCENTAGE-OFF</b>											
District may deduct _____% from current catalog price (Year 1 - June 25, 2013 through May 22, 2014)				0%-Schools will receive a 10% discount if two of our simulations are ordered on the same order and a 20% discount if three or more simulations are ordered on the same order.	10% from catalog price online at www.laerdal.com	0%	10%				
District may deduct _____% from current catalog price (Year 2 - June 1, 2014 through May 31, 2015)				0%-Schools will receive a 10% discount if two of our simulations are ordered on the same order and a 20% discount if three or more simulations are ordered on the same order.	10% from catalog price online at www.laerdal.com	0%	10%				
<b>SECTION II - SAMPLE PRICING</b>											
Item #	QTY	UM	Description	Price	Extended Price	Price	Extended Price	Price	Extended Price	Price	Extended Price
1	2	ea	3-in-1 Welding Machine 200i Miller Welding Part # W1004203 or Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB
2	3	ea	Q-80 clock movements or Equal Tray of 100 Klockit Stock #71902 1/4" Dial thickness of Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB
3	9	ea	Little Anne CPR Manikin Pocket Nurse Item #10-81-2020 or Equal Specification of comparable equipment	NB	NB	\$ 179.10	\$ 1,611.90	NB	NB	NB	NB
4	2	ea	Forgemaster Blacksmith Forge Double burner with side ports and solid front door heating chamber dimensions W 13" X D 8 1/2" X H 3" or Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB
5	2	ea	Flex-ArmGuards for Bridgeport Mill Magnetic Mount 18" arm 12" X 12" shield McMaster-Carr Stock #4362A38 or Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB
6	35	ea	"Nurturing Your Newborn" Text Author Jeanne Warren Lindsay Item Number: 38380 Morning Glory Press	NB	NB	NB	NB	NB	NB	NB	NB
7	35	ea	"Effective Methods of Teaching Business Education" 2nd Edition Edited by Martha Rader Cat #116.98	NB	NB	NB	NB	NB	NB	NB	NB
8	1	ea	Portfolio Builder 3 for PowerPoint Author Dr. Arnie Abrms. District Site License (over 1000 seats)	NB	NB	NB	NB	NB	NB	NB	NB
9			Alternative Product	NB	NB	NB	NB	NB	NB	NB	NB
<b>TOTAL, ALL ITEMS:</b>				<b>NB</b>	<b>NB</b>	<b>\$ 179.10</b>	<b>\$ 1,611.90</b>	<b>NB</b>	<b>NB</b>	<b>NB</b>	<b>NB</b>
<b>SECTION III - SERVICES</b>											
<b>Training, In-Service</b>				NB	NB	NB	NB	NB	NB	NB	NB
<b>Half-day</b>	Number of hours for half-day _____			NB	NB	NB	NB	NB	NB	NB	NB
<b>Whole-day</b>	Number of hours for whole day _____			NB	NB	NB	NB	NB	NB	NB	NB
<b>Hourly Rate</b>	Per Hour _____			NB	NB	NB	NB	NB	NB	NB	NB
<b>Other Services/Pricing: Please provide a description and pricing for services provided by your firm, i.e., equipment repair parts, service, etc.</b>											
<b>Service</b>				NA	NA	NA	NA	NA	NA	NA	Calibration repair of gas detection
<b>Pricing:</b> Example: hourly, give rate, mileage etc.				NA	NA	NA	NA	NA	NA	\$	-
<b>MINIMUM ORDER AMOUNT:</b>				NA	NA	\$10.00 FEE FOR ORDERS UNDER \$100.00	NA	NA	\$	50.00	

**BID TABULATION  
GARLAND INDEPENDENT SCHOOL DISTRICT**

**RFP #391-02-13 GENERAL TRADES CAREER AND TECHNOLOGY EDUCATION MERCHANDISE**

Company Name		Knowledge Matters, Inc.	Laeral Medical Corporation	Learning Resources	Lone Star Safety & Supply
SHIPPING: FREE OR % OF TOTAL OR OTHER		14.50 PER INSTALLABLE SIMULATION. NO S&H CHARGES ON ONLINE VERSIONS.	SHIPPING & HANDLING PREPAID AND ADDED-COST IS BASED ON THE WEIGHT OF EACH PURCHASE ORDER	NA	FREE
EXCLUDED ITEMS/CATEGORIES: Indicate any excluded items/categories and any special coding in catalog(s) which identifies such items.		NA	**SEE QUOTE THAT FOLLOWS**	NA	NA
<b>Career and Technology Education Materials &amp; Equipment for:</b>					
	Agri-Science		NA	NA	NA
	Business Education	X	NA	NA	NA
	Drafting Supplies		NA	NA	NA
	Family/Consumer Science		NA	NA	NA
	Health Science Technology		NA	NA	NA
	Marketing Education	X	NA	NA	NA
	Project Lead The Way		NA	NA	NA
	Technology Education		NA	NA	NA
	Trade Industrial Education		NA	NA	NA
	Any of the Sixteen Clusters of Career and Technical Education		NA	NA	NA
	Other (Please Specify)		NA	NA	NA
<b>Incentives/Awards:</b>					
	Agri-Science		NA	NA	NA
	Business Education	X	NA	NA	NA
	Drafting Supplies		NA	NA	NA
	Family/Consumer Science		NA	NA	NA
	Health Science Technology		NA	NA	NA
	Marketing Education	X	NA	NA	NA
	Project Lead The Way		NA	NA	NA
	Technology Education		NA	NA	NA
	Trade Industrial Education		NA	NA	NA
	Any of the Sixteen Clusters of Career and Technical Education		NA	NA	NA
	Other (Please Specify)		NA	NA	NA
<b>Instructional Materials:</b>					
	Agri-Science		NA	NA	NA
	Business Education	X	NA	NA	NA
	Drafting Supplies		NA	NA	NA
	Family/Consumer Science		NA	NA	NA
	Health Science Technology		NA	NA	NA
	Marketing Education	X	NA	NA	NA
	Project Lead The Way		NA	NA	NA
	Technology Education		NA	NA	NA
	Trade Industrial Education		NA	NA	NA
	Any of the Sixteen Clusters of Career and Technical Education		NA	NA	NA
	Other (Please Specify)		NA	NA	NA
<b>Technology-Computers, Software, Peripherals, Related Supplies, etc.:</b>					
	Agri-Science			NA	NA
	Business Education	X		NA	NA
	Drafting Supplies			NA	NA
	Family/Consumer Science			NA	NA
	Health Science Technology		X	NA	NA
	Marketing Education	X		NA	NA
	Project Lead The Way			NA	NA
	Technology Education			NA	NA
	Trade Industrial Education			NA	NA
	Any of the Sixteen Clusters of Career and Technical Education			NA	NA
	Other (Please Specify)			NA	NA
<b>Multimedia Materials-Videos, DVD's Streaming media, online curriculum etc.:</b>					
	Agri-Science			NA	NA
	Business Education	X		NA	NA
	Drafting Supplies			NA	NA
	Family/Consumer Science			NA	NA
	Health Science Technology		X	NA	NA
	Marketing Education	X		NA	NA
	Project Lead The Way			NA	NA
	Technology Education			NA	NA
	Trade Industrial Education			NA	NA
	Any of the Sixteen Clusters of Career and Technical Education			NA	NA
	Other (Please Specify)			NA	NA
Other, Miscellaneous Materials/Equipment: (Materials/Equipment/service/products not listed previously) Please provide information on items offered:		NB	CARDIOVASCULAR MATERIALS/EQUIPMENT, CPR TRAINING MANIKINS, PATIENT SIMULATORS, AIRWAY MANAGEMENT AND SPINAL MONTION PRODUCTS. KNOWLEDGE RESOURCES-AHA. SEE QUOTE ENCLOSED.	NB	<b>See Attachment A</b> Northside Sales Co, BW Technologies, Squincher Corp, Showa Best Glove Inc, Acculform Signs Inc, 3M Co Inc., Protective Ind Pd Inc, Allegro Industries, Capital Safety USA, Tingley Rubber Corp, Cortex Products Inc, DEB, Shield Industries, MolDEX Metric Inc, Radians Inc, Global Glove Mfg Inc
Accepts EPCNT?		YES	YES	YES	YES

The district solicited 202 suppliers and received 44 responses  
RFP #391-02-13 General Trades Career and Technology Education Merchandise

**BID TABULATION  
GARLAND INDEPENDENT SCHOOL DISTRICT**

**RFP #391-02-13 GENERAL TRADES CAREER AND TECHNOLOGY EDUCATION MERCHANDISE**

Company Name				Medical Wholesale, Inc.	Midwest Technology	Mustang Lighting & Supply (All vendor responses NA)	NASCO (Quote No. 46087)				
<b>SECTION I - BASIC BID, MATERIALS AND EQUIPMENT, DISCOUNT/PERCENTAGE-OFF</b>											
District may deduct _____% from current catalog price (Year 1 - June 25, 2013 through May 22, 2014)				10%	10%	NA	See attachment NASCO Quote Number: 46087 Discounts range from 10 to 20%				
District may deduct _____% from current catalog price (Year 2 - June 1, 2014 through May 31, 2015)				10%	10%	NA	See attachment NASCO Quote Number: 46087 Discounts range from 10 to 20%				
<b>SECTION II - SAMPLE PRICING</b>											
Item #	QTY	UM	Description	Price	Extended Price	Price	Extended Price	Price	Extended Price	Price	Extended Price
1	2	ea	3-in-1 Welding Machine 200i Miller Welding Part # W1004203 or Equal Specification of comparable equipment	NB	NB	\$ 1,388.00	\$ 2,776.00	NB	NB	NB	NB
2	3	ea	Q-80 clock movements or Equal Tray of 100 Klockit Stock #71902 1/4" Dial thickness of Equal Specification of comparable equipment	NB	NB	\$ 175.00	\$ 525.00	NB	NB	NB	NB
3	9	ea	Little Anne CPR Manikin Pocket Nurse Item #10-81-2020 or Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB
4	2	ea	Forgemaster Blacksmith Forge Double burner with side ports and solid front door heating chamber dimensions W 13" X D 8 1/2" X H 3" or Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB
5	2	ea	Flex-ArmGuards for Bridgeport Mill Magnetic Mount 18" arm 12" X 12" shield McMaster-Carr Stock #4362A38 or Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB
6	35	ea	"Nurturing Your Newborn" Text Author Jeanne Warren Lindsay Item Number: 38380 Morning Glory Press	NB	NB	NB	NB	NB	NB	NB	NB
7	35	ea	"Effective Methods of Teaching Business Education" 2nd Edition Edited by Martha Rader Cat #116.98	NB	NB	NB	NB	NB	NB	NB	NB
8	1	ea	Portfolio Builder 3 for PowerPoint Author Dr. Arnie Abrms. District Site License (over 1000 seats)	NB	NB	NB	NB	NB	NB	NB	NB
9			Alternative Product	NB	NB	NB	NB	NB	NB	NB	NB
<b>TOTAL, ALL ITEMS:</b>				<b>NB</b>	<b>NB</b>	<b>\$ 1,563.00</b>	<b>\$ 3,301.00</b>	<b>NB</b>	<b>NB</b>	<b>NB</b>	<b>NB</b>
<b>SECTION III - SERVICES</b>											
<b>Training, In-Service</b>				NB	NB	NB	NB	NB	NB	NB	NB
<b>Half-day</b>	Number of hours for half-day			NB	NB	NB	NB	NB	NB	NB	NB
<b>Whole-day</b>	Number of hours for whole day			NB	NB	NB	NB	NB	NB	NB	NB
<b>Hourly Rate</b>	Per Hour			NB	NB	NB	NB	NB	NB	NB	NB
<b>Other Services/Pricing: Please provide a description and pricing for services provided by your firm, i.e., equipment repair parts, service, etc.</b>											
<b>Service</b>				NA	NA	NA	NA	NA	NA	NA	NA
<b>Pricing:</b>	Example: hourly, give rate, mileage etc.			NA	NA	NA	NA	NA	NA	NA	NA
<b>MINIMUM ORDER AMOUNT:</b>				\$ 250.00	\$ 50.00	NA	NA	NA	NA	\$ -	\$ 50.00

**BID TABULATION  
GARLAND INDEPENDENT SCHOOL DISTRICT**

**RFP #391-02-13 GENERAL TRADES CAREER AND TECHNOLOGY EDUCATION MERCHANDISE**

Company Name		Medical Wholesale, Inc.	Midwest Technology	Mustang Lighting & Supply <i>(All vendor responses NA)</i>	NASCO <i>(Quote No. 46087)</i>
SHIPPING: FREE OR % OF TOTAL OR OTHER		FREE SHIPPING EXCLUDES ANY HEAVY ITEMS	10% OF TOTAL	NA	FREE PLEASE SEE ATTACHED FOR EXCEPTIONS TO FREE SHIPPING
EXCLUDED ITEMS/CATEGORIES: Indicate any excluded items/categories and any special coding in catalog(s) which identifies such items.		Gloves, Diapers, Etc.	NA	NA	Please see attached.
<b>Career and Technology Education Materials &amp; Equipment for:</b>					
	Agri-Science	NA		NA	X
	Business Education	NA		NA	
	Drafting Supplies	NA	X	NA	X
	Family/Consumer Science	NA		NA	X
	Health Science Technology	NA		NA	X
	Marketing Education	NA		NA	
	Project Lead The Way	NA	X	NA	
	Technology Education	NA	X	NA	
	Trade Industrial Education	NA	X	NA	
	Any of the Sixteen Clusters of Career and Technical Education	NA	X	NA	
	Other (Please Specify)	NA		NA	
<b>Incentives/Awards:</b>					
	Agri-Science	NA	NA	NA	NA
	Business Education	NA	NA	NA	NA
	Drafting Supplies	NA	NA	NA	NA
	Family/Consumer Science	NA	NA	NA	NA
	Health Science Technology	NA	NA	NA	NA
	Marketing Education	NA	NA	NA	NA
	Project Lead The Way	NA	NA	NA	NA
	Technology Education	NA	NA	NA	NA
	Trade Industrial Education	NA	NA	NA	NA
	Any of the Sixteen Clusters of Career and Technical Education	NA	NA	NA	NA
	Other (Please Specify)	NA	NA	NA	NA
<b>Instructional Materials:</b>					
	Agri-Science	NA		NA	X
	Business Education	NA		NA	
	Drafting Supplies	NA	X	NA	X
	Family/Consumer Science	NA		NA	X
	Health Science Technology	NA		NA	X
	Marketing Education	NA		NA	
	Project Lead The Way	NA	X	NA	
	Technology Education	NA	X	NA	
	Trade Industrial Education	NA	X	NA	
	Any of the Sixteen Clusters of Career and Technical Education	NA	X		
	Other (Please Specify)	NA		NA	
<b>Technology-Computers, Software, Peripherals, Related Supplies, etc.:</b>					
	Agri-Science	NA	NA	NA	X
	Business Education	NA	NA	NA	
	Drafting Supplies	NA	NA	NA	
	Family/Consumer Science	NA	NA	NA	X
	Health Science Technology	NA	NA	NA	X
	Marketing Education	NA	NA	NA	
	Project Lead The Way	NA	NA	NA	
	Technology Education	NA	NA	NA	
	Trade Industrial Education	NA	NA	NA	
	Any of the Sixteen Clusters of Career and Technical Education	NA	NA	NA	
	Other (Please Specify)	NA	NA	NA	
<b>Multimedia Materials-Videos, DVD's Streaming media, online curriculum etc.:</b>					
	Agri-Science	NA		NA	X
	Business Education	NA		NA	
	Drafting Supplies	NA	X	NA	
	Family/Consumer Science	NA		NA	X
	Health Science Technology	NA		NA	X
	Marketing Education	NA		NA	
	Project Lead The Way	NA	X	NA	
	Technology Education	NA		NA	
	Trade Industrial Education	NA	X	NA	
	Any of the Sixteen Clusters of Career and Technical Education	NA	X	NA	
	Other (Please Specify)	NA		NA	
Other, Miscellaneous Materials/Equipment: (Materials/Equipment/service/products not listed previously) Please provide information on items offered:		NB	NB	NB	Please see attached for list of catalogs and discounts.
Accepts EPCNT?		YES	YES	NA	YES

The district solicited 202 suppliers and received 44 responses  
RFP #391-02-13 General Trades Career and Technology Education Merchandise

**BID TABULATION  
GARLAND INDEPENDENT SCHOOL DISTRICT**

**RFP #391-02-13 GENERAL TRADES CAREER AND TECHNOLOGY EDUCATION MERCHANDISE**

Company Name				National Carport Ind.	Paxton/Patterson LLC	Pocket Nurse	Project Lead the Way, Inc.				
<b>SECTION I - BASIC BID, MATERIALS AND EQUIPMENT, DISCOUNT/PERCENTAGE-OFF</b>											
District may deduct _____% from current catalog price (Year 1 - June 25, 2013 through May 22, 2014)				10%	3%	Catalog prices currently represent 20% discount off of our retail pricing website. Additional discounts based upon volume order. Please call for volume price quote.	0%				
District may deduct _____% from current catalog price (Year 2 - June 1, 2014 through May 31, 2015)				10%	3%	Catalog prices currently represent 20% discount off of our retail pricing website. Additional discounts based upon volume order. Please call for volume price quote.	0%				
<b>SECTION II - SAMPLE PRICING</b>											
Item #	QTY	UM	Description	Price	Extended Price	Price	Extended Price	Price	Extended Price	Price	Extended Price
1	2	ea	3-in-1 Welding Machine 200i Miller Welding Part # W1004203 or Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB
2	3	ea	Q-80 clock movements or Equal Tray of 100 Klockit Stock #71902 1/4" Dial thickness of Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB
3	9	ea	Little Anne CPR Manikin Pocket Nurse Item #10-81-2020 or Equal Specification of comparable equipment	NB	NB	NB	NB	\$189.00 **Shipping: Please refer to page 19 of the bid and the attached copy of page 259 from the Pocket Nurse Vol. 18V catalog.	\$ 1,701.00	NB	NB
4	2	ea	Forgemaster Blacksmith Forge Double burner with side ports and solid front door heating chamber dimensions W 13" X D 8 1/2" X H 3" or Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB
5	2	ea	Flex-ArmGuards for Bridgeport Mill Magnetic Mount 18" arm 12" X 12" shield McMaster-Carr Stock #4362A38 or Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB
6	35	ea	"Nurturing Your Newborn" Text Author Jeanne Warren Lindsay Item Number: 38380 Morning Glory Press	NB	NB	NB	NB	NB	NB	NB	NB
7	35	ea	"Effective Methods of Teaching Business Education" 2nd Edition Edited by Martha Rader Cat #116.98	NB	NB	NB	NB	NB	NB	NB	NB
8	1	ea	Portfolio Builder 3 for PowerPoint Author Dr. Arnie Abrams. District Site License (over 1000 seats)	NB	NB	NB	NB	NB	NB	NB	NB
9			Alternative Product	Steel for walkway and awnings, Decking C Purlins Trim	\$5 Sq/Ft	NB	NB	NB	NB	NB	NB
<b>TOTAL, ALL ITEMS:</b>				NB	\$5 Sq/Ft	NB	NB	\$ 189.00	\$ 1,701.00	NB	NB
<b>SECTION III - SERVICES</b>											
<b>Training, In-Service</b>				NB	NB	NB	NB	NB	NB	NB	NB
<b>Half-day</b>	Number of hours for half-day _____			NB	NB	NB	NB	NB	NB	NB	NB
<b>Whole-day</b>	Number of hours for whole day _____			NB	NB	NB	NB	NB	NB	NB	NB
<b>Hourly Rate</b>	Per Hour _____			NB	NB	NB	NB	NB	NB	NB	NB
<b>Other Services/Pricing: Please provide a description and pricing for services provided by your firm, i.e., equipment repair parts, service, etc.</b>											
<b>Service</b>				NA	NA	NA	NA	NA	NA	NA	NA
<b>Pricing:</b>	Example: hourly, give rate, mileage etc.			NA	NA	NA	NA	NA	NA	NA	NA
<b>MINIMUM ORDER AMOUNT:</b>				\$ -	NA	\$	25.00	\$	-	\$	-

The district solicited 202 suppliers and received 44 responses  
RFP #391-02-13 General Trades Career and Technology Education Merchandise

**BID TABULATION  
GARLAND INDEPENDENT SCHOOL DISTRICT**

**RFP #391-02-13 GENERAL TRADES CAREER AND TECHNOLOGY EDUCATION MERCHANDISE**

Company Name		National Carport Ind.	Paxton/Patterson LLC	Pocket Nurse	Project Lead the Way, Inc.
<b>SHIPPING: FREE OR % OF TOTAL OR OTHER</b>		FREE	Shipping is free on orders over \$100.00 For orders under \$100, a \$10 shipping and handling charge will be added. **Backordered items are always shipping freight free.	Please see copy of Page 259 from Vol. 18V.1 of the Pocket Nurse catalog.	FREE
<b>EXCLUDED ITEMS/CATEGORIES: Indicate any excluded items/categories and any special coding in catalog(s) which identifies such items.</b>		NA	CONTRACT DISCOUNT EXCLUSIONS: CareerPlus modules, Paxton Action Lab modules, Growing Up Ready modules, Health Science Career modules, ADMIN, Building Skills, CTA's, and Herman Miller furniture.	NA	NA
<b>Career and Technology Education Materials &amp; Equipment for:</b>					
	Agri-Science	NA	X		
	Business Education	NA			
	Drafting Supplies	NA	X		
	Family/Consumer Science	NA			
	Health Science Technology	NA			
	Marketing Education	NA			
	Project Lead The Way	NA	X		X
	Technology Education	NA	X		
	Trade Industrial Education	NA	X		
	Any of the Sixteen Clusters of Career and Technical Education	NA			
	Other (Please Specify)	NA		Medical Supplies for Education and Simulation	
<b>Incentives/Awards:</b>					
	Agri-Science	NA	NA		
	Business Education	NA	NA		
	Drafting Supplies	NA	NA		
	Family/Consumer Science	NA	NA		
	Health Science Technology	NA	NA		
	Marketing Education	NA	NA		
	Project Lead The Way	NA	NA		X
	Technology Education	NA	NA		
	Trade Industrial Education	NA	NA		
	Any of the Sixteen Clusters of Career and Technical Education	NA	NA		
	Other (Please Specify)	NA	NA	Medical Supplies for Education and Simulation	
<b>Instructional Materials:</b>					
	Agri-Science	NA	X		
	Business Education	NA			
	Drafting Supplies	NA	X		
	Family/Consumer Science	NA			
	Health Science Technology	NA			
	Marketing Education	NA			
	Project Lead The Way	NA	X		X
	Technology Education	NA	X		
	Trade Industrial Education	NA	X		
	Any of the Sixteen Clusters of Career and Technical Education	NA			
	Other (Please Specify)	NA		Medical Supplies for Education and Simulation	
<b>Technology-Computers, Software, Peripherals, Related Supplies, etc.:</b>					
	Agri-Science	NA	NA		
	Business Education	NA	NA		
	Drafting Supplies	NA	NA		
	Family/Consumer Science	NA	NA		
	Health Science Technology	NA	NA	X	
	Marketing Education	NA	NA		
	Project Lead The Way	NA	NA		X
	Technology Education	NA	NA		
	Trade Industrial Education	NA	NA		
	Any of the Sixteen Clusters of Career and Technical Education	NA	NA		
	Other (Please Specify)	NA	NA	Medical Supplies for Education and Simulation	
<b>Multimedia Materials-Videos, DVD's Streaming media, online curriculum etc.:</b>					
	Agri-Science	NA			
	Business Education	NA			
	Drafting Supplies	NA			
	Family/Consumer Science	NA			
	Health Science Technology	NA			
	Marketing Education	NA			
	Project Lead The Way	NA			X
	Technology Education	NA			
	Trade Industrial Education	NA	X		
	Any of the Sixteen Clusters of Career and Technical Education	NA			
	Other (Please Specify)	NA		Medical Supplies for Education and Simulation	
<b>Other, Miscellaneous Materials/Equipment: (Materials/Equipment/service/products not listed previously) Please provide information on items offered:</b>					
	Steel products for walkway awnings for portables		NB	NB	NB
<b>Accepts EPCNT?</b>		YES	NO	YES	YES

The district solicited 202 suppliers and received 44 responses  
RFP #391-02-13 General Trades Career and Technology Education Merchandise



**BID TABULATION  
GARLAND INDEPENDENT SCHOOL DISTRICT**

**RFP #391-02-13 GENERAL TRADES CAREER AND TECHNOLOGY EDUCATION MERCHANDISE**

Company Name				Richardson Saw and Lawn Mower	Roz's Designs **CONFIDENTIAL**	SF Design for Business	Steve Moody Micro Services, LLC		
<b>SECTION I - BASIC BID, MATERIALS AND EQUIPMENT, DISCOUNT/PERCENTAGE-OFF</b>									
District may deduct _____% from current catalog price (Year 1 - June 25, 2013 through May 22, 2014)				See Document 16A for Equipment Brands & Parts Brand with associated percentage off list. Varies from 5% to 28%.		0%	0%		
District may deduct _____% from current catalog price (Year 2 - June 1, 2014 through May 31, 2015)				See Document 16A for Equipment Brands & Parts Brand with associated percentage off list. Varies from 5% to 28%.		0%	0%		
<b>SECTION II - SAMPLE PRICING</b>									
Item #	QTY	UM	Description	Price	Extended Price	Price	Extended Price	Price	Extended Price
1	2	ea	3-in-1 Welding Machine 200i Miller Welding Part # W1004203 or Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB
2	3	ea	Q-80 clock movements or Equal Tray of 100 Klockit Stock #71902 1/4" Dial thickness of Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB
3	9	ea	Little Anne CPR Manikin Pocket Nurse Item #10-81-2020 or Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB
4	2	ea	Forgemaster Blacksmith Forge Double burner with side ports and solid front door heating chamber dimensions W 13" X D 8 1/2" X H 3" or Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB
5	2	ea	Flex-ArmGuards for Bridgeport Mill Magnetic Mount 18" arm 12" X 12" shield McMaster-Carr Stock #4362A38 or Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB
6	35	ea	"Nurturing Your Newborn" Text Author Jeanne Warren Lindsay Item Number: 38380 Morning Glory Press	NB	NB	NB	NB	NB	NB
7	35	ea	"Effective Methods of Teaching Business Education" 2nd Edition Edited by Martha Rader Cat #116.98	NB	NB	NB	NB	NB	NB
8	1	ea	Portfolio Builder 3 for PowerPoint Author Dr. Arnie Abrms. District Site License (over 1000 seats)	NB	NB	NB	NB	NB	NB
9			Alternative Product	NB	NB	NB	NB	NB	NB
<b>TOTAL, ALL ITEMS:</b>				<b>NB</b>	<b>NB</b>	<b>NB</b>	<b>NB</b>	<b>NB</b>	<b>NB</b>
<b>SECTION III - SERVICES</b>									
<b>Training, In-Service</b>				NB		NB		NB	
<b>Half-day</b>	Number of hours for half-day _____			NB		NB		NB	
<b>Whole-day</b>	Number of hours for whole day _____			NB		NB		NB	
<b>Hourly Rate</b>	Per Hour _____			NB		NB		NB	
<b>Other Services/Pricing: Please provide a description and pricing for services provided by your firm, i.e., equipment repair parts, service, etc.</b>									
<b>Service</b>				2013 Shop Labor Rate is \$72.95 Per Hour		Consulting; creative development; graphic design for print materials, presentations, and promotional materials.		Asbestos testing, mold testing, bacteria testing	
<b>Pricing:</b>	Example: hourly, give rate, mileage etc.			2 Hours Labor for Rebuilding an Engine is \$72.95 X 2 = \$145.90		\$90.00		Prices are per sample and based on turnaround "schedule of fees" attached.	
<b>MINIMUM ORDER AMOUNT:</b>				\$ 5.00		3 hours = \$270		NA	

The district solicited 202 suppliers and received 44 responses  
RFP #391-02-13 General Trades Career and Technology Education Merchandise

**BID TABULATION  
GARLAND INDEPENDENT SCHOOL DISTRICT**

**RFP #391-02-13 GENERAL TRADES CAREER AND TECHNOLOGY EDUCATION MERCHANDISE**

Company Name	Richardson Saw and Lawn Mower	Roz's Designs **CONFIDENTIAL**	SF Design for Business	Steve Moody Micro Services, LLC
<b>SHIPPING: FREE OR % OF TOTAL OR OTHER</b>	Shipping cost will be based on current UPS rates weight, zip code & size of package.		NA Files are transmitted electronically	NA
<b>EXCLUDED ITEMS/CATEGORIES: Indicate any excluded items/categories and any special coding in catalog(s) which identifies such items.</b>	All equipment cannot be shipped. Must be picked up or delivered. Stihl parts are excluded rom shipping per Stihl requirements.		NA	NA
<b>Career and Technology Education Materials &amp; Equipment for:</b>				
Agri-Science	NA			NA
Business Education	NA			NA
Drafting Supplies	NA			NA
Family/Consumer Science	NA			NA
Health Science Technology	NA			NA
Marketing Education	NA			NA
Project Lead The Way	NA			NA
Technology Education	NA			NA
Trade Industrial Education	NA			NA
Any of the Sixteen Clusters of Career and Technical Education	NA			NA
Other (Please Specify)	NA		Custom print education materials	NA
<b>Incentives/Awards:</b>				
Agri-Science	NA		NA	NA
Business Education	NA		NA	NA
Drafting Supplies	NA		NA	NA
Family/Consumer Science	NA		NA	NA
Health Science Technology	NA		NA	NA
Marketing Education	NA		NA	NA
Project Lead The Way	NA		NA	NA
Technology Education	NA		NA	NA
Trade Industrial Education	NA		NA	NA
Any of the Sixteen Clusters of Career and Technical Education	NA		NA	NA
Other (Please Specify)	NA		NA	NA
<b>Instructional Materials:</b>				
Agri-Science	NA		NA	NA
Business Education	NA		NA	NA
Drafting Supplies	NA		NA	NA
Family/Consumer Science	NA		NA	NA
Health Science Technology	NA		NA	NA
Marketing Education	NA		NA	NA
Project Lead The Way	NA		NA	NA
Technology Education	NA		NA	NA
Trade Industrial Education	NA		NA	NA
Any of the Sixteen Clusters of Career and Technical Education	NA		NA	NA
Other (Please Specify)	NA		NA	NA
<b>Technology-Computers, Software, Peripherals, Related Supplies, etc.:</b>				
Agri-Science	NA		NA	NA
Business Education	NA		NA	NA
Drafting Supplies	NA		NA	NA
Family/Consumer Science	NA		NA	NA
Health Science Technology	NA		NA	NA
Marketing Education	NA		NA	NA
Project Lead The Way	NA		NA	NA
Technology Education	NA		NA	NA
Trade Industrial Education	NA		NA	NA
Any of the Sixteen Clusters of Career and Technical Education	NA		NA	NA
Other (Please Specify)	NA		NA	NA
<b>Multimedia Materials-Videos, DVD's Streaming media, online curriculum etc.:</b>				
Agri-Science	NA		NA	NA
Business Education	NA		NA	NA
Drafting Supplies	NA		NA	NA
Family/Consumer Science	NA		NA	NA
Health Science Technology	NA		NA	NA
Marketing Education	NA		NA	NA
Project Lead The Way	NA		NA	NA
Technology Education	NA		NA	NA
Trade Industrial Education	NA		NA	NA
Any of the Sixteen Clusters of Career and Technical Education	NA		NA	NA
Other (Please Specify)	NA		NA	NA
<b>Other, Miscellaneous Materials/Equipment: (Materials/Equipment/service/products not listed previously) Please provide information on items offered:</b>	Outdoor power equipment, service & supplies. See attached document #22A		In addition to print materials, SF Design for Business offers design for PowerPoint presentations and large format displays	Asbestos testing, mold testing, bacteria testing
<b>Accepts EPCNT?</b>	YES		YES	YES

The district solicited 202 suppliers and received 44 responses  
RFP #391-02-13 General Trades Career and Technology Education Merchandise

**BID TABULATION  
GARLAND INDEPENDENT SCHOOL DISTRICT**

**RFP #391-02-13 GENERAL TRADES CAREER AND TECHNOLOGY EDUCATION MERCHANDISE**

Company Name													
				System Five LTD Co.			Teaching Systems, Inc.			Timberlake & Dickson		Tractor Supply	
<b>SECTION I - BASIC BID, MATERIALS AND EQUIPMENT, DISCOUNT/PERCENTAGE-OFF</b>													
District may deduct _____% from current catalog price (Year 1 - June 25, 2013 through May 22, 2014)				0%			0% Educational Pricing already discounted.			0%		0%	
District may deduct _____% from current catalog price (Year 2 - June 1, 2014 through May 31, 2015)				0%			0% Educational Pricing already discounted.			0%		0%	
<b>SECTION II - SAMPLE PRICING</b>													
Item #	QTY	UM	Description	Price	Extended Price	Price	Extended Price	Price	Extended Price	Price	Extended Price		
1	2	ea	3-in-1 Welding Machine 200i Miller Welding Part # W1004203 or Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB		
2	3	ea	Q-80 clock movements or Equal Tray of 100 Klockit Stock #71902 1/4" Dial thickness of Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB		
3	9	ea	Little Anne CPR Manikin Pocket Nurse Item #10-81-2020 or Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB		
4	2	ea	Forgemaster Blacksmith Forge Double burner with side ports and solid front door heating chamber dimensions W 13" X D 8 1/2" X H 3" or Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB		
5	2	ea	Flex-ArmGuards for Bridgeport Mill Magnetic Mount 18" arm 12" X 12" shield McMaster-Carr Stock #4362A38 or Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB		
6	35	ea	"Nurturing Your Newborn" Text Author Jeanne Warren Lindsay Item Number: 38380 Morning Glory Press	NB	NB	NB	NB	NB	NB	NB	NB		
7	35	ea	"Effective Methods of Teaching Business Education" 2nd Edition Edited by Martha Rader Cat #116.98	NB	NB	NB	NB	NB	NB	NB	NB		
8	1	ea	Portfolio Builder 3 for PowerPoint Author Dr. Arnie Abrms. District Site License (over 1000 seats)	NB	NB	NB	NB	NB	NB	NB	NB		
9			Alternative Product	NB	NB	NB	NB	NB	NB	NB	\$ 499.99 1 ea. Hdoart Handler 140 sire feed MIG welder		
<b>TOTAL, ALL ITEMS:</b>				<b>NB</b>	<b>NB</b>	<b>NB</b>	<b>NB</b>	<b>NB</b>	<b>NB</b>	<b>NB</b>	<b>\$ 499.99</b>	<b>\$ 499.99</b>	
<b>SECTION III - SERVICES</b>													
<b>Training, In-Service</b>				\$960.00 PER DAY			NB			NB		NB	
<b>Half-day</b>	Number of hours for half-day			\$480 / 4 HOURS			NB			NB		NB	
<b>Whole-day</b>	Number of hours for whole day			\$960 / 8 HOURS			NB			NB		NB	
<b>Hourly Rate</b>	Per Hour			\$120			NB			NB		NB	
<b>Other Services/Pricing: Please provide a description and pricing for services provided by your firm, i.e., equipment repair parts, service, etc.</b>													
<b>Service</b>				Training onsite; configuration of equipment; maintenance & repair			Epilog Laser Engraver, Sans, Save, Techno, Stratsays 3D Printers if not under warranty or maintenance the charge will be \$85.00 an hour			NA		NA	
<b>Pricing:</b>				Example: hourly, give rate, mileage etc.									
				5 Hours @ 120 = \$600.00 20 Miles @ 50 cents = \$10.00			\$ 85.00			NA		NA	
<b>MINIMUM ORDER AMOUNT:</b>				\$ 100.00			NA			NA		NA	

The district solicited 202 suppliers and received 44 responses  
RFP #391-02-13 General Trades Career and Technology Education Merchandise

**BID TABULATION  
GARLAND INDEPENDENT SCHOOL DISTRICT**

**RFP #391-02-13 GENERAL TRADES CAREER AND TECHNOLOGY EDUCATION MERCHANDISE**

<b>Company Name</b>				
	<b>System Five LTD Co.</b>	<b>Teaching Systems, Inc.</b>	<b>Timberlake &amp; Dickson</b>	<b>Tractor Supply</b>
<b>SHIPPING: FREE OR % OF TOTAL OR OTHER</b>	FREE	UP TO 4% OF TOTAL	NA	NA
<b>EXCLUDED ITEMS/CATEGORIES: Indicate any excluded items/categories and any special coding in catalog(s) which identifies such items.</b>	NA	NA	NA	NA
<b>Career and Technology Education Materials &amp; Equipment for:</b>				
Agri-Science		X	NA	NA
Business Education			NA	NA
Drafting Supplies		X	NA	NA
Family/Consumer Science			NA	NA
Health Science Technology			NA	NA
Marketing Education			NA	NA
Project Lead The Way		X	NA	NA
Technology Education		X	NA	NA
Trade Industrial Education		X	NA	NA
Any of the Sixteen Clusters of Career and Technical Education		X	NA	NA
Other (Please Specify)	Backup & Disaster Recovery		NA	NA
<b>Incentives/Awards:</b>				
Agri-Science		NA	NA	NA
Business Education		NA	NA	NA
Drafting Supplies		NA	NA	NA
Family/Consumer Science		NA	NA	NA
Health Science Technology		NA	NA	NA
Marketing Education		NA	NA	NA
Project Lead The Way		NA	NA	NA
Technology Education		NA	NA	NA
Trade Industrial Education		NA	NA	NA
Any of the Sixteen Clusters of Career and Technical Education		NA	NA	NA
Other (Please Specify)	Backup & Disaster Recovery	NA	NA	NA
<b>Instructional Materials:</b>				
Agri-Science		X	NA	NA
Business Education			NA	NA
Drafting Supplies		X	NA	NA
Family/Consumer Science			NA	NA
Health Science Technology			NA	NA
Marketing Education			NA	NA
Project Lead The Way		X	NA	NA
Technology Education		X	NA	NA
Trade Industrial Education		X	NA	NA
Any of the Sixteen Clusters of Career and Technical Education		X	NA	NA
Other (Please Specify)	Backup & Disaster Recovery		NA	NA
<b>Technology-Computers, Software, Peripherals, Related Supplies, etc.:</b>				
Agri-Science		X	NA	NA
Business Education			NA	NA
Drafting Supplies		X	NA	NA
Family/Consumer Science			NA	NA
Health Science Technology			NA	NA
Marketing Education			NA	NA
Project Lead The Way		X	NA	NA
Technology Education		X	NA	NA
Trade Industrial Education		X	NA	NA
Any of the Sixteen Clusters of Career and Technical Education		X	NA	NA
Other (Please Specify)	Backup & Disaster Recovery		NA	NA
<b>Multimedia Materials-Videos, DVD's Streaming media, online curriculum etc.:</b>				
Agri-Science	NA		NA	NA
Business Education	NA		NA	NA
Drafting Supplies	NA		NA	NA
Family/Consumer Science	NA		NA	NA
Health Science Technology	NA		NA	NA
Marketing Education	NA		NA	NA
Project Lead The Way	NA		NA	NA
Technology Education	NA		NA	NA
Trade Industrial Education	NA		NA	NA
Any of the Sixteen Clusters of Career and Technical Education	NA	X	NA	NA
Other (Please Specify)	NA		NA	NA
<b>Other, Miscellaneous Materials/Equipment: (Materials/Equipment/service/products not listed previously) Please provide information on items offered:</b>	Backup & disaster recovery systems; equipment & services	NB	HVAC Parts and Service, Cooling tower	NB
<b>Accepts EPCNT?</b>	YES	YES	YES	YES

**The district solicited 202 suppliers and received 44 responses  
RFP #391-02-13 General Trades Career and Technology Education Merchandise**

**BID TABULATION  
GARLAND INDEPENDENT SCHOOL DISTRICT**

**RFP #391-02-13 GENERAL TRADES CAREER AND TECHNOLOGY EDUCATION MERCHANDISE**

Company Name				Visions in Education Inc dba Visions Technology in Education World Precision Instruments, Inc.											
				Tri-Con Services, Inc			Univar USA								
<b>SECTION I - BASIC BID, MATERIALS AND EQUIPMENT, DISCOUNT/PERCENTAGE-OFF</b>															
District may deduct _____% from current catalog price (Year 1 - June 25, 2013 through May 22, 2014)				0%			10%			3%			20%-Exceptions Vet Baths 5%		
District may deduct _____% from current catalog price (Year 2 - June 1, 2014 through May 31, 2015)				0%			10%			3%			20%-Exceptions Vet Tables 5%		
<b>SECTION II - SAMPLE PRICING</b>															
Item #	QTY	UM	Description	Price	Extended Price	Price	Extended Price	Price	Extended Price	Price	Extended Price	Price	Extended Price		
1	2	ea	3-in-1 Welding Machine 200i Miller Welding Part # W1004203 or Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB	NB	NB		
2	3	ea	Q-80 clock movements or Equal Tray of 100 Klockit Stock #71902 1/4" Dial thickness of Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB	NB	NB		
3	9	ea	Little Anne CPR Manikin Pocket Nurse Item #10-81-2020 or Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB	NB	NB		
4	2	ea	Forgemaster Blacksmith Forge Double burner with side ports and solid front door heating chamber dimensions W 13" X D 8 1/2" X H 3" or Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB	NB	NB		
5	2	ea	Flex-ArmGuards for Bridgeport Mill Magnetic Mount 18" arm 12" X 12" shield McMaster-Carr Stock #4362A38 or Equal Specification of comparable equipment	NB	NB	NB	NB	NB	NB	NB	NB	NB	NB		
6	35	ea	"Nurturing Your Newborn" Text Author Jeanne Warren Lindsay Item Number: 38380 Morning Glory Press	NB	NB	NB	NB	NB	NB	NB	NB	NB	NB		
7	35	ea	"Effective Methods of Teaching Business Education" 2nd Edition Edited by Martha Rader Cat #116.98	NB	NB	NB	NB	NB	NB	NB	NB	NB	NB		
8	1	ea	Portfolio Builder 3 for PowerPoint Author Dr. Arnie Abrms. District Site License (over 1000 seats)	NB	NB	NB	NB	\$ 13.00	\$ 13,000.00	NB	NB	NB	NB		
9			Alternative Product	NB	NB	NB	NB	NB	NB	NB	NB	NB	NB		
<b>TOTAL, ALL ITEMS:</b>				<b>NB</b>	<b>NB</b>	<b>NB</b>	<b>NB</b>	<b>\$ 13.00</b>	<b>\$ 13,000.00</b>	<b>NB</b>	<b>NB</b>	<b>NB</b>	<b>NB</b>		
<b>SECTION III - SERVICES</b>															
<b>Training, In-Service</b>				NB			NB			NB			NB		
<b>Half-day</b>	Number of hours for half-day _____			NB			NB			\$2,000 / 3 HOURS			NB		
<b>Whole-day</b>	Number of hours for whole day _____			NB			NB			\$4,000 / 6 HOURS			NB		
<b>Hourly Rate</b>	Per Hour _____			NB			NB			\$ -			NB		
<b>Other Services/Pricing: Please provide a description and pricing for services provided by your firm, i.e., equipment repair parts, service, etc.</b>															
<b>Service</b>				Light & heavy construction included but not limited to: dirt work, concrete and asphalt paving, underground utilities, trucking, aggregate supply and installation, etc.			B&G Quick Disconnects 658562 \$12.71, C&C Tip Assembly 602923 \$38.64, B&G Polyprop Cup 395760 \$2.54, Masterline Sprayer 18" 401920 \$234.94			NA			NA		
<b>Pricing:</b>	Example: hourly, give rate, mileage etc.			Supply and delivery of Aggregates (20 ton minimum per occasion-location within City of Garland): Fines (3/8" minus-crushed concrete) \$26/ton Flex-Base (crushed concrete) \$25/ton Clean fill common Dirt (PI above 25) \$22/Truck CY *CY=cubic yard (volume)			NA			NA			NA		
<b>MINIMUM ORDER AMOUNT:</b>				NA			\$ -			NA			\$ -		

The district solicited 202 suppliers and received 44 responses  
RFP #391-02-13 General Trades Career and Technology Education Merchandise

**BID TABULATION  
GARLAND INDEPENDENT SCHOOL DISTRICT**

**RFP #391-02-13 GENERAL TRADES CAREER AND TECHNOLOGY EDUCATION MERCHANDISE**

Company Name		Tri-Con Services, Inc	Univar USA	Visions in Education Inc dba Visions Technology in Education	World Precision Instruments, Inc.
<b>SHIPPING: FREE OR % OF TOTAL OR OTHER</b>		TBD	FREE	5% OF TOTAL	FREE
<b>EXCLUDED ITEMS/CATEGORIES: Indicate any excluded items/categories and any special coding in catalog(s) which identifies such items.</b>		NA	Agency products like Termidor, Top Choice & Verif. Are priced by Manufacturer & sold on consignment by Univar. Items marked "Agency".	NA	NA
<b>Career and Technology Education Materials &amp; Equipment for:</b>					
	Agri-Science	NA	NA		X
	Business Education	NA	NA	X	
	Drafting Supplies	NA	NA		
	Family/Consumer Science	NA	NA	X	
	Health Science Technology	NA	NA		X
	Marketing Education	NA	NA	X	
	Project Lead The Way	NA	NA		
	Technology Education	NA	NA	X	
	Trade Industrial Education	NA	NA	X	
	Any of the Sixteen Clusters of Career and Technical Education	NA	NA		
	Other (Please Specify)	NA	NA		Veterinary Tools & Kits
<b>Incentives/Awards:</b>					
	Agri-Science	NA	NA		NA
	Business Education	NA	NA	X	NA
	Drafting Supplies	NA	NA		NA
	Family/Consumer Science	NA	NA	X	NA
	Health Science Technology	NA	NA		NA
	Marketing Education	NA	NA	X	NA
	Project Lead The Way	NA	NA		NA
	Technology Education	NA	NA	X	NA
	Trade Industrial Education	NA	NA	X	NA
	Any of the Sixteen Clusters of Career and Technical Education	NA	NA	X	NA
	Other (Please Specify)	NA	NA		NA
<b>Instructional Materials:</b>					
	Agri-Science	NA	NA		NA
	Business Education	NA	NA	X	NA
	Drafting Supplies	NA	NA		NA
	Family/Consumer Science	NA	NA	X	NA
	Health Science Technology	NA	NA		NA
	Marketing Education	NA	NA	X	NA
	Project Lead The Way	NA	NA		NA
	Technology Education	NA	NA	X	NA
	Trade Industrial Education	NA	NA	X	NA
	Any of the Sixteen Clusters of Career and Technical Education	NA	NA	X	NA
	Other (Please Specify)	NA	NA		NA
<b>Technology-Computers, Software, Peripherals, Related Supplies, etc.:</b>					
	Agri-Science	NA	NA		NA
	Business Education	NA	NA	X	NA
	Drafting Supplies	NA	NA		NA
	Family/Consumer Science	NA	NA	X	NA
	Health Science Technology	NA	NA		NA
	Marketing Education	NA	NA	X	NA
	Project Lead The Way	NA	NA		NA
	Technology Education	NA	NA	X	NA
	Trade Industrial Education	NA	NA	X	NA
	Any of the Sixteen Clusters of Career and Technical Education	NA	NA	X	NA
	Other (Please Specify)	NA	NA		NA
<b>Multimedia Materials-Videos, DVD's Streaming media, online curriculum etc.:</b>					
	Agri-Science	NA	NA		NA
	Business Education	NA	NA	X	NA
	Drafting Supplies	NA	NA		NA
	Family/Consumer Science	NA	NA	X	NA
	Health Science Technology	NA	NA		NA
	Marketing Education	NA	NA	X	NA
	Project Lead The Way	NA	NA		NA
	Technology Education	NA	NA	X	NA
	Trade Industrial Education	NA	NA	X	NA
	Any of the Sixteen Clusters of Career and Technical Education	NA	NA	X	NA
	Other (Please Specify)	NA	NA		NA
<b>Other, Miscellaneous Materials/Equipment: (Materials/Equipment/service/products not listed previously) Please provide information on items offered:</b>					
		NB	All pest control equipment & supplies. Trapper Monitor 610398 \$34.70/Box Delta Dust 666643 \$55.80/Jug Confrac 18 lb 612806 \$63.40/Pail	NB	Laboratory Glassware
<b>Accepts EPCNT?</b>		NO	YES	YES	YES

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