

**BID TABULATION
GARLAND INDEPENDENT SCHOOL DISTRICT**

Company Name		Pearson Virtual Learning Powered by Florida Virtual School		*CONFIDENTIAL* CompassLearning		K-12/Aventa Learning		Education2010	
Item #	Description	Original Price	Clarification Price	Original Price	Clarification Price	Original Price	Clarification Price	Original Price	Clarification Price
	Course Title(Required)		Per course, line item pricing			\$162,500 Unlimited Use Option II	Per course, line item pricing	\$59,676.75 (100 simultaneous users) \$119,353.50 (200 simultaneous users), \$179,030.25 (300 simultaneous users)	Per course, line item pricing
1	English I	\$20,000.00	\$20,000.00			\$12,500.00			
	English II	\$20,000.00	\$20,000.00			\$12,500.00			
	English III	\$20,000.00	\$20,000.00			\$12,500.00			
	English IV	\$20,000.00	\$20,000.00			\$12,500.00			
	Algebra I	\$20,000.00	\$20,000.00			\$12,500.00			
	Geometry	\$20,000.00	\$20,000.00			\$12,500.00			
	Algebra II	\$20,000.00	\$20,000.00			\$12,500.00			
	Biology	\$20,000.00				\$12,500.00			\$15,500.00
	Chemistry	\$20,000.00				\$12,500.00			\$15,500.00
	Physics	\$20,000.00				\$12,500.00			\$15,500.00
	World Geography	\$20,000.00				\$12,500.00			\$15,500.00
	World History	\$20,000.00	\$20,000.00			\$12,500.00			
	US History	\$20,000.00	\$20,000.00			\$12,500.00			
						(See Alternate Options 1&3 Pricing)			
	Course Title (Add'l Offerings)							\$2,409.75/course (100 simultaneous users), \$4819.50 /course (200 simultaneous users), \$7229.25/course (300 simultaneous users)	
	Language Arts Grade 6	\$20,000.00	\$20,000.00						\$15,500.00
	Language Arts Grade 7	\$20,000.00	\$20,000.00						\$15,500.00
	Language Arts Grade 8	\$20,000.00	\$20,000.00						\$15,500.00
	Grammar and Composition					\$12,500.00	\$12,500.00		
	Creative Writing					\$12,500.00	\$12,500.00		
	Journalism					\$8,750.00	\$8,750.00		
	Pre-Algebra					\$12,500.00			
	Mathematics I Grade 6	\$20,000.00	\$20,000.00						
	Mathematics II Grade 7	\$20,000.00	\$20,000.00						
	Mathematics III Grade 8	\$20,000.00	\$20,000.00						
	Math Models								
	Pre-Calculus	\$20,000.00	\$20,000.00			\$8,750.00			
	Calculus	\$20,000.00				\$12,500.00			
	Trigonometry					\$8,750.00			
	IPC								
	Consumer Math					\$12,500.00			
	Integrated Math					\$12,500.00			
	Earth Science Grade 6	\$20,000.00	\$20,000.00						\$15,500.00
	Life Science Grade 7	\$20,000.00	\$20,000.00						\$15,500.00
	Physical Science Grade 8	\$20,000.00	\$20,000.00						\$15,500.00
	Earth Science	\$20,000.00				\$12,500.00			
	Earth and Space Science								
	Marine Science	\$20,000.00							
	Physical Science	\$20,000.00				\$12,500.00			
	Environmental Science					\$12,500.00	\$12,500.00		\$15,500.00
	US History - Middle Grades	\$20,000.00							
	US History II								
	World Geography - Middle grade	\$20,000.00							
	American Government	\$15,000.00	\$10,000.00			\$8,750.00	\$8,750.00		
	Economics	\$15,000.00	\$10,000.00			\$8,750.00	\$8,750.00		
	Psychology	\$15,000.00					\$8,750.00		\$15,500.00
	Civics					\$8,750.00			

**BID TABULATION
GARLAND INDEPENDENT SCHOOL DISTRICT**

Company Name		Pearson Virtual Learning Powered by Florida Virtual School		*CONFIDENTIAL* CompassLearning		K-12/Aventa Learning		Education2010	
Item #	Description	Original Price	Clarification Price	Original Price	Clarification Price	Original Price	Clarification Price	Original Price	Clarification Price
	Other Course aligned with Texas TEKS and meeting Texas graduation Requirements.		Per course, line item pricing		Per course, line item pricing	\$7,280 and a half credit course Add'l Courses Sheet	Per course, line item pricing	\$2,409.75/course (100 simultaneous users), \$4819.50 /course (200 simultaneous users), \$7229.25/course (300 simultaneous users) (See Add'l Course Sheet)	Per course, line item pricing
	Spanish I	\$20,000.00							\$15,500.00
	Spanish II	\$20,000.00							\$15,500.00
	Spanish III	\$20,000.00							
	Latin I	\$20,000.00							
	Latin II	\$20,000.00							
	Latin III	\$20,000.00							
	Chinese I	\$20,000.00							
	Chinese II	\$20,000.00							
	Chinese III	\$20,000.00							
	AP Art History	\$20,000.00							
	AP Biology	\$20,000.00							
	AP Calculus AB	\$20,000.00							
	AP Calculus BC	\$20,000.00							
	AP Computer Science A	\$20,000.00							
	AP US Government & Politics	\$15,000.00							
	AP US History	\$20,000.00							
	AP World History	\$20,000.00							
	Computing for College and Careers	\$20,000.00							
	Web Design I	\$20,000.00	\$15,000.00				\$8,750.00		
	Web Design II	\$20,000.00	\$15,000.00						
	Computer Programming	\$20,000.00	\$15,000.00						
	Adaptive Physical Education IEP	\$15,000.00							
	Fitness Lifestyle Design .5 credit	\$15,000.00							
	Health Opportunities through Physical Education	\$20,000.00							
	Life Management Skills .5 credit	\$15,000.00							
	Personal Fitness .5 credit	\$15,000.00							
	Keyboarding	\$15,000.00							
	AP English Language and Composition	\$20,000.00							
	AP English Literature and Composition	\$20,000.00							
	AP Environmental Science								
	AP Macroeconomics	\$15,000.00							
	AP Microeconomics	\$15,000.00							
	AP Spanish	\$20,000.00							
	AP Statistics	\$20,000.00							
	Health (1 Sem.)								\$15,500.00
	Econ/Personal Finance								
	Additional Course Titles Selected								
	Teaching On-Line 101		\$7,000.00						
	Teaching On-Line 102		\$7,000.00						
	Teaching On-Line 103		\$7,000.00						
	Communications and Speech								\$15,500.00
	Integrated Physics and Chemistry								\$15,500.00
	Physical Education (Foundations)								\$15,500.00
	French I						\$12,500.00		
	French II						\$12,500.00		
	Virtual Tour (SAT, ACT, GED test Preparation)								\$15,500.00
	Sociology						\$12,500.00		\$15,500.00
	Introduction to Art								\$15,500.00
	Art History								\$15,500.00
	Art Appreciation						\$8,750.00		
	Music Appreciation						\$8,750.00		
	Computer Applications, Computer Fundamentals		\$15,000.00				\$12,500.00		\$15,500.00
	Digital Video Production						\$8,750.00		
	Accounting						\$12,500.00		

**BID TABULATION
GARLAND INDEPENDENT SCHOOL DISTRICT**

Company Name		Pearson Virtual Learning Powered by Florida Virtual School		*CONFIDENTIAL* CompassLearning		K-12/Aventa Learning		Education2010	
Item #	Description	Original Price	Clarification Price	Original Price	Clarification Price	Original Price	Clarification Price	Original Price	Clarification Price
	Social Studies 6		\$20,000.00				\$12,500.00		
	Social Studies 8/US History		\$20,000.00				\$12,500.00		
	Annual Software Maintenance: Price Maintenance, 5 Year minimum beginning with Year 2								
	Year 2	\$850/course (waived if all 13 required course are purchased)	^\$850/course per year(waived if all 13 courses are purchased)			Updated versions of the course can be purchased for 25% of the original purchase price within 5 years from original purchase date	^^Updated versions of the course can be purchased for 25% of the original purchase price within 5 years from original purchase date	\$14,919.19 + \$602.44/add'l course (100 simultaneous users), \$29,838.38 + \$1,204.88/add'l course (200 simultaneous users), \$44,757.56 + \$1,807.31/add'l course (300 simultaneous users)	\$3,000.00 per course
	Year 3	\$850/course (waived if all 13 required course are purchased)	\$850/course per year (waived if all 13 courses are purchased)	\$29,326.00	\$2,500 base + \$100 per course per site	Updated versions of the course can be purchased for 25% of the original purchase price within 5 years from original purchase date	Updated versions of the course can be purchased for 25% of the original purchase price within 5 years from original purchase date		\$3,000.00 per course
	Year 4	\$850/course (waived if all 13 required course are purchased)	\$850/course per year			Updated versions of the course can be purchased for 25% of the original purchase price within 5 years from original purchase date	Updated versions of the course can be purchased for 25% of the original purchase price within 5 years from original purchase date		\$3,000.00 per course
	Year 5	\$850/course (waived if all 13 required course are purchased)	\$850/course per year			Updated versions of the course can be purchased for 25% of the original purchase price within 5 years from original purchase date	Updated versions of the course can be purchased for 25% of the original purchase price within 5 years from original purchase date		\$3,000.00 per course
	Year 6	\$850/course (waived if all 13 required course are purchased)	\$850/course per year			n/a	n/a		\$3,000.00 per course
	Implementation Costs including software installation, training, Train-th-trainer Model and other professional services offered					\$6,000.00	\$6,000.00	\$25,200 Professional Development, \$12,600 Train the trainer,	\$70,500.00
	Total Cost	\$295,000 (13 required courses) Each additional course is priced at	\$521,000.00				\$201,000.00	\$25,200 Professional Development, \$12,600 Train the trainer, Total Cost - \$157,153 + cost/add'l courses (100 simultaneous	\$427,000.00
	Accepts EPCNT?	Yes				Yes			Yes
The district solicited vendors 113 and received 4 responses * For 12 HS Sites ** For 8 MS Sites ^No charge for maintenance ^^ Renewing but not purchasing updates at this time									
Dr. Butch Sloan, Executive Director School Improvement, participated in the evaluation and concurs with the award recommendation									
RFP# 202-10 Virtual Courseware, Third-Year Option									