

**BID TABULATION**  
**GARLAND INDEPENDENT SCHOOL DISTRICT**  
**RFP #241-13 PROMOTIONAL MARKETING MATERIALS, CATALOG**

Company Name			Already Gear, Inc.			Pony Xpress Printing LLC **CONFIDENTIAL**			The McKenna Group, LLC			AdWear & Specialty of Texas, Inc.			Pala Supply Company, Inc.		
Item #	QTY	Description	MIN ORDER	UNIT PRICE	EXT PRICE	MIN ORDER	UNIT PRICE	EXT PRICE	MIN ORDER	UNIT PRICE	EXT PRICE	MIN ORDER	UNIT PRICE	EXT PRICE	MIN ORDER	UNIT PRICE	EXT PRICE
1	250 ea	Port & Co Large Duffel Bag 600 Denier	12	\$ 12.99	\$ 3,247.50				0	\$ 11.19	\$ 2,797.50	250	\$ 12.67	\$ 3,167.50	NA	\$ 8.99	\$ 2,247.50
2	1,000 ea	Retractable Ball Point Pen w/slip resistant grip	1000	\$ 0.31	\$ 310.00				500	\$ 0.39	\$ 390.00	1000	\$ 0.26	\$ 260.00	300	\$ 0.49	\$ 490.00
3	1,000 ea	Lanyards, 1/2" with release clip	500	\$ 0.67	\$ 670.00				500	\$ 1.33	\$ 1,330.00	1000	\$ 0.64	\$ 640.00	100	\$ 0.99	\$ 990.00
		Imprint fees included	Yes						Yes			Yes			Yes		
		How many lines of print	One						One			Full Wrap			One		
		Include custom logo (from camera-ready art)	Yes						Yes			Yes			Yes		
		Black Ink	Ind. In Price						NC			NC			NC		
		Specify Release clip type	Breakaway Clip						Snap or B Clip / Back or Side Safety Release			Snap Buckle			Breakaway Clip		
4	100 ea	Umbrellas, 55" arc, alternating color/white panels, manual opening, steel frame	100	\$ 10.75	\$ 1,075.00				100	\$ 9.59	\$ 959.00	100	\$ 18.20	\$ 1,820.00	25	\$ 9.99	\$ 999.00
5	200 ea	Tumbler, 16 oz. with lid, with one-color imprint/school logo	50	\$ 4.00	\$ 800.00				50	\$ 1.58	\$ 316.00	240	\$ 1.88	\$ 376.00	150	\$ 1.69	\$ 338.00
6	2,000 ea	Pencils, asst'd. colors w/one-color imprint, school logo	500	\$ 0.25	\$ 500.00				144	\$ 0.18	\$ 360.00	2000	\$ 0.16	\$ 320.00	500	\$ 0.19	\$ 380.00
7	200 ea	IG Swing Flash Drives, suitable for color imprint	200	\$ 9.25	\$ 1,850.00				25	\$ 3.45	\$ 690.00	200	\$ 3.77	\$ 754.00	50	\$ 5.99	\$ 1,198.00
8	1,000 ea	Dog tags with dog tag chains (included)	1000	\$ 0.45	\$ 450.00				50	\$ 0.52	\$ 520.00	1000	\$ 0.82	\$ 820.00	250	\$ 0.89	\$ 890.00
		Specify metal type and tone/finish	Genuine Military Stainless Steel						Aluminum			Aluminum/Polished			Aluminum Laser Engraved		
9	100 ea	Insulated bags, 6-pack can capacity, zipper top closure Shoulder strap/handle	100	\$ 2.22	\$ 222.00				100	\$ 2.15	\$ 215.00	100	\$ 2.26	\$ 226.00	36	\$ 4.99	\$ 499.00
10	300 ea	Calculator Folios, vinyl, zipper closure	250	\$ 10.40	\$ 3,120.00				25	\$ 9.07	\$ 2,721.00	300	\$ 5.98	\$ 1,794.00	50	\$ 19.27	\$ 5,781.00
		Specify dimensions	9 1/2L X 1W X 13H						5 X 8 Pad Size			6.5" X 9.5"			13 1/2" X 10 1/2"		
11	4,000 ea	White LED Key Tag Lights, suitable for imprint	4000	\$ 0.54	\$ 2,160.00				NA	\$ 0.78	\$ 3,120.00	4000	\$ 0.51	\$ 2,040.00	100	\$ 0.74	\$ 2,960.00
12	500 ea	Water Bottles, Tuffoam, 24 oz	500	\$ 3.60	\$ 1,800.00				NB	NB	NB	500	\$ 0.97	\$ 485.00	100	\$ 3.89	\$ 1,945.00
13	400 ea	Sticky Note Organizers, blk, suitable for debossing	250	\$ 3.44	\$ 1,376.00				150	\$ 3.70	\$ 1,480.00	400	\$ 1.25	\$ 500.00	50	\$ 2.42	\$ 968.00
<b>TOTAL - EXTENDED PRICE</b>					<b>\$ 17,580.50</b>			<b>\$ 14,898.50</b>			<b>\$ 13,202.50</b>			<b>\$ 19,685.50</b>			
Discount from published price list			0%						NA			2/27/13 - 12/31/13 25% www.adwear.tex.com			15%		
Discount from published vendor catalog			0%						5-35%			0%			15%		
Discount from warehouse/ store shelf price			0%						5-35%			0%			15%		
Accepts EPCNT?			YES						YES			YES			YES		

1SP, Sample pricing submitted insufficient to establish value NB-No Bid  
The district solicited 174 vendors and received 20 responses.  
RFP #241-13 Promotional Marketing Materials, Catalog

**BID TABULATION**  
**GARLAND INDEPENDENT SCHOOL DISTRICT**  
**RFP #241-13 PROMOTIONAL MARKETING MATERIALS, CATALOG**

Company Name			D&J Advertising Associates			The Payton Group			Print to Suit, Inc.			Hodges Badge Company, Inc. 1SP			Summit Products 1SP					
Item #	QTY	Description	MIN ORDER	UNIT PRICE	EXT PRICE	MIN ORDER	UNIT PRICE	EXT PRICE	MIN ORDER	UNIT PRICE	EXT PRICE	MIN ORDER	UNIT PRICE	EXT PRICE	MIN ORDER	UNIT PRICE	EXT PRICE			
1	250 ea	Port & Co Large Duffel Bag 600 Denier	1 Price will be more	\$ 14.50	\$ 3,625.00	NA	\$ 16.98	\$ 4,245.00	One	\$ 12.50	\$ 3,125.00		NB	NB		NB	NB			
2	1,000 ea	Retractable Ball Point Pen w/slip resistant grip	NA	\$ 0.28	\$ 280.00	250	\$ 0.34	\$ 340.00	100 If Blank No Imprint	\$ 0.26	\$ 260.00		NB	NB		NB	NB			
3	1,000 ea	Lanyards, 1/2" with release clip	12	\$ 0.99	\$ 990.00	100	\$ 1.44	\$ 1,440.00	100	\$ 0.65	\$ 650.00		NB	NB		NB	NB			
Imprint fees included			Yes			Yes			Yes											
How many lines of print			Step & Repeat			3			3											
Include custom logo (from camera-ready art)			Yes			Yes			Yes											
Black Ink			NA			NA			Inc.											
Specify Release clip type			Swivel, bulldog, etc. breakaway			Side Safety Release			Breakaway Clip (Page 32)											
4	100 ea	Umbrellas, 55" arc, alternating color/white panels, manual opening, steel frame	12	\$ 12.27	\$ 1,227.00	36	\$ 11.44	\$ 1,144.00	One if Blank	\$ 8.00	\$ 800.00		NB	NB		NB	NB			
5	200 ea	Tumbler, 16 oz. with lid, with one-color Imprint/school logo	24	\$ 2.20	\$ 440.00	96	\$ 2.47	\$ 494.00	60	\$ 1.96	\$ 392.00		NB	NB		NB	NB			
6	2,000 ea	Pencils, asst'd. colors w/one-color imprint, school logo	100	\$ 0.15	\$ 300.00	1000	\$ 0.19	\$ 380.00	1000	\$ 0.14	\$ 280.00		NB	NB		NB	NB			
7	200 ea	IG Swing Flash Drives, suitable for color imprint	1 Ready /Ship	\$5.00	\$ 1,000.00	36	\$ 5.87	\$ 1,174.00	100	\$ 5.00	\$ 1,000.00		NB	NB		NB	NB			
8	1,000 ea	Dog tags with dog tag chains (included)	100	\$ 1.02	\$ 1,020.00	250	\$ 1.13	\$ 1,130.00	50 If Blank	\$ 0.34	\$ 340.00	50	\$ 0.95	\$ 950.00	NA	\$ 0.91	\$ 910.00			
Specify metal type and tone/finish			Alumaline			Anodized Aluminum			Silver Metal Aluminum Beaded Neck Chain 24" Length			NA			Aluminum-11 tag colors offered					
9	100 ea	Insulated bags, 6-pack can capacity, zipper top closure Shoulder strap/handle	96	\$ 2.49	\$ 249.00	100	\$ 2.35	\$ 235.00	100	\$ 1.75	\$ 175.00		NB	NB		NB	NB			
10	300 ea	Calculator Folios, vinyl, zipper closure	50	\$ 6.03	\$ 1,809.00	20	\$ 12.15	\$ 3,645.00	25 if Blank	\$ 9.00	\$ 2,700.00		NB	NB		NB	NB			
Specify dimensions			6 1/2 W X 9" H			11" X 13 1/4" X 8 1/2" X 11 Pad														
11	4,000 ea	White LED Key Tag Lights, suitable for imprint	NA	\$ 0.57	\$ 2,280.00	250	\$ 0.93	\$ 3,720.00	250	\$ 0.62	\$ 2,480.00		NB	NB		NB	NB			
12	500 ea	Water Bottles, Tuffoam, 24 oz	48	\$ 1.16	\$ 580.00	500	\$ 2.91	\$ 1,455.00	ALT 96	\$ 4.15	\$ 2,075.00		NB	NB		NB	NB			
13	400 ea	Sticky Note Organizers, blk, suitable for de-bossing	100	\$ 1.01	\$ 404.00	100	\$ 3.38	\$ 1,352.00	100	\$ 2.25	\$ 900.00		NB	NB		NB	NB			
<b>TOTAL - EXTENDED PRICE</b>					<b>\$ 14,204.00</b>			<b>\$ 20,754.00</b>			<b>\$ 15,177.00</b>			<b>\$ 950.00</b>			<b>\$ 910.00</b>			
Discount from published price list			NA			0%			NA			0%			0%					
Discount from published vendor catalog			Depending on Catalog 25%			12-			15%			10 to 25% Based on Qty. Bristol, Sanmar, Rainkist, Crown, Gold Bond, Ht. Bullet, Bam Bams			0%			0%		
Discount from warehouse/ store shelf price			NA			0%			0%			0%			0%					
Accepts EPCNT?			YES			YES			YES			YES			YES					

1SP - Sample pricing submitted insufficient to establish value. NB - No Bid  
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Company Name			Sala Printing Service			Oriental Trading Company 1SP			Premier LogiTech			S&T Enterprises 1SP			Big Hit Productions		
Item #	QTY	Description	MIN ORDER	UNIT PRICE	EXT PRICE	MIN ORDER	UNIT PRICE	EXT PRICE	MIN ORDER	UNIT PRICE	EXT PRICE	MIN ORDER	UNIT PRICE	EXT PRICE	MIN ORDER	UNIT PRICE	EXT PRICE
1	250 ea	Port & Co Large Duffel Bag 600 Denier	24	\$ 14.98	\$ 3,745.00		NB	NB	12 Freight: 12 @ \$22.18 or 250 @ \$279.41 (Please Apply Freight Rate to Extended Price)	\$ 11.69	\$ 2,922.50		NB	NB	1	\$ 10.49	\$ 2,622.50
2	1,000 ea	Retractable Ball Point Pen w/slip resistant grip	300	\$ 0.36	\$ 360.00	250 Set Up Charge \$25 Shipping 11%	\$ 0.48	\$ 480.00	500 Freight: 500 @ \$0.25 or 1000 @ \$13.00 (Please Apply Freight Rate to Extended Price)	\$ 0.24	\$ 240.00		NB	NB	300	\$ 0.29	\$ 290.00
3	1,000 ea	Lanyards, 1/2" with release clip	100	\$ 1.60	\$ 1,600.00		NB	NB	100 Freight: 100 @ \$15.00 or 1000 @ \$40.00 (Please Apply Freight Rate to Extended Price)	\$ 1.16	\$ 1,160.00		NB	NB	300	\$ 0.96	\$ 960.00
		Imprint fees included	\$30.00						Yes						Yes		
		How many lines of print	1						1						1		
		Include custom logo (from camera-ready art)	\$30.00						Yes						Yes		
		Black Ink	NC						No Charge						No Charge		
		Specify Release clip type	Snap Buckle Release with O-ring attachment						Breakaway J Hook, Bulldog						Bull dog or J-Hook or Split Ring		
4	100 ea	Umbrellas, 55" arc, alternating color/white panels, manual opening, steel frame	36	\$ 11.25	\$ 1,125.00		NB	NB	36 Freight: 36 @ \$56.18 or 100 @ \$156.23 (Please Apply Freight Rate to Extended Price)	\$ 10.05	\$ 1,005.00		NB	NB	36	\$ 12.93	\$ 1,293.00
5	200 ea	Tumbler, 16 oz. with lid, with one-color imprint/school logo	50	\$ 1.91	\$ 382.00	48 Set Up Charge \$40 Shipping 10%	\$ 4.60	\$ 920.00	75 Freight: 75 @ \$45.00 or 200 @ \$110.00 (Please Apply Freight Rate to Extended Price)	\$ 2.65	\$ 530.00		NB	NB	96	\$ 2.93	\$ 586.00
6	2,000 ea	Pencils, asst'd. colors w/one-color imprint, school logo	500	\$ 0.14	\$ 280.00	360 Set Up Charge \$25 Shipping 11%	\$ 0.21	\$ 420.00	500 Freight: 500 @ \$9.12 or 1000 @ \$15.70 (Please Apply Freight Rate to Extended Price)	\$ 0.17	\$ 340.00		NB	NB	500	\$ 0.13	\$ 260.00
7	200 ea	IG Swing Flash Drives, suitable for color imprint	25	\$ 5.87	\$ 1,174.00	100 Set Up Charge \$50 Shipping 10%	\$ 12.00	\$ 2,400.00	100 Freight: 100 @ \$46.00 or 200 @ \$69.00 (Please Apply Freight Rate to Extended Price)	\$ 4.39	\$ 878.00		NB	NB	100	\$ 6.09	\$ 1,218.00
8	1,000 ea	Dog tags with dog tag chains (included)	50	\$ 0.72	\$ 720.00	180 Set Up Charge \$35 Shipping 10%	\$ 1.05	\$ 1,050.00	250 Freight: 250 @ \$15.00 or 1000 @ \$25.00 (Please Apply Freight Rate to Extended Price)	\$ 0.75	\$ 750.00		NB	NB	250	\$ 0.95	\$ 950.00
		Specify metal type and tone/finish	Aluminum (Silver)			Anodized aluminum, 5 colors available			Aluminum / White						Aluminum Metal 1 Color Imprint, 1 Location		
9	100 ea	Insulated bags, 6-pack can capacity, zipper top closure Shoulder strap/handle	100	\$ 2.99	\$ 299.00	40 Set Up Charge \$40 Shipping 11%	\$ 2.79	\$ 279.00	100 Freight: 100 @ \$12.00 (Please Apply Freight Rate to Extended Price)	\$ 1.60	\$ 160.00		NB	NB	100	\$ 3.00	\$ 300.00
10	300 ea	Calculator Folios, vinyl, zipper closure	50	\$ 6.75	\$ 2,025.00		NB	NB	100 Freight: 300 @ \$190.00 (Please Apply Freight Rate to Extended Price)	\$ 7.62	\$ 2,286.00		NB	NB	100	\$ 7.40	\$ 2,220.00
		Specify dimensions	6 1/2" X 9"						1" X 6.5" X 9.5"						6 1/2" X 9 1/2" 1 Color, 1 Location		
11	4,000 ea	White LED Key Tag Lights, suitable for imprint	300	\$ 0.85	\$ 3,400.00	250 Set Up Charge \$40 Shipping 9%	\$ 0.95	\$ 3,800.00	250 Freight: 250 @ \$12.00 or 4,000 @ \$74.00 (Please Apply Freight Rate to Extended Price)	\$ 0.69	\$ 2,760.00		NB	NB	2500 1 color location	\$ 0.70	\$ 2,800.00
12	500 ea	Water Bottles, Tuffoam, 24 oz	100	\$ 3.59	\$ 1,795.00		NB	NB	100 Freight: 100 @ \$31.00 or 500 @ \$153.00 (Please Apply Freight Rate to Extended Price)	\$ 2.40	\$ 1,200.00		NB	NB	500 1 Color Imprint	\$ 4.44	\$ 2,220.00
13	400 ea	Sticky Note Organizers, blk, suitable for debossing	150	\$ 3.99	\$ 1,596.00		NB	NB	150 Freight: 400 @ \$325.00 (Please Apply Freight Rate to Extended Price)	\$ 3.27	\$ 1,308.00		NB	NB	150 1 Location deboss or 1 color imprint	\$ 4.57	\$ 1,828.00
<b>TOTAL - EXTENDED PRICE</b>					<b>\$ 18,561.00</b>			<b>\$ 9,349.00</b>			<b>\$ 15,539.50</b>			<b>\$ -</b>			<b>\$ 17,547.50</b>
Discount from published price list			5% Various Catalogs and Websites See attached list			0%			0%			0%			0%		
Discount from published vendor catalog			0% Ribbons and Award Incentives 2012 - 2013			0%			10-25% For Items Quoted on RFP214-13			0%			10% All Catalogs, 2013		
Discount from warehouse/ store shelf price			0% Not applicable			0%			0%			0%			0%		
Accepts EPCNT?			YES			YES			YES			YES			YES		

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GARLAND INDEPENDENT SCHOOL DISTRICT  
RFP #241-13 PROMOTIONAL MARKETING MATERIALS, CATALOG**

Company Name			The Richey Company **CONFIDENTIAL**			Texas Motion Sports LLC 1SP			Authentic Promtions.com			Pomarantz & Associates, Inc.			World of Promotions		
Item #	QTY	Description	MIN ORDER	UNIT PRICE	EXT PRICE	MIN ORDER	UNIT PRICE	EXT PRICE	MIN ORDER	UNIT PRICE	EXT PRICE	MIN ORDER	UNIT PRICE	EXT PRICE	MIN ORDER	UNIT PRICE	EXT PRICE
1	250 ea	Port & Co Large Duffel Bag 600 Denier				NA	\$ 14.98	\$ 3,745.00	NA	\$ 8.25	\$ 2,062.50	12	\$ 11.99	\$ 2,997.50	20	\$ 15.50	\$ 3,875.00
2	1,000 ea	Retractable Ball Point Pen w/slip resistant grip					NB	NB	1000 for this price	\$ 0.25	\$ 250.00	300	\$ 0.39	\$ 390.00	250	\$ 0.42	\$ 420.00
3	1,000 ea	Lanyards, 1/2" with release clip					NB	NB	1000 for this price	\$ 1.09	\$ 1,090.00	500	\$ 0.70	\$ 700.00	500	\$ 0.60	\$ 600.00
		Imprint fees included								Yes			Yes			NA	
		How many lines of print								Step & Repeat 1 Line			2 Lines			3	
		Include custom logo (from camera-ready art)								Yes			Yes			Yes	
		Black Ink								NC			NC			NA	
		Specify Release clip type								Breakaway			J Hook or Split Ring			Any	
4	100 ea	Umbrellas, 55" arc, alternating color/white panels, manual opening, steel frame				NA	\$ 10.50	\$ 1,050.00	100	\$ 14.75	\$ 1,475.00	25	\$ 9.28	\$ 928.00	NA	\$ 12.90	\$ 1,290.00
5	200 ea	Tumbler, 16 oz. with lid, with one-color Imprint/school logo					NB	NB	120	\$ 3.39	\$ 678.00	100	\$ 0.78	\$ 156.00	96	\$ 2.91	\$ 582.00
6	2,000 ea	Pencils, asst'd. colors w/one-color imprint, school logo					NB	NB	2000 for this price	\$ 0.12	\$ 240.00	500	\$ 0.18	\$ 360.00	1000	\$ 0.19	\$ 380.00
7	200 ea	IG Swing Flash Drives, suitable for color imprint					NB	NB	100	\$ 4.35	\$ 870.00	100	\$ 6.29	\$ 1,258.00	100	\$ 4.90	\$ 980.00
8	1,000 ea	Dog tags with dog tag chains (included)					NB	NB	1000 for this price	\$ 0.75	\$ 750.00	500	\$ 1.39	\$ 1,390.00	350	\$ 1.03	\$ 1,030.00
		Specify metal type and tone/finish								28" Ball Chain / Metal / Silicone Border			Stainless Steel / Laser Engraved			Keepro	
9	100 ea	Insulated bags, 6-pack can capacity, zipper top closure Shoulder strap/handle				NA	\$ 7.75	\$ 775.00	100	\$ 2.05	\$ 205.00	50	\$ 1.98	\$ 198.00	100	\$ 2.70	\$ 270.00
10	300 ea	Calculator Folios, vinyl, zipper closure					NB	NB	300 for this price	\$ 7.95	\$ 2,385.00	50	\$ 11.70	\$ 3,510.00	50	\$ 11.30	\$ 3,390.00
		Specify dimensions								5" X 8" Writing pad is what it holds			9 1/2" L X 13" H			10" X 12 1/5"	
11	4,000 ea	White LED Key Tag Lights, suitable for imprint					NB	NB	2500 for this price	\$ 0.64	\$ 2,560.00	250	\$ 0.83	\$ 3,320.00	4000	\$ 0.76	\$ 3,040.00
12	500 ea	Water Bottles, Tuffoam, 24 oz					NB	NB	500	\$ 0.92	\$ 460.00	48	\$ 3.59	\$ 1,795.00	50	\$ 3.99	\$ 1,995.00
13	400 ea	Sticky Note Organizers, blk, suitable for de-bossing					NB	NB	150	\$ 3.59	\$ 1,436.00	50	\$ 4.50	\$ 1,800.00	150	\$ 3.30	\$ 1,320.00
<b>TOTAL - EXTENDED PRICE</b>						<b>\$ 5,570.00</b>			<b>\$ 14,461.50</b>			<b>\$ 18,802.50</b>			<b>\$ 19,172.00</b>		
Discount from published price list						0% www.texasmotionsports.com			20% off 1st column price www.authenticpromotions.com, 2013 Any items listed on our website			20% Off Any promotional product catalogues, 2013-2014			10% From Website		
Discount from published vendor catalog						25% Various promotional product catalogs			20% off 1st column price Hit 2013			20% Pomarantz & Associates, Inc. 2013-2014			10%		
Discount from warehouse/ store shelf price						0%			20% off 1st column price Samar 2013			0%			NA		
Accepts EPCNT?						YES			Ground shipping included in price. Set up			YES			YES		

The district solicited 174 vendors and received 20 responses.  
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