

RENEWAL PRICING SUMMARY
RFP #268-12
GARLAND INDEPENDENT SCHOOL DISTRICT

| Company Name | | | Secure Content Solutions, Inc | US Internet | | SHI Government Solutions | | The Harding Group, Inc | | *CONFIDENTIAL* Tactura Network Solutions, LLC | | *CONFIDENTIAL* Tactura Network Solutions, LLC ALTERNATE | | TFE | | |
|-------------------------|------|--|-------------------------------|----------------|------------------|--------------------------|------------|------------------------|------------|---|------------|---|------------|----------------|------------|----------------|
| Item # | QTY | Description | Unit Price | Extended Price | Unit Price (mth) | Extended Price | Unit Price | Extended Price | Unit Price | Extended Price | Unit Price | Extended Price | Unit Price | Extended Price | Unit Price | Extended Price |
| 1 | 7500 | Hosted web-based email filter/virus protection 1 year October 1, 2012 - September 20, 2013 (12-Months) | 8.00 | 60000.00 | 0.20 | 18000.00 | 4.40 | 33000.00 | 6.25 | 46875.00 | 5.47 | 41025.00 | 5.24 | 39300.00 | 8.14 | 61050.00 |
| 2 | 7500 | Hosted web-based email filter/virus protection 2 year October 1, 2012 - September 30, 2014 (12-Months) | 8.00 | 60000.00 | 0.20 | 18000.00 | 4.40 | 33000.00 | 6.25 | 46875.00 | 5.47 | 41025.00 | 5.24 | 39300.00 | N/B | N/B |
| 3 | 7500 | Hosted web-based email filter/virus protection 3 year October 1, 2014 - September 30, 2015 (12-Months) | 8.00 | 60000.00 | 0.20 | 18000.00 | 4.40 | 33000.00 | 6.25 | 46875.00 | 5.47 | 41025.00 | 5.24 | 39300.00 | 18.33 | 137475.00 |
| 4 | 7500 | Hosted web-based email filter/virus protection 4 year October 1, 2015 - September 30, 2016 (12-Months) | 8.00 | 60000.00 | 0.20 | 18000.00 | 4.40 | 33000.00 | 6.25 | 46875.00 | 5.47 | 41025.00 | 5.24 | 39300.00 | N/B | N/B |
| 5 | 7500 | Hosted web-based email filter/virus protection 5 year October 1, 2016 - September 30, 2017 (12-Months) | 8.00 | 60000.00 | 0.20 | 18000.00 | 4.40 | 33000.00 | 6.25 | 46875.00 | 5.47 | 41025.00 | 5.24 | 39300.00 | 30.54 | 229050.00 |
| 12 | | Garland ISD may deduct % off manufacturer's current catalog/list price. | 0% | | 0% | | Varies | | 0% | | N/B | | N/B | | N/B | |
| TIERED DISCOUNTS | | | | | | | | | | | | | | | | |
| | | \$0 - \$5,000 | 0% | | N/B | | N/B | | N/B | | N/B | | N/B | | N/B | |
| | | \$5,000 - \$10,000 | 0% | | N/B | | N/B | | N/B | | N/B | | N/B | | N/B | |
| | | \$10,001 - \$20,000 | 0% | | N/B | | N/B | | N/B | | N/B | | N/B | | N/B | |
| | | \$20,001 - \$30,000 | 0% | | N/B | | N/B | | N/B | | N/B | | N/B | | N/B | |
| | | \$30,001 - \$40,000 | 0% | | N/B | | N/B | | N/B | | N/B | | N/B | | N/B | |
| | | \$40,001 - \$50,000 | 0% | | N/B | | N/B | | N/B | | N/B | | N/B | | N/B | |
| | | \$50,001 - \$60,000 | 0% | | N/B | | N/B | | N/B | | N/B | | N/B | | N/B | |
| | | \$60,001 - \$70,000 | 0% | | N/B | | N/B | | N/B | | N/B | | N/B | | N/B | |
| | | \$70,001 | 0% | | N/B | | N/B | | N/B | | N/B | | N/B | | N/B | |

The district solicited proposals from 49 suppliers and received 6 responses. Tim Fears and Rusty Truelock participated in and concur with the recommendation.

RFP # 268-12 Email Filter & Groupwise Monitoring System (Third Year Option)