

**Award RFQ: 302-02-15 Instructional Material
Garland ISD**

Quotes Received 95

*Confidential

Title	Classroom Library Company	Aseel Art Supply
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 - November 11, 2014 through November 30, 2015)</p>	<p>0% (Both retail & discounted prices are shown in catalog)</p>	<p>20%</p>
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 - November 30, 2015 through November 30, 2016)</p>	<p>0% (Both retail & discounted prices are shown in catalog)</p>	<p>20%</p>
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 - November 30, 2016 through November 30, 2017)</p>	<p>0% (Both retail & discounted prices are shown in catalog)</p>	<p>20%</p>

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Title	Lego Brand Retail Incorporated DBA Lego Education	Newmark Learning LLC	CDW Government Inc.
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -November 11, 2014 through November 30, 2015)</p>	5%	0	0%
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -November 30, 2015 through November 30, 2016)</p>	5%	0	0%
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 November 30, 2016 through November 30, 2017)</p>	5%	0	0%

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Title	Drumfit Incorporated	Plank Road Publishing Inc.	ACE Educational Supplies Inc.
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 - November 11, 2014 through November 30, 2015)</p>	0	0%	10% duration of contract
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 - November 30, 2015 through November 30, 2016)</p>	0	0%	10% duration of contract
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 - November 30, 2016 through November 30, 2017)</p>	0	0%	10% duration of contract

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Title	ABDO Publishing Co.	Method Test Prep Incorporated	BSN Sports
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -November 11, 2014 through November 30, 2015)</p>	0%	10%	8-22% see attached price list categories
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -November 30, 2015 through November 30, 2016)</p>	0%	10%	8-22% see attached price list categories
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 -November 30, 2016 through November 30, 2017)</p>	0%	10%	8-22% see attached price list categories

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Title	Barnes and Noble	Jacqueline H. Landry	William V MacGill & Co
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -November 11, 2014 through November 30, 2015)</p>	0-25% off list price	N/A	7% discount on supplies 5% discount on furniture/equipment Select items excluded
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -November 30, 2015 through November 30, 2016)</p>	0-25% off list price	N/A	7% discount on supplies 5% discount on furniture/equipment Select items excluded
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 -November 30, 2016 through November 30, 2017)</p>	0-25% off list price	N/A	7% discount on supplies 5% discount on furniture/equipment Select items excluded

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Title	Business Education Publishing	Coughlan Companies Incorporated DBA Capstone Classroom Capstone Digital
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -November 11, 2014 through November 30, 2015)</p>	5%	Various programs are discounted 0-10%. Catalog & website pricing reflect discount.
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -November 30, 2015 through November 30, 2016)</p>	5%	Various programs are discounted 0-10%. Catalog & website pricing reflect discount.
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 -November 30, 2016 through November 30, 2017)</p>	5%	Various programs are discounted 0-10%. Catalog & website pricing reflect discount.

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Title	Sargent Welch Cenco	Treasured Blossoms Flower Market	Vista Higher Learning
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -November 11, 2014 through November 30, 2015)</p>	<p>Sargent Welch at less 33% (see pdf copy of our price sheet for price details). Ward's Science at less 15% (see pdf copy of our price sheet for price details).</p>	<p>0%</p>	<p>0%</p>
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -November 30, 2015 through November 30, 2016)</p>	<p>Same discounts. Price basis is our current website pricing. Annual catalog price change in January of every new calendar year (see pdf copy of our price sheet for price details).</p>	<p>0%</p>	<p>0%</p>
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 -November 30, 2016 through November 30, 2017)</p>	<p>Same discounts. Price basis is our current website pricing. Annual catalog price change in January of every new calendar year (see pdf copy of our price sheet for price details).</p>	<p>0%</p>	<p>0%</p>

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Title	Theatrefolk	Hotmath Incorporated	CBM LLC DBA Cherry Lake Publishing
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -November 11, 2014 through November 30, 2015)</p>	0.001	0%	30%
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -November 30, 2015 through November 30, 2016)</p>	0	0%	30%
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 -November 30, 2016 through November 30, 2017)</p>	0	0%	30%

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Title	Achieve 3000 * Confidential	Ross Athletic Supply Co.	Origo Education
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -November 11, 2014 through November 30, 2015)</p>		0	None
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -November 30, 2015 through November 30, 2016)</p>		0	None
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 November 30, 2016 through November 30, 2017)</p>		0	None

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Title	Pedro Luis Boitel	Prentke Romich Company	Childrens Plus Inc.
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -November 11, 2014 through November 30, 2015)</p>	10%	0%	0%-Note: Children's Plus, Inc. online catalog is a "net pricer" and prices already reflect a 0-30% discount off publisher's list price.
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -November 30, 2015 through November 30, 2016)</p>	10%	0%	0%-Note: Children's Plus, Inc. online catalog is a "net pricer" and prices already reflect a 0-30% discount off publisher's list price.
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 November 30, 2016 through November 30, 2017)</p>	10%	0%	0%-Note: Children's Plus, Inc. online catalog is a "net pricer" and prices already reflect a 0-30% discount off publisher's list price.

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Title	Math Teachers Press Incorporated	Perma-Bound Books	Premier Agendas (AKA Hammond & Stephens)
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 - November 11, 2014 through November 30, 2015)</p>	0%	<p>4% on books in Perma-Bound Bindings and books from Educational Publishers. Prices in Perma-Bound catalogs and on our website: www.perma-bound.com are pre-discounted up to 30% on all books. Items not receiving additional 4% discount: Audios, Videos, CDs, DVDs, teaching aids, and books from trade publishers.</p> <p>For orders of large quantities, please contact your sales representative, Barbara Swanson, for further discounts.</p>	Planner Lines: 15% off list price Instructional Solutions: 0% off list price
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 - November 30, 2015 through November 30, 2016)</p>	0%	<p>4% on books in Perma-Bound Bindings and books from Educational Publishers. Prices in Perma-Bound catalogs and on our website: www.perma-bound.com are pre-discounted up to 30% on all books. Items not receiving additional 4% discount: Audios, Videos, CDs, DVDs, teaching aids, and books from trade publishers.</p> <p>For orders of large quantities, please contact your sales representative, Barbara Swanson, for further discounts.</p>	Planner Lines: 15% off list price Instructional Solutions: 0% off list price
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 - November 30, 2016 through November 30, 2017)</p>	0%	<p>4% on books in Perma-Bound Bindings and books from Educational Publishers. Prices in Perma-Bound catalogs and on our website: www.perma-bound.com are pre-discounted up to 30% on all books. Items not receiving additional 4% discount: Audios, Videos, CDs, DVDs, teaching aids, and books from trade publishers.</p> <p>For orders of large quantities, please contact your sales representative, Barbara Swanson, for further discounts.</p>	Planner Lines: 15% off list price Instructional Solutions: 0% off list price

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Title	Vicki Rossetti	Stem Fuse LLC	Ablenet
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 - November 11, 2014 through November 30, 2015)</p>	N/A	0%	0
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 - November 30, 2015 through November 30, 2016)</p>	N/A	0%	0
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 - November 30, 2016 through November 30, 2017)</p>	N/A	0%	0

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Title	Cengage Learning	Sport Imports	Patterson Medical Supply Incorporated DBA Medco Sports Medicine
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -November 11, 2014 through November 30, 2015)</p>	0%	0%	Pricing: *Materials and Supplies – 15% *Equipment (Capital) and Furniture – 15% (Liftgate, inside delivery, and installation charges may apply.) *Tape – 15% *Athletic Trainers Bags – 15% (Exceptions include: Gatorade, RX Items, Vectra Genysis, Gameready, ice machines, whirlpools, AEDs, and rehydration items to be quoted on an as needed basis.) F.O.B. Destination: (note exception) For orders over \$90.00, all items are quoted F.O.B. Destination via UPS Ground or motor freights (common carrier) truck orders. EXCEPTION: Capital items may incur liftgate, inside delivery, or installation charges. Certain other items may incur FAA required hazardous material fee of \$25.00.
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -November 30, 2015 through November 30, 2016)</p>	0%	0%	Pricing: *Materials and Supplies – 15% *Equipment (Capital) and Furniture – 15% (Liftgate, inside delivery, and installation charges may apply.) *Tape – 15% *Athletic Trainers Bags – 15% (Exceptions include: Gatorade, RX Items, Vectra Genysis, Gameready, ice machines, whirlpools, AEDs, and rehydration items to be quoted on an as needed basis.) F.O.B. Destination: (note exception) For orders over \$90.00, all items are quoted F.O.B. Destination via UPS Ground or motor freights (common carrier) truck orders. EXCEPTION: Capital items may incur liftgate, inside delivery, or installation charges. Certain other items may incur FAA required hazardous material fee of \$25.00.
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 -November 30, 2016 through November 30, 2017)</p>	0%	0%	Pricing: *Materials and Supplies – 15% *Equipment (Capital) and Furniture – 15% (Liftgate, inside delivery, and installation charges may apply.) *Tape – 15% *Athletic Trainers Bags – 15% (Exceptions include: Gatorade, RX Items, Vectra Genysis, Gameready, ice machines, whirlpools, AEDs, and rehydration items to be quoted on an as needed basis.) F.O.B. Destination: (note exception) For orders over \$90.00, all items are quoted F.O.B. Destination via UPS Ground or motor freights (common carrier) truck orders. EXCEPTION: Capital items may incur liftgate, inside delivery, or installation charges. Certain other items may incur FAA required hazardous material fee of \$25.00.

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Title	Edmentum Inc. DBA Edmentum Holdings Incorporated *Confidential	Enslow Publishers Incorporated	Wayside Publishing
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -November 11, 2014 through November 30, 2015)</p>		<p>0% off for paperback; 25% off for library, hardcover, and eBook formats. 35% off for a hardcover/library with eBook bundle. All of these percentages are listed in the current catalog. Our library bound books are printed using paper that contains 10% to 30% post-consumer waste. The cover board on the outside of each book contains 100% post-consumer waste.</p>	<p>0%</p>
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -November 30, 2015 through November 30, 2016)</p>		<p>0% off for paperback; 25% off for library, hardcover, and eBook formats. 35% off for a hardcover/library with eBook bundle. All of these percentages are listed in the current catalog. Our library bound books are printed using paper that contains 10% to 30% post-consumer waste. The cover board on the outside of each book contains 100% post-consumer waste.</p>	<p>0%</p>
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 -November 30, 2016 through November 30, 2017)</p>		<p>0% off for paperback; 25% off for library, hardcover, and eBook formats. 35% off for a hardcover/library with eBook bundle. All of these percentages are listed in the current catalog. Our library bound books are printed using paper that contains 10% to 30% post-consumer waste. The cover board on the outside of each book contains 100% post-consumer waste.</p>	<p>0%</p>

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Title	The Flippen Group LLC	iTutoring.com Inc.	Pro Computing Corp
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<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -November 30, 2015 through November 30, 2016)</p>	0	\$0.50/student for each high school 30% Discount with purchase of District Account for Garland ISD High Schools See Attached Document "iTutoring Pricing for Garland ISD" for Pricing Details.	0%
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 -November 30, 2016 through November 30, 2017)</p>	0	\$0.50/student for each high school 30% Discount with purchase of District Account for Garland ISD High Schools See Attached Document "iTutoring Pricing for Garland ISD" for Pricing Details.	0%

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Title	ETA Cuisineaire-ETA Hand2Hand	Renaissnace Learning Inc	Jo B Wilsford
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesnt provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year1 -November 11, 2014 through November 30, 2015)</p>	15%	0% - Volume discounts may apply to your order(s). Please see attached addendum for details.	N/A
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesnt provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -November 30, 2015 through November 30, 2016)</p>	15%	0% - Volume discounts may apply to your order(s). Please see attached addendum for details.	N/A
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesnt provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 November 30, 2016 through November 30, 2017)</p>	15%	0% - Volume discounts may apply to your order(s). Please see attached addendum for details.	N/A

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Title	Carolina Biological Supply Co	Arbor Scientific	Abecedarian
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -November 11, 2014 through November 30, 2015)</p>	5%-discount from website pricing	0%	0%
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -November 30, 2015 through November 30, 2016)</p>	5%-discount from website pricing	0%	0%
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 -November 30, 2016 through November 30, 2017)</p>	5%-discount from website pricing	0%	0%

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Title	Ellevation LCC	David Schottle DBA David Instrument Repair Inc.	Allison Alliance Incorporated
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 - November 11, 2014 through November 30, 2015)</p>	0%	0	0%
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 - November 30, 2015 through November 30, 2016)</p>	0%	0	0%
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 - November 30, 2016 through November 30, 2017)</p>	0%	0	0%

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Title	Cambium Education Inc.	John Wiley & Sons Inc.	Pacific Learning
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -November 11, 2014 through November 30, 2015)</p>	0%	0%	0%
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -November 30, 2015 through November 30, 2016)</p>	0%	0%	0%
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 November 30, 2016 through November 30, 2017)</p>	0%	0%	0%

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Title	Innovative Learning Concepts Inc. DBA Touchmath	Saddleback Educational Inc	Pivot Point International
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -November 11, 2014 through November 30, 2015)</p>	0%	20%	0%
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -November 30, 2015 through November 30, 2016)</p>	0%	20%	0%
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 -November 30, 2016 through November 30, 2017)</p>	0%	20%	0%

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Title	Frog Publications	Hodgy LLC DBA Bookingual	Corwin Press Inc
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 - November 11, 2014 through November 30, 2015)</p>	0%	25%	varies by quantity ordered
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 - November 30, 2015 through November 30, 2016)</p>	0%	25%	varies by quantity ordered
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 - November 30, 2016 through November 30, 2017)</p>	0%	25%	varies by quantity ordered

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Title	Istation	Lectorum Publications	Phonak Hearing Systems
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -November 11, 2014 through November 30, 2015)</p>	0%	<p>0% off catalog-</p> <p>The 20% discount we offer to schools is firm for the contract period and it is already reflected in our 2014 catalog. Publisher's list prices are subject to change, if so, changes will be reflected in our 2015 catalog.</p>	No
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -November 30, 2015 through November 30, 2016)</p>	0%	<p>0% off catalog-</p> <p>The 20% discount we offer to schools is firm for the contract period and it is already reflected in our 2014 catalog. Publisher's list prices are subject to change, if so, changes will be reflected in our 2015 catalog.</p>	No
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 -November 30, 2016 through November 30, 2017)</p>	0%	<p>0% off catalog-</p> <p>The 20% discount we offer to schools is firm for the contract period and it is already reflected in our 2014 catalog. Publisher's list prices are subject to change, if so, changes will be reflected in our 2015 catalog.</p>	No

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Title	Peripole Bergerault Inc.	QEP INC Professional Books	Early Childhood LLC DBA Discount School Supply
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 - November 11, 2014 through November 30, 2015)</p>	<p>5%-Refer to deviation sheet for exception</p>	<p>0-30% discount; varies depending upon publisher (Year 1 - November 11, 2014 through November 30, 2015)</p>	<p>16%</p>
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 - November 30, 2015 through November 30, 2016)</p>	<p>5%-Refer to deviation sheet for exception</p>	<p>0-30% discount; varies depending upon publisher (Year 2 - November 11, 2015 through November 30, 2016)</p>	<p>16%</p>
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 - November 30, 2016 through November 30, 2017)</p>	<p>5%-Refer to deviation sheet for exception</p>	<p>0-30% discount; varies depending upon publisher (Year 3 - November 11, 2016 through November 30, 2017)</p>	<p>16%</p>

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Title	JW Pepper & Sons	Kim A Lunce DBA A Visacom	Super Duper Incorporated DBA Super Duper Publications
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -November 11, 2014 through November 30, 2015)</p>	0%	0	<p>0% Discount. However, Discounts are periodically offered on www.superduperinc.com. A PO submitted via our website is eligible for any web promotion/special. Phone orders, as well as faxed/emailed/mailed purchase orders will not qualify for any web discounts.</p>
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -November 30, 2015 through November 30, 2016)</p>	0%	0	<p>0% Discount. However, Discounts are periodically offered on www.superduperinc.com. A PO submitted via our website is eligible for any web promotion/special. Phone orders, as well as faxed/emailed/mailed purchase orders will not qualify for any web discounts.</p>
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 November 30, 2016 through November 30, 2017)</p>	0%	0	<p>0% Discount. However, Discounts are periodically offered on www.superduperinc.com. A PO submitted via our website is eligible for any web promotion/special. Phone orders, as well as faxed/emailed/mailed purchase orders will not qualify for any web discounts.</p>

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Title	Oriental Trading Company Inc	Flinn Scientific Incorporated	McGraw-Hill
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 - November 11, 2014 through November 30, 2015)</p>	5%	10%	0
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 - November 30, 2015 through November 30, 2016)</p>	5%	10%	0
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 - November 30, 2016 through November 30, 2017)</p>	5%	10%	0

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Title	Frey Scientific	Follett School Solutions	Careerstaff Unlimited Inc. DBA Therapists Unlimited
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -November 11, 2014 through November 30, 2015)</p>	27%	0%	0%
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -November 30, 2015 through November 30, 2016)</p>	27%	0%	0%
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 November 30, 2016 through November 30, 2017)</p>	27%	0%	0%

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Title	Sommer Associated	Forestry Suppliers	Kaduceus
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -November 11, 2014 through November 30, 2015)</p>	<p>Discount varies by publisher Creative Library Sales The Creative Company 30% Amicus 30% Black Rabbit Books 30% Jump! 30% Reference Point Press 10% Bellwether Media 25% Greenhaven/Lucent 10% Gareth Stevens 25% Infobase Learning 10% + additional volume discounts (Includes – Facts on File, Chelsea House, Ferguson Career, Films Media Group, and databases) Mitchell Lane 28% Morgan Reynolds 10% Norwood House Press 25% Weigl Publishing 30% (Includes – AV2 Books) Tab-Vue 30 – 40% depending on volume StarWalk Kids online subscription –Sole Source</p>	<p>7%-plus free shipping UPS ground shipping</p>	<p>5% off any new program</p>
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -November 30, 2015 through November 30, 2016)</p>	<p>Discount varies by publisher Creative Library Sales The Creative Company 30% Amicus 30% Black Rabbit Books 30% Jump! 30% Reference Point Press 10% Bellwether Media 25% Greenhaven/Lucent 10% Gareth Stevens 25% Infobase Learning 10% + additional volume discounts (Includes – Facts on File, Chelsea House, Ferguson Career, Films Media Group, and databases) Mitchell Lane 28% Morgan Reynolds 10% Norwood House Press 25% Weigl Publishing 30% (Includes – AV2 Books) Tab-Vue 30 – 40% depending on volume StarWalk Kids online subscription –Sole Source</p>	<p>7%-plus free shipping UPS ground shipping</p>	<p>5% off any new program</p>
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 November 30, 2016 through November 30, 2017)</p>	<p>Discount varies by publisher Creative Library Sales The Creative Company 30% Amicus 30% Black Rabbit Books 30% Jump! 30% Reference Point Press 10% Bellwether Media 25% Greenhaven/Lucent 10% Gareth Stevens 25% Infobase Learning 10% + additional volume discounts (Includes – Facts on File, Chelsea House, Ferguson Career, Films Media Group, and databases) Mitchell Lane 28% Morgan Reynolds 10% Norwood House Press 25% Weigl Publishing 30% (Includes – AV2 Books) Tab-Vue 30 – 40% depending on volume StarWalk Kids online subscription –Sole Source</p>	<p>7%-plus free shipping UPS ground shipping</p>	<p>5% off any new program</p>

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Title	Quality Products Incorporated DBA Classroom Supply Mart	Gloria D. Jordan	The International Foundation DBA What About The Children Foundation
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -November 11, 2014 through November 30, 2015)</p>	0%	0%	0%
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -November 30, 2015 through November 30, 2016)</p>	0%	0%	0%
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 November 30, 2016 through November 30, 2017)</p>	0%	0%	0%

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Title	Ascend Learning Holdings LLC DBA Jones & Bartlett Learning LLC	Imprints Resources	Williamson Music Co
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 - November 11, 2014 through November 30, 2015)</p>	0%	Please see bid deviations sheet	0
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 - November 30, 2015 through November 30, 2016)</p>	0%	Please see bid deviations sheet	0
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 - November 30, 2016 through November 30, 2017)</p>	0%	Please see bid deviations sheet	0

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Title	Edgenuity (Formerly Education 2020) *Confidential	Smartschool Systems LLC	Skylight Software Inc. DBA skylight Publishing
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -November 11, 2014 through November 30, 2015)</p>		0%	0%-off school price
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -November 30, 2015 through November 30, 2016)</p>		0%	0%-off school price
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 -November 30, 2016 through November 30, 2017)</p>		0%	0%-off school price

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Title	Hi Diva Pei Education Program Queens of Heaven, Inc.	Roach Feed	Really Good Stuff
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 - November 11, 2014 through November 30, 2015)</p>	0%	0%	0-25% volume discount-see paper bid
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 - November 30, 2015 through November 30, 2016)</p>	2%	0%	0-25% volume discount-see paper bid
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 - November 30, 2016 through November 30, 2017)</p>	2%	0%	0-25% volume discount-see paper bid

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Title	World Book Incorporated	Dennis E. Meyer Music	Souder, Betances and Associates, Inc.	People Education
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -November 11, 2014 through November 30, 2015)</p>	0%	0%	Yes	0%
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -November 30, 2015 through November 30, 2016)</p>	0%	0%	Yes	0%
<p><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 November 30, 2016 through November 30, 2017)</p>	0%	0%	Yes	0%