

**BID TABULATION
GARLAND INDEPENDENT SCHOOL DISTRICT**

Company Name			SHI Government Solutions	Trebron Company, Inc.		Secure Content Solutions/California First National Bank		Secure Content Solutions/California First National Bank		
Item #	Qty.	Description	Unit Price	Extended Price	Unit Price	Extended Price	Option 1 Unit Price	Option 1 Extended Price	Option 2 Unit Price	Option 2 Extended Price
1		Kaspersky Enterprise Space Security								
1a	23,000	Year One	N/A	\$44,775.00	\$1.39517	\$32,089	\$1.71	\$39,330.00	\$2.68	\$61,640.00
1b		Year Two	N/A	\$44,775.00	\$1.39517	\$32,089	\$1.71	\$39,330.00	\$2.68	\$61,640.00
1c		Year Three	N/A	\$44,775.00	\$1.39517	\$32,089	\$1.71	\$39,330.00	\$2.68	\$61,640.00
1d		Year Four	N/A	\$44,775.00	\$1.39517	\$32,089	\$1.71	\$39,330.00	No Charge	No Charge
1e		Year Five	N/A	\$44,775.00	\$1.39517	\$32,089	\$1.71	\$39,330.00	No Charge	No Charge
2	2,000	Kaspersky Security for Virtualization Desktop								
2a		Year One	Included	Included	\$1.989	\$3,978	\$2.45	\$4,900.00	\$3.84	\$7,680.00
2b		Year Two	Included	Included	\$1.989	\$3,978	\$2.45	\$4,900.00	\$3.84	\$7,680.00
2C		Year Three	Included	Included	\$1.989	\$3,978	\$2.45	\$4,900.00	\$3.84	\$7,680.00
2d		Year Four	Included	Included	\$1.989	\$3,978	\$2.45	\$4,900.00	No Charge	No Charge
2e		Year Five	Included	Included	\$1.989	\$3,978	\$2.45	\$4,900.00	No Charge	No Charge
3	250	Kaspersky Security for Virtualization Server								
3a		Year One	Included	Included	\$7.332	\$1,833	\$8.99	\$2,247.50	\$14.06	\$3,515.00
3b		Year Two	Included	Included	\$7.332	\$1,833	\$8.99	\$2,247.50	\$14.06	\$3,515.00
3c		Year Three	Included	Included	\$7.332	\$1,833	\$8.99	\$2,247.50	\$14.06	\$3,515.00
3d		Year Four	Included	Included	\$7.332	\$1,833	\$8.99	\$2,247.50	No Charge	No Charge
3e		Year Five	Included	Included	\$7.332	\$1,833	\$8.99	\$2,247.50	No Charge	No Charge
4	250	Kaspersky VShield US Edition 250 User								
4a		Year One	Included	Included	\$10.392	\$2,598	\$13.27	\$3,317.50	\$20.75	\$5,187.50
4b		Year Two	Included	Included	\$10.392	\$2,598	\$13.27	\$3,317.50	\$20.75	\$5,187.50
4c		Year Three	Included	Included	\$10.392	\$2,598	\$13.27	\$3,317.50	\$20.75	\$5,187.50
4d		Year Four	Included	Included	\$10.392	\$2,598	\$13.27	\$3,317.50	No Charge	No Charge
4e		Year Five	Included	Included	\$10.392	\$2,598	\$13.27	\$3,317.50	No Charge	No Charge
TOTALS BY YEAR		Year One		\$44,775.00		\$40,498		\$49,795.00		\$78,022.50
		Year Two		\$44,775.00		\$40,498		\$49,795.00		\$78,022.50
		Year Three		\$44,775.00		\$40,498		\$49,795.00		\$78,022.50
		Year Four		\$44,775.00		\$40,498		\$49,795.00		No Charge
		Year Five		\$44,775.00		\$40,498		\$49,795.00		No Charge
GRAND TOTAL				\$ 223,875.00		\$202,490		\$248,975.00		\$234,067.50
DISCOUNT?				NO		NO		NO		NO
Accept EPCNT?				YES		YES		YES		YES
The District solicited 43 vendors and received 3 responses.										
Tim Fears and Rusty Trulock participated in and concur with the recommendation										
RFP #336-12 MALICIOUS CONTENT ENTERPRISE SOLUTION										