

**Award RFQ: 302-01-15 Instructional Material  
Equipment and Service Catalog  
Garland ISD**

Quotes Received 54  
Active Quotes 45  
Shortlisted Quotes 45  
Responded 45

**\*Confidential**

Title	ACHIEVE 3000 *Confidential Quote 189074	AMERICA TEAM SPORTS Quote 183072
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -September 23, 2014 through September 30, 2015)</p>		10-40%
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -September 30, 2015 through September 30, 2016)</p>		10-40%
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 -September 30, 2016 through September 30, 2017)</p>		10-40%

Jovan Grant-Wells, Ph.D. participated and concurs with the recommendations.  
Instructional Material, Equipment and Service, Catalog  
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Title	AMERICAN READING COMPANY Quote 192072	B&H FOTO AND ELECTRONICS CORP DBA B&H PHOTO VIDEO PRO AUDIO
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -September 23, 2014 through September 30, 2015)</p>	0%	1%
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -September 30, 2015 through September 30, 2016)</p>	0%	1%
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 -September 30, 2016 through September 30, 2017)</p>	0%	1%

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Title	BALLARD AND TIGHE PUBLISHERS Quote 198083	BARCELONA SPORTING GOODS Quote 199083
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -September 23, 2014 through September 30, 2015)</p>	0%	0%
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -September 30, 2015 through September 30, 2016)</p>	0%	0%
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 -September 30, 2016 through September 30, 2017)</p>	0%	0%

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Title	BATT'S AUDIO VIDEO AND LIGHTING Quote 198086	BOBBY EVANS SPORTING GOODS INC Quote 199100
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -September 23, 2014 through September 30, 2015)</p>	0%	0%
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -September 30, 2015 through September 30, 2016)</p>	0%	0%
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 -September 30, 2016 through September 30, 2017)</p>	0%	0%

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Title	CHANNING L BETE CO INC Quote 198080	CHAPTERS GROUP LLC Quote 198088
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -September 23, 2014 through September 30, 2015)</p>	0%	38%
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -September 30, 2015 through September 30, 2016)</p>	0%	38%
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 -September 30, 2016 through September 30, 2017)</p>	0%	38%

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Title	COLLEGE BOARD Quote 181073	COUGHLAN COMPANIES INCORPORATED DBA CAPSTONE
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -September 23, 2014 through September 30, 2015)</p>	<p>Year 1, SpringBoard materials, SpringBoard PD - 0% discount Year 1, Assessments - ReadiStep, PSAT/NMSQT, SAT, SAT School Day, SAT Subject Tests, AP Exams; If district continues with EPP/contract with College Board, additional discounts may apply to ReadiStep, PSAT/NMSQT. If district engages in EPP/contract for SAT School Day, additional discounts may apply. College Board assessment ordering deadlines vary by exam and are provided on the College Board website. SAT School Day, at this time, is only available to districts that engage in an EPP/contract</p>	<p>Various programs are discounted 0-10%. Catalog and website pricing reflects discount.</p>
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -September 30, 2015 through September 30, 2016)</p>	<p>Year 2, SpringBoard materials, SpringBoard PD - 0% discount Year 2, Assessments - ReadiStep, PSAT/NMSQT, SAT, SAT School Day, SAT Subject Tests, AP Exams; If district continues with EPP/contract with College Board, additional discounts may apply to ReadiStep, PSAT/NMSQT. If district engages in EPP/contract for SAT School Day, additional discounts may apply. College Board assessment ordering deadlines vary by exam and are provided on the College Board website. SAT School Day, at this time, is only available to districts that engage in an EPP/contract</p>	<p>Various programs are discounted 0-10%. Catalog and website pricing reflects discount.</p>
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 -September 30, 2016 through September 30, 2017)</p>	<p>Year 3, SpringBoard materials, SpringBoard PD - 0% discount Year 3, Assessments - ReadiStep, PSAT/NMSQT, SAT, SAT School Day, SAT Subject Tests, AP Exams; If district continues with EPP/contract with College Board, additional discounts may apply to ReadiStep, PSAT/NMSQT. If district engages in EPP/contract for SAT School Day, additional discounts may apply. College Board assessment ordering deadlines vary by exam and are provided on the College Board website. SAT School Day, at this time, is only available to districts that engage in an EPP/contract</p>	<p>Various programs are discounted 0-10%. Catalog and website pricing reflects discount.</p>

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Title	DALLAS STRINGS INC Quote 198085	DENNIS E MEYER MUSIC Quote 199099
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -September 23, 2014 through September 30, 2015)</p>	10% off retail price	0%
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -September 30, 2015 through September 30, 2016)</p>	10% off retail price	0%
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 -September 30, 2016 through September 30, 2017)</p>	10% off Retail price	0%

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Title	FORDE FERRIER EDUCATIONAL Quote 198079	FROG PUBLICATIONS Quote 199080
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -September 23, 2014 through September 30, 2015)</p>	10%	0%
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -September 30, 2015 through September 30, 2016)</p>	10%	0%
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 -September 30, 2016 through September 30, 2017)</p>	10%	0%

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Title	GBC Quote 192073	IMAGINE LEARNING *Confidential Quote 199093
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -September 23, 2014 through September 30, 2015)</p>	40% off MSRP	1-10% depending on purchase size. Please see bid
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -September 30, 2015 through September 30, 2016)</p>	40% off MSRP	1-10% depending on purchase size. Please see bid
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 -September 30, 2016 through September 30, 2017)</p>	40% off MSRP	1-10% depending on purchase size. Please see bid

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Title	JW PEPPER AND SONS Quote 186073	LADYBUG SCRUBS Quote 196073
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -September 23, 2014 through September 30, 2015)</p>	0%	15%
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -September 30, 2015 through September 30, 2016)</p>	0%	15%
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 -September 30, 2016 through September 30, 2017)</p>	0%	15%

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Title	LET'S GO LEARN Quote 194078	LUCKS MUSIC LIBRARY Quote 199092
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -September 23, 2014 through September 30, 2015)</p>	0%	0-10%
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -September 30, 2015 through September 30, 2016)</p>	0%	0-10%
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 -September 30, 2016 through September 30, 2017)</p>	0%	0-10%

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Title	MATH TEACHERS PRESS INCORPORATED	MCKAY MUSIC CO Quote 196072
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -September 23, 2014 through September 30, 2015)</p>	0	0%
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -September 30, 2015 through September 30, 2016)</p>	0	0%
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 -September 30, 2016 through September 30, 2017)</p>	0	0%

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Title	MODERN TEACHER LLC Quote 198078	MUSIC IN MOTION INC Quote 198087
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -September 23, 2014 through September 30, 2015)</p>	0%	0%
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -September 30, 2015 through September 30, 2016)</p>	0%	0%
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 -September 30, 2016 through September 30, 2017)</p>	0%	0%

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Title	MUSIC STORE Quote 199096	NATHANIAL O AND CALLIE HEARNE DBA HEARNE AND HEARNE
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -September 23, 2014 through September 30, 2015)</p>	40%	5%
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -September 30, 2015 through September 30, 2016)</p>	40%	0%
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 -September 30, 2016 through September 30, 2017)</p>	40%	0%

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Title	NEW JERSEY WRITING PROJECT IN TEXAS DBA ABYDOS LEARNING	NEWMARK LEARNING LLC Quote 190072
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -September 23, 2014 through September 30, 2015)</p>	N/A	0%
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -September 30, 2015 through September 30, 2016)</p>	N/A	0%
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 -September 30, 2016 through September 30, 2017)</p>	N/A	0%

Jovan Grant-Wells, Ph.D. participated and concurs with the recommendations.  
Instructional Material, Equipment and Service, Catalog  
302-01-15  
NR-Non-Responsive, No Pricing or Discount Provided

**Award RFQ: 302-01-15 Instructional Material  
Equipment and Service Catalog  
Garland ISD**

Quotes Received **54**  
Active Quotes **45**  
Shortlisted Quotes **45**  
Responded **45**

**\*Confidential**

Title	NORCOSTCO INC Quote 199072	PEARSON EDUCATION Quote 199082
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -September 23, 2014 through September 30, 2015)</p>	<p>0-25% depending on product &amp; quantity per order</p>	<p>0%</p>
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -September 30, 2015 through September 30, 2016)</p>	<p>0-25% depending on product &amp; quantity per order</p>	<p>0%</p>
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 -September 30, 2016 through September 30, 2017)</p>	<p>0-25% depending on product &amp; quantity per order</p>	<p>0%</p>

Jovan Grant-Wells, Ph.D. participated and concurs with the recommendations.  
Instructional Material, Equipment and Service, Catalog  
302-01-15  
NR-Non-Responsive, No Pricing or Discount Provided



**Award RFQ: 302-01-15 Instructional Material  
Equipment and Service Catalog  
Garland ISD**

Quotes Received **54**  
Active Quotes **45**  
Shortlisted Quotes **45**  
Responded **45**

**\*Confidential**

Title	PENDERS MUSIC CO Quote 194075	PRACTICAL PARENT EDUCATION NR Quote 196074
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -September 23, 2014 through September 30, 2015)</p>	0%	N/A
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -September 30, 2015 through September 30, 2016)</p>	0%	N/A
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 -September 30, 2016 through September 30, 2017)</p>	0%	N/A

Jovan Grant-Wells, Ph.D. participated and concurs with the recommendations.  
Instructional Material, Equipment and Service, Catalog  
302-01-15  
NR-Non-Responsive, No Pricing or Discount Provided

**Award RFQ: 302-01-15 Instructional Material  
Equipment and Service Catalog  
Garland ISD**

Quotes Received **54**  
Active Quotes **45**  
Shortlisted Quotes **45**  
Responded **45**

**\*Confidential**

Title	RALLY EDUCATION Quote 190075	RBC MUSIC CO INC Quote 195072
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -September 23, 2014 through September 30, 2015)</p>	<p>0% Catalog reflects discount</p>	<p>0%</p>
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -September 30, 2015 through September 30, 2016)</p>	<p>0% Catalog reflects discount</p>	<p>9%</p>
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 -September 30, 2016 through September 30, 2017)</p>	<p>0% Catalog reflects discount</p>	<p>0%</p>

Jovan Grant-Wells, Ph.D. participated and concurs with the recommendations.  
Instructional Material, Equipment and Service, Catalog  
302-01-15  
NR-Non-Responsive, No Pricing or Discount Provided

**Award RFQ: 302-01-15 Instructional Material  
Equipment and Service Catalog  
Garland ISD**

Quotes Received **54**  
Active Quotes **45**  
Shortlisted Quotes **45**  
Responded **45**

**\*Confidential**

Title	RENAISSANCE LEARNING INC Quote 185072	RIVERSIDE PUBLISHING COMPANY DBA HOUGHTON MIFFLIN HARCOURT
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -September 23, 2014 through September 30, 2015)</p>	<p>0% Volume discounts may apply. Please see the attached addendum for details.</p>	<p>0%</p>
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -September 30, 2015 through September 30, 2016)</p>	<p>0% Volume discounts may apply. Please see the attached addendum for details.</p>	<p>0%</p>
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 -September 30, 2016 through September 30, 2017)</p>	<p>0% Volume discounts may apply. Please see the attached addendum for details.</p>	<p>0%</p>

Jovan Grant-Wells, Ph.D. participated and concurs with the recommendations.  
Instructional Material, Equipment and Service, Catalog  
302-01-15  
NR-Non-Responsive, No Pricing or Discount Provided

**Award RFQ: 302-01-15 Instructional Material  
Equipment and Service Catalog  
Garland ISD**

Quotes Received **54**  
Active Quotes **45**  
Shortlisted Quotes **45**  
Responded **45**

**\*Confidential**

Title	SCHOOL HEALTH CORP DBA ENABLEMART	SCIENTIFIC LEARNING CORP Quote 199109
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -September 23, 2014 through September 30, 2015)</p>	13%	0-50% (see Appendix C)-see bid
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -September 30, 2015 through September 30, 2016)</p>	13%	0-50% (see Appendix C)-see bid
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 -September 30, 2016 through September 30, 2017)</p>	13%	0-50% (see Appendix C) see bid

Jovan Grant-Wells, Ph.D. participated and concurs with the recommendations.  
Instructional Material, Equipment and Service, Catalog  
302-01-15  
NR-Non-Responsive, No Pricing or Discount Provided

**Award RFQ: 302-01-15 Instructional Material  
Equipment and Service Catalog  
Garland ISD**

Quotes Received **54**  
Active Quotes **45**  
Shortlisted Quotes **45**  
Responded **45**

**\*Confidential**

Title	TEACHER CREATED MATERIALS Quote 199102	TEACHING ETC Quote 198084
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -September 23, 2014 through September 30, 2015)</p>	<p>0% discount</p> <p>(Please note that discounted pricing is available for volume orders. Please contact your local Sales Consultant Brett Pate at 972-339-0144 (bpate@tcmpub.com) to review options. Thank you!)</p>	<p>10%</p>
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -September 30, 2015 through September 30, 2016)</p>	<p>0% discount</p> <p>(Please note that discounted pricing is available for volume orders. Please contact your local Sales Consultant Brett Pate at 972-339-0144 (bpate@tcmpub.com) to review options. Thank you!)</p>	<p>10%</p>
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm does not provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 -September 30, 2016 through September 30, 2017)</p>	<p>0% discount</p> <p>(Please note that discounted pricing is available for volume orders. Please contact your local Sales Consultant Brett Pate at 972-339-0144 (bpate@tcmpub.com) to review options. Thank you!)</p>	<p>10%</p>

Jovan Grant-Wells, Ph.D. participated and concurs with the recommendations.  
Instructional Material, Equipment and Service, Catalog  
302-01-15  
NR-Non-Responsive, No Pricing or Discount Provided

**Award RFQ: 302-01-15 Instructional Material  
Equipment and Service Catalog  
Garland ISD**

Quotes Received **54**  
Active Quotes **45**  
Shortlisted Quotes **45**  
Responded **45**

**\*Confidential**

Title	VISTA HIGHER LEARNING Quote 199105	WILLIAMSON MUSIC CO Quote 198081
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -September 23, 2014 through September 30, 2015)</p>	0%	0%
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -September 30, 2015 through September 30, 2016)</p>	0%	0%
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 -September 30, 2016 through September 30, 2017)</p>	0%	0%

Jovan Grant-Wells, Ph.D. participated and concurs with the recommendations.  
Instructional Material, Equipment and Service, Catalog  
302-01-15  
NR-Non-Responsive, No Pricing or Discount Provided

**Award RFQ: 302-01-15 Instructional Material  
Equipment and Service Catalog  
Garland ISD**

Quotes Received **54**  
Active Quotes **45**  
Shortlisted Quotes **45**  
Responded **45**

**\*Confidential**

Title	WORKS INTERNATIONAL INCORPORATED	KANARDLY
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -September 23, 2014 through September 30, 2015)</p>	0% - 61%	0%
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -September 30, 2015 through September 30, 2016)</p>	0% - 54%	0%
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 -September 30, 2016 through September 30, 2017)</p>	0% to 46%	0%

Jovan Grant-Wells, Ph.D. participated and concurs with the recommendations.  
Instructional Material, Equipment and Service, Catalog  
302-01-15  
NR-Non-Responsive, No Pricing or Discount Provided

**Award RFQ: 302-01-15 Instructional Material  
Equipment and Service Catalog  
Garland ISD**

Quotes Received **54**  
Active Quotes **45**  
Shortlisted Quotes **45**  
Responded **45**

**\*Confidential**

Title	AMERICAN BAND ACCESSORIES, LLC.	FREE SPIRIT PUBLISHING, INC.
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -September 23, 2014 through September 30, 2015)</p>	0%	See bid
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -September 30, 2015 through September 30, 2016)</p>	0%	See bid
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 -September 30, 2016 through September 30, 2017)</p>	0%	See bid

Jovan Grant-Wells, Ph.D. participated and concurs with the recommendations.  
Instructional Material, Equipment and Service, Catalog  
302-01-15  
NR-Non-Responsive, No Pricing or Discount Provided



**Award RFQ: 302-01-15 Instructional Material  
Equipment and Service Catalog  
Garland ISD**

Quotes Received **54**  
Active Quotes **45**  
Shortlisted Quotes **45**  
Responded **45**

**\*Confidential**

Title	APPSHED LIMITED	APPSHED LIMITED
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -September 23, 2014 through September 30, 2015)</p>	0%	0-30% see bid for details
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -September 30, 2015 through September 30, 2016)</p>	0%	0-30% see bid for details
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 -September 30, 2016 through September 30, 2017)</p>	0%	0-30% see bid for details

Jovan Grant-Wells, Ph.D. participated and concurs with the recommendations.  
Instructional Material, Equipment and Service, Catalog  
302-01-15  
NR-Non-Responsive, No Pricing or Discount Provided

**Award RFQ: 302-01-15 Instructional Material  
Equipment and Service Catalog  
Garland ISD**

Quotes Received **54**  
Active Quotes **45**  
Shortlisted Quotes **45**  
Responded **45**

**\*Confidential**

Title	MARDEL, INC.	APPLIED PRACTICE
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -September 23, 2014 through September 30, 2015)</p>	0%	0%
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -September 30, 2015 through September 30, 2016)</p>	0%	0%
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 -September 30, 2016 through September 30, 2017)</p>	0%	0%

**Award RFQ: 302-01-15 Instructional Material  
Equipment and Service Catalog  
Garland ISD**

Quotes Received **54**  
Active Quotes **45**  
Shortlisted Quotes **45**  
Responded **45**

**\*Confidential**

Title	UNIVERSAL MELODY SERVICES	UNIVERSAL MELODY SERVICES
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -September 23, 2014 through September 30, 2015)</p>	0%-see attached	remains the same
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -September 30, 2015 through September 30, 2016)</p>	0%-see attached	remains the same
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 -September 30, 2016 through September 30, 2017)</p>	0%-see attached	remains the same

Jovan Grant-Wells, Ph.D. participated and concurs with the recommendations.  
Instructional Material, Equipment and Service, Catalog  
302-01-15  
NR-Non-Responsive, No Pricing or Discount Provided

**Award RFQ: 302-01-15 Instructional Material  
Equipment and Service Catalog  
Garland ISD**

Quotes Received **54**  
Active Quotes **45**  
Shortlisted Quotes **45**  
Responded **45**

**\*Confidential**

Title	US TOY/CONSTRUCTIVE PLAYTHINGS NR
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR ONE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 1 -September 23, 2014 through September 30, 2015)</p>	N/A
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR TWO</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 2 -September 30, 2015 through September 30, 2016)</p>	N/A
<p><b><u>DISCOUNT/PERCENT-OFF, MATERIALS AND EQUIPMENT, YEAR THREE</u></b> (Enter discount below. Enter 0% if there is no additional discount for your items. This section can be completed even if your firm doesn't provide the sample line-item pricing in RFP):</p> <p>Percent off that District may deduct from current catalog price. Please list as percent (example: 10%) (Year 3 -September 30, 2016 through September 30, 2017)</p>	N/A