

**BID TABULATION  
GARLAND INDEPENDENT SCHOOL DISTRICT**

Company Name			Baker Distributing Company *Confidential*		Industrial Controls		Solutions For Industry, Inc.	
Item #	Qty	Description	Manufacturer/Model Number	Unit Price	Manufacturer/Model Number	Unit Price	Manufacturer/Model Number	Unit Price
<b>Sample Items for Pricing</b>								
1	1	1/6 horsepower Armstrong or OEM pump, Armstrong item # 3074 or OEM equal, 115 volt				NB		NB
2	1	1/4 horse power Armstong or OEM pump, Armstrong item #3044 or OEM equal, 115 volt				NB		NB
3	1	1/2 horsepower Armstrong or OEM pump, Armstrong item #25210 or OEM, 115 volt				NB		NB
4	1	Lochinvar EPN 300-100 boiler or equal, 300,000 BTU , 115 volt				NB		NB
5	1	Lochinvar RLY2400 ignition module or equal				NB		NB
<b>Total Items 1 - 5</b>						<b>NB</b>		<b>NB</b>
<b>Percentage Off Catalog Discount</b>								
6		Cleaver Brooks				0%		NB
7		Dunkirk				0%		NB
8		Lochinvar				0%		NB
9		Ashcroft				0-50% depends on product		NB
10		Kewanee				0%		NB
11		Weil McClane				0%		NB
12		Bryan				0%		NB
13		Peerless				0%		NB
Percent discount off list price for other sizes of OEM boiler pumps and motors for chill water and hot water sys. That are not listed for pricing herein that the district may deduct from purchases						0-50%		NB
<p><b>Proposing Vendor(s) shall list below in the space provided any and all value-added products and/or services that your firm will provide the districts if awarded this RFP-contract:</b></p>					<p>Training, product delivery, jobsite visits to assist in product recognition. Industrial Controls offers many boiler products, such as gauges, switches, relays, contactors, flow meters, combustion controls, level sensors, transmitters, contrillers, recorders, ignition controls, analysis instrumentation, pressure switches, valves, &amp; etc. We will do anything to help your guys find the product they need at the right price. We are top notch on competitive pricing.</p>		<p>Provides custom coils for HVAC units. SFI does not claim to build "factory authorized" replacement coils. Years of experience &amp; thousands of coil jobs have enabled us to build an extensive library for certain units. We specialized in these applications:  <u>Direct Replacement:</u> SFI understands that in certain circumstances you need a coil that "fits like a glove". <u>New Construction:</u> For new location, all you need to do is send SFI your schedule &amp; specification. We will help you price your job thoroughly &amp; accurately. <u>Retrofit:</u> Do you have equipment that you want to reuse but need a new coil designed? SFI will make sure it gets sized properly.</p>	
Proposing Vendor(s) shall list below in the space provided any and all additional costs/fees associated with this RFP that may not be listed herein:					Products listed in previous 2 pages did not encompass boiler control products, rather pumps & boilers.			N/A
Accepts EPCNT					Yes			Yes

**The district solicited 98 vendors and received 5 responses  
RFP #303-01-14 HVAC Boilers Equipment, Parts and Supplies**

**BID TABULATION  
GARLAND INDEPENDENT SCHOOL DISTRICT**

Company Name			Industrial Equipment Company		Winston Water Cooler, LTD.	
Item #	Qty	Description	Manufacturer/Model Number	Unit Price	Manufacturer/Model Number	Unit Price
<b>Sample Items for Pricing</b>						
1	1	1/6 horsepower Armstrong or OEM pump, Armstrong item # 3074 or OEM equal, 115 volt		\$575.00	Armstrong Arm 3074 PAB	\$682.425
2	1	1/4 horse power Armstong or OEM pump, Armstrong item #3044 or OEM equal, 115 volt		\$830.00	Armstrong Arm 3044 PAB	\$898.425
3	1	1/2 horsepower Armstrong or OEM pump, Armstrong item #25210 or OEM, 115 volt		\$855.00	Armstrong Arm 3025 PAB	\$1,063.80
4	1	Lochinvar EPN 300-100 boiler or equal, 300,000 BTU , 115 volt	Do not sell	N/A	Lochinvar EPN 300-100	\$7,407.082
5	1	Lochinvar RLY2400 ignition module or equal		\$375.00	Lochinvar RLY2400	\$319.95
<b>Total Items 1 - 5</b>				<b>\$2,635.00</b>		<b>\$10,371.682</b>
<b>Percentage Off Catalog Discount</b>						
6		Cleaver Brooks		0%		NB
7		Dunkirk		0%		NB
8		Lochinvar		0%		NB
9		Ashcroft		0%		NB
10		Kewanee		0%		NB
11		Weil McClane		0%		NB
12		Bryan		0%		NB
13		Peerless		0%		NB
Percent discount off list price for other sizes of OEM boiler pumps and motors for chill water and hot water sys. That are not listed for pricing herein that the district may deduct from purchases				TBD		NB
<b>Proposing Vendor(s) shall list below in the space provided any and all value-added products and/or services that your firm will provide the districts if awarded this RFP-contract:</b>			Honeywell, Johnson Controls, Belimo Controls, Bell & Gossett, Hoffman Specialty, McDonnell Miller, ASCO Valve, Dwyer, Warrick, Marsh, Siemens, Watson McDaniel, Armstrong Pump, Armstrong STEAM, Maxitrol, Fireye		N/A	
Proposing Vendor(s) shall list below in the space provided any and all additional costs/fees associated with this RFP that may not be listed herein:			Expedited Delivery, Air Freight		N/A	
Accepts EPCNT			Yes		Yes	

**The district solicited 98 vendors and received 5 responses  
RFP #303-01-14 HVAC Boilers Equipment, Parts and Supplies**