|   | RFP # 189-18 - EVALUATION CRITERIA SUMMATION   |               |            |   |                                |                                   |                             |
|---|--|---------------|------------|---|--------------------------------|-----------------------------------|-----------------------------|
|   | Parameters:  |               | Max Points | TEXAS FIRE AND<br>SOUND<br>INCORPORATED | AMERICAN FIRE PROTECTION GROUP | PERFORMANCE<br>FIRE<br>PROTECTION | IMPACT FIRE<br>SERVICES LLC |
| 1 | The purchase price; NOT TO BE EVALUATED BY COMMITTEE MEMBERS. Purchasing Dept. will enter separately. Based on a standard formula Personal Property Purchase: 50-55, Combination of Goods and Services or Service (only):40-50   |               | 40         | 40                                      | 35                             | 31                                | 16                          |
| 2 | The reputation of the vendor and of the vendor's goods or services; Points will be awarded according to the following standards, each reference will scored independently for a maximum of 12 points:  a. Has successfully completed contracts of similar scope with a Texas ISD with a minimum of 40 buildings and 20,000 students.   | (+4) for each | 11         | 3                                       | 11                             | 4                                 | 7                           |
|   | b. Has successfully completed contracts of similar scope with a school districts in the United States but not in Texas with a minimum of 40 buildings and 20,000 students  | (+3) for each |            |   |                                |                                   |                             |
|   | c. Has successfully completed contracts of similar scope for a small Texas ISD or other school districts in the United States.   | (+2) for each |            |   |                                |                                   |                             |
|   | d. Has no experience with any school districts but has completed work of similar scope with a business with more than 100 employees located in Texas.  | (+1) for each | _          |   |                                |                                   |                             |
|   | e. Has no experience of similar scope or lost a contract due to non-compliance.  | 0             |            |   |                                |                                   |                             |
| 3 | The quality of the vendor's goods or services; Points will be awarded for positive feedback from references for work completed as follows each references feedback will be scored independently:   |               | 11         | 8                                       | 11                             | 8                                 | 4                           |
|   | a. Vendor provided school district references that meet the criteria in number 2(a,b,c or d) above and reference provides positive feedback on the quality of the equipment and services provided.   | (+4) for each |            |   |                                |                                   |                             |
|   | b. Vendor provided reference but negative feedback was received during reference checks.   | (-2) for each |            |   |                                |                                   |                             |
|   | c. Vendor provided reference but references indicated they had no knowledge of vendor doing work.  | (-4) for each |            |   |                                |                                   |                             |
| 4 | The extent to which the goods or services meet the district's needs; Range 10-30   |               |            |   |                                |                                   |                             |
|   | a. Vendor indicates that they will comply with all parts of proposal as requested with no deviation or conflict. All submitted equipment meets requested specifications.   | 35            | 35         | 21                                      | 23                             | 21                                | 19                          |
|   | b. Vendor indicates a deviation from request made in proposal. Alternate equipment proposed does not meet specifications requested.     c. Vendor proposes an alternative to the proposed specifications without providing pricing to requested appearance in the proposed specifications.   | (-2) for each |            |   |                                |                                   |                             |
| 5 | specifications.  The vendor's past relationship with the district; Range 0-3 District standard is to award points as follows: 3 – performed above contract standards 2 – performed to contract standards 1 – instances of substandard performance but deficiencies were promptly corrected when notified 0 – no previous experience with GISD Negative 1-10 may be assigned based on the number of written complaint letters issued by the Purchasing Department |               | 3          | 2                                       | 2                              | 2                                 | 0                           |
| 6 | The impact on the ability of the district to comply with the laws and rules relating to historically under-utilized businesses (HUB); (must be 0 points)   |               | 0          | 0                                       | 0                              | 0                                 | 0                           |
| 8 | For a contract for goods and services, other than goods and services related to telecommunications and information services, building construction and maintenance, or instructional materials, whether the vendor or the vendor's ultimate parent company or majority owner:  |               | 0          | 0                                       | 0                              | 0                                 | 0                           |
|   | Total Points   |               | 100        | 74                                      | 82                             | 66                                | 46                          |