GARLAND INDEPENDENT SCHOOL DISTRICT

PURCHASING DEPARTMENT
501 SOUTH JUPITER ROAD
Garland, Texas 75042

September 13, 2023
ADDENDUM 3, RFP #510-23

Local Area Network Equipment and Services

This addendum modifies the original document as listed below and is hereby incorporated to the contract documents. Acknowledge receipt of this addendum by returning the completed and signed form with the solicitation response. Failure to submit the addendum may be used as an evaluated factor.

1. **QUESTION:**

   Was a 28 day USAC requirement posted?

   RESPONSE:

   Yes, Form 470 was posted under Application # 240000478.

2. **QUESTION:**

   Are patch cables required to be changed?

   RESPONSE:

   Yes; a 1:1 swap is required, but no re-terminations are necessary. We are right-sizing the patch cable lengths.

3. **QUESTION:**

   Could the first batch of equipment be shipped to vendor warehouse?

   RESPONSE:

   Yes. GISD will not receive deliveries at the Technology Center warehouse before April 1st, 2024.

4. **QUESTION:**

   Does the District require post-installation support & services?

   RESPONSE:

   No.

5. **QUESTION:**

   Should solution integrate into new or existing ISE?

   RESPONSE:

   Existing ISE infrastructure.

6. **QUESTION:**

Should solution integrate into new or existing DNAC?

RESPONSE:

New; DNAC would be deployed as part of the solution.

7. **QUESTION:**

How stringent is the Buy-America Act?

RESPONSE:

Federal funds will be utilized to procure this service and all submittals must conform to the procurement standards identified in CFR Part 200 §§200.317 through 200.327 with Buy America Act being one of the certifications needed to make purchases using Federal funds.

8. **QUESTION:**

What is the location of the new Data Center?

RESPONSE:

The new site is still to be determined.

9. **QUESTION:**

Has a Bond MEP engineer been specified?

RESPONSE:

No.

10. **QUESTION:**

Is the District asking for a 5-year warranty?

RESPONSE:

Yes

11. **QUESTION:**

Will cable managers be reused in network closets?

RESPONSE:

Yes, where applicable.

12. **QUESTION:**

Are UPSs going into each IDF closet?

RESPONSE:

No, just MDF closets.

13. **QUESTION:**

Does awarded vendor ship equipment to the Technology Center?

RESPONSE:

Yes, subject to coordination with TC staff and USAC requirements.

14. QUESTION:

Are intercoms on IP?

RESPONSE:

No.

15. QUESTION:

If one or two pricing options are requested, are one or two RFP responses required?

RESPONSE:

One package is fine, but include separate pricing sheets and supporting documentation for each option.

16. QUESTION:

Does anyone even comply with the BAA requirements?

RESPONSE:

Yes

17. QUESTION:

How many users are on Office 365? What license do they have? Provide a license count.

RESPONSE:

This question is not responsive to the RFP.

18. QUESTION:

Are the licenses being purchased directly with Microsoft or through a Microsoft Partner?

RESPONSE:

Microsoft Partner.

19. QUESTION:

Do you currently use Microsoft Teams and/or Microsoft SharePoint?

RESPONSE:

Both.

20. QUESTION:

Is there a software in place currently to manage endpoints remotely? If so, what product(s) are being used?

RESPONSE:

Yes; Solar Winds for infrastructure, and Meraki dashboard for wireless.

21. QUESTION:

How often are the devices and endpoints being updated? Monthly/quarterly/etc. basis?

RESPONSE:

As needed.

22. <u>QUESTION:</u>

Do you have employees working remotely that use a company device?

<u>RESPONSE:</u>

Yes

23. <u>QUESTION:</u>

Do you offer Bring Your Own Device (BYOD) to employees?

<u>RESPONSE:</u>

Yes

24. <u>QUESTION:</u>

Is there a Mobile Device Management (MDM) solution deployed?

<u>RESPONSE:</u>

Yes

25. <u>QUESTION:</u>

How many desktops/laptops/mobile devices are you supporting?

<u>RESPONSE:</u>

230k+.

26. <u>QUESTION:</u>

Which version of Windows are the desktops/laptops running on?

<u>RESPONSE:</u>

Windows 10 and 11.

27. <u>QUESTION:</u>

Are user devices being backed up? If so, how often, and do you have retention policies in place?

<u>RESPONSE:</u>

Yes and yes.

28. <u>QUESTION:</u>

Are the servers on-site or on the cloud? Hybrid?

<u>RESPONSE:</u>

Hybrid.

29. <u>QUESTION:</u>

If you have a cloud environment, is it Azure/AWS/other?

<u>RESPONSE:</u>

Azure.

30. <u>QUESTION:</u>

How many servers do you have? What operating system are they on?

<u>RESPONSE:</u>

This question is not responsive to the RFP.

31. <u>QUESTION:</u>

Do you have any Windows Server 2012/2012R2? Any Linux Servers?

<u>RESPONSE:</u>

This question is not responsive to the RFP.

32. <u>QUESTION:</u>

Is there a Disaster Recovery plan in place? What is the infrastructure at the failover location?

<u>RESPONSE:</u>

Yes; Azure cloud.

33. <u>QUESTION:</u>

How many databases are you using? Please specify which ones.

<u>RESPONSE:</u>

This question is not responsive to the RFP.

34. <u>QUESTION:</u>

What are some of the critical applications being used today? Any ERP applications?

<u>RESPONSE:</u>

This question is not responsive to the RFP.

35. <u>QUESTION:</u>

Microsoft is sunsetting Windows 2012 servers in October. Is there a plan to upgrade/replace your current 2012 servers. Please provide details.

<u>RESPONSE:</u>

This question is not responsive to the RFP.

36. <u>QUESTION:</u>

What is the network topology currently used, and how are these locations communicating to each other?

<u>RESPONSE:</u>

Please refer to Section 2 of the RFP.

37. <u>QUESTION:</u>

Is there a VPN in place for remote access? Is there a firewall?

<u>RESPONSE:</u>

Yes; yes.

38. <u>QUESTION:</u>

What is the speed of the network connection to the internet?

<u>RESPONSE:</u>

50GB

39. <u>QUESTION:</u>

Do you have a backup connection?

<u>RESPONSE:</u>

Yes.

40. <u>QUESTION:</u>

How many Routers, Switches, and Firewalls are in your network?

<u>RESPONSE:</u>

Please refer to RFP details.

41. <u>QUESTION:</u>

How many buildings/locations?

<u>RESPONSE:</u>

Please refer to RFP details.

42. <u>QUESTION:</u>

Is there a current vendor now supporting the County? If so, what is the monthly spend with them? How many hours are being utilized per month or year?

<u>RESPONSE:</u>

This question is not responsive to the RFP.

43. <u>QUESTION:</u>

Do you have any major projects in progress?

<u>RESPONSE:</u>

This question is not responsive to the RFP.

44. <u>QUESTION:</u>

How big is your current IT department, if any?

<u>RESPONSE:</u>

This question is not responsive to the RFP.

45. <u>QUESTION:</u>

Please provide the brand for the switches, network devices, laptops, desktops, and printers.

<u>RESPONSE:</u>

This question is not responsive to the RFP.

46. QUESTION:

Do you have any cameras to support?

RESPONSE:

Yes.

47. QUESTION:

Do you currently have a VOIP solution? Who is your VOIP provider? What is the brand of your desktop phones? How many extensions/DID numbers?

RESPONSE:

Yes; this question is not responsive to the RFP.

48. QUESTION:

Do you have ticketing system in place? Estimate of tickets per month/quarter?

RESPONSE:

Yes; this question is not responsive to the RFP.

49. QUESTION:

Do you require someone to be on-site all the time?

RESPONSE:

No.

50. QUESTION:

Is this a multi-vendor or single vendor award?

RESPONSE:

Single-vendor award.

51. QUESTION:

Is there Change Management system in place?

RESPONSE:

Yes.

52. QUESTION:

Is there an Information Technology Assest Management (ITAM) solution in place?

RESPONSE:

Yes.

53. QUESTION:

What applications are currently in use?

RESPONSE:

This question is not responsive to the RFP.

54. QUESTION:

I would like clarification on the [1. Introduction] section of your E-rate RFP (page 19) where it says an "All or None" bid. Specifically, do we need to bid all services to be considered? What if we just want to bid on the UPS equipment?

RESPONSE:
All services; this is a single-vendor award. Please refer to the RFP.

55. **QUESTION:**

CFP-100G-SR10 requested on the HUB LAN Refresh has reached end of sale status by Cisco. To ensure functionality, can you identify which Cisco devices this transceiver will be installed into?

RESPONSE:
This item will be removed from the RFP.

56. **QUESTION:**

Under section 3. Future Network and Project overview item number 6 states "Service Level monitoring platform with configuration of FULL Netflow Support and SLA solution for reporting to a network operations center."   Is the expectation that this will be an application outside of the capabilities provided by Cisco DNAC, Cisco Nexus Dashboard and Solarwinds Orion?

RESPONSE:
Yes.

57. **QUESTION:**

Under Section 3. Do you have an Enterprise Agreement that covers licensing for Cisco ISE and Stealthwatch?

RESPONSE:
No.

58. **QUESTION:**

Under section 3. What Cisco Stealthwatch products and services are in place today. If Cisco Stealthwatch is in production today, does the customer expect additional licensing will be required to cover additional flows to the Cisco Stealthwatch? If so, how many additional flows? If there are no Cisco Stealthwatch products in place today, is it expected the respondent will provide pricing for Cisco Stealthwatch?

RESPONSE:
Stealthwatch pricing will be requested in the updated Bill of Material.

59. **QUESTION:**

If the client does not have Cisco Stealthwatch in place today, is an on premise solution required?

RESPONSE:
Stealthwatch pricing will be requested in the updated Bill of Material.

60. **QUESTION:**

Under Section 3. Part 7. What integrations existing in Cisco ISE today? (TACACS+, Wired dot 1x,

wireless dot 1x, guest portal) Is profiling and/or posturing being performed? Is Cisco ISE being used for remote access VPN authentication? Is Cisco ISE being used for Certificate Authority based authentication?

RESPONSE:

Yes; GISD utilizes TACACS+ and Wireless dot 1x. No; profiling and/or posturing is not being performed. No; Cisco ISE is not being used for remote VPN. No, Cisco ISE is not being used for Certificate Authority based authentication.

61. **QUESTION:**

Under section 3 part 9. Does the client have an existing Cisco Firepower Management Center (FMC) in place today? If so, what model appliances are being used? What integrations are in place with FMC today? Is the client utilizing identity based rules?

RESPONSE:

Yes; FMC is in place. Subsequent questions are not responsive to the RFP.

62. **QUESTION:**

Under section 1.1.4 and 6.1. What is the preferred submission method? If submitting though iSupplier, what is the website address?

RESPONSE:

This RFP is a hardcopy only and is not available through iSupplier.

63. **QUESTION:**

We are unable to find "Stealthwatch configuration" on bid spreadsheets. This is related to Page 22 Point 7

RESPONSE:

Stealthwatch pricing will be requested in the updated Bill of Material.

64. **QUESTION:**

On "A DC LAN Refresh BoM vendor" spreadsheet following requested SKU are related to "**DCN Advantage**" however they need to be "**DCN Premier**" to support Nexus Dashboard.

C1**A**1TN9500M816-5Y	DCN Advantage Term N9500 M8/M16, 5Y	QTY 4
C1**A**1TN9300XF- 5Y	DCN Advantage Term N9300 XF, 5Y	QTY 12
C1**A**1TN9300XF- 5Y	DCN Advantage Term N9300 XF, 5Y	QTY 12

The correct SKU to support Nexus Dashboard should be

C1**P**1TN9500M816-5Y	DCN Premier Term N9500 M8/M16, 5Y	QTY 4
C1**P**1TN9300XF- 5Y	DCN Premier Term N9300 XF, 5Y	QTY 12
C1**P**1TN9300XF- 5Y	DCN Premier Term N9300 XF, 5Y	QTY 12

Please clarify.

RESPONSE:

In the Data Center LAN Refresh BOM, please provide pricing for both DCN Advantage and DCN Premier support tiers.

65. QUESTION:

Does the district want the existing RJ-45 to be re-terminated or does it want them to be replaced with new ones?

RESPONSE:

A 1:1 swap is required, but no re-terminations are necessary. We are right-sizing the patch cable lengths.

66. QUESTION:

Does the District require any managed services? If so, for how long after the implementation is completed?

RESPONSE:

No.

Change #1: On page 22 3. Future Network and Project Overview 6-9

From:

5. Installation to take place after school hours without disruption to the GISD network users.
6. Service Level monitoring platform with configuration of **FULL Netflow Support** and SLA solution for reporting to a network operations center.
7. Deployment, including installation and configuration, of CISCO DNAC, CISCO NEXUS DASHBOARD, CISCO Stealthwatch or equivalent, and integration with Cisco Identity Sercies Engine (ISE) and SolarWinds Orion network monitoring solutions based on SNMP and RMON.
8. Provide services to integrate all new network equipment into existing Cisco ISE solution.
9. Provide services to integrate all new network equipment embedded Stealthwatch (or equivalent) into existing Cisco FirePower solution.

3.1. Design Standards

The network upgrade proposed in this design is based on industry standards. This project's scope,

To:

6. Service Level monitoring platform with configuration of **FULL Netflow Support** and SLA solution for reporting to a network operations center.
7. Deployment, including installation and configuration, of CISCO DNAC, CISCO NEXUS DASHBOARD, CISCO Stealthwatch or equivalent, and integration with Cisco Identity Sercies Engine (ISE) and SolarWinds Orion network monitoring solutions based on SNMP and RMON.
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3.1. Design Standards

The network upgrade proposed in this design is based on industry standards. This project's

Change #2: THE DUE DATE FOR PROPOSAL SUBMISSION CHANGES AS FOLLOWS:

From:
September 28, 2023, 10:30 a.m. CST
To:
October 17, 2023, 10:30 a.m. CST

Change #3 On Page 36 **7. Timetable**

From:

7. **Timetable**
The following timetable is subject to change by GISD. (All listed times are Central Time)

Event	Date and Time
RFP Release Date	8/29/2023
Proposers' Conference/site visit North Garland HS (main entry steps) 2109 W. Buckingham Road Garland, TX 75042	9/6/2023 3:30PM
Questions Due to Purchasing Department	9/8/2023 12:00PM
Answers to Questions Posted via Addendum	9/11/2023 4:00PM
Proposals Due	9/28/2023 10:30AM
Evaluation of Proposals	9/29/2023 – 10/3/23
Potential Award	11/28/2023
Anticipated Project Start	11/30/2024 (Planning Engagement)
Anticipated Deployment	4/1/2024 – 8/1/2025

To:

7. **Timetable**
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Evaluation of Proposals	10/21/2023 – 10/23/23
Potential Award	12/12/2023
Anticipated Project Start	11/30/2024 (Planning Engagement)
Anticipated Deployment	4/1/2024 – 8/1/2025

Change #4 On Page 52 Pricing Sheet Revised 2023 Bond Category 2 - DC LAN Refresh BoM vendor
https://docs.google.com/spreadsheets/d/1QXi9opxBEWi7RSx-B4rjkPuMaZc2HM59/edit?usp=drive_link

Addition #1 On Page 52 Pricing Sheet Addition of 2023 Bond Category 2 - Stealthwatch vendor
https://docs.google.com/spreadsheets/d/1QXi9opxBEWi7RSx-B4rjkPuMaZc2HM59/edit?usp=drive_link

Mark a. Booker

Mark Booker
Executive Director of Purchasing

_____
Company Name

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Address

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City   State   Zip

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Signature

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Title