



GARLAND INDEPENDENT SCHOOL DISTRICT

PURCHASING DEPARTMENT

*501 S. Jupiter
Garland, Texas 75042*

October 11, 2024

ADDENDUM 1, RFP #229-25-01 (145587)

Audio Visual Equipment and Installation Services

This addendum modifies the original document as listed below and is hereby incorporated to the contract documents. Acknowledge receipt of this addendum by returning the completed and signed form with the solicitation response. Failure to submit the addendum may be used as an evaluated factor.

1. In Instructions to Proposers Section 1.2.10.

From:

1.2.10. PRICE ESCALATION PROVISIONS

The District may elect to place several orders during the term of this Request for Proposal. Proposers must specify minimum order quantities – if any – and are required to hold proposed prices for **90 days** from date of award. After this time, proposed increases may be submitted in writing for approval. Proof of change in market conditions must accompany a request for price increase. Any price increase request is subject to Purchasing Department review and approval. Increases may be submitted for approval but shall not exceed the Consumer Price Index – All items less food and energy. If vendor cannot agree to the CPI increase by default the next lowest vendor may provide a quote that can result in a new award. \

To:

1.2.10. PRICE ESCALATION PROVISIONS

The District may elect to place several orders during the term of this Request for Proposal. Proposers must specify minimum order quantities – if any – and are required to hold proposed prices for **the contract award period** from date of award. At each annual renewal, proposed increases may be submitted in writing for approval. Proof of change in market conditions must accompany a request for price increase. Any price increase request is subject to Purchasing Department review and approval. Increases may be submitted for approval but shall not exceed the Consumer Price Index – All items less food and energy. If vendor cannot agree to the CPI increase by default the next lowest vendor may provide a quote that can result in a new award.

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Audio Visual Equipment and Installation Services
Answers to Question

Questions	Answers						
<p>1. How many alternative pricing sheets would you accept, do I continue to use the same pricing spreadsheet you created and adjust the alternative names?</p>	<p>1. Yes, continue using the same price spreadsheet by continuing to add E2-Alt</p> <p>Example:</p> <table border="1" style="margin-left: 20px;"> <thead> <tr> <th style="text-align: center;">Item #</th> <th style="text-align: center;">Description</th> </tr> </thead> <tbody> <tr> <td style="text-align: center;">E1</td> <td>43-in Class Commercial TV 4P-B43EJ2U</td> </tr> <tr style="background-color: yellow;"> <td style="text-align: center;">E1-Alt</td> <td></td> </tr> </tbody> </table>	Item #	Description	E1	43-in Class Commercial TV 4P-B43EJ2U	E1-Alt	
Item #	Description						
E1	43-in Class Commercial TV 4P-B43EJ2U						
E1-Alt							
<p>2. Where can we find Appendix B-References and Appendix C-Subcontractor references?</p>	<p>2. Refer to the “Required Forms” attachment in sourcing that must be downloaded completed and uploaded to response. (Also attached below)</p>						
<p>3. We do not see section 3.26. Please provide. VPAT (Refer To 3.26. Uniform Information And Communication Technologies Accessibility)</p>	<p>3. The VPAT is the industry standard for digital accessibility review. (Section 508) Should be obtained and submitted by the supplier.</p>						
<p>4. Where can we find Compliance form?</p>	<p>4. Refer to the “Required Forms” attachment in sourcing that must be downloaded completed and uploaded to response. (Also attached below)</p>						
<p>5. In the event that certain peripherals/accessories are not included in the vendor's bid, could you please clarify how this might affect the overall evaluation of the submission?</p>	<p>5. There will be no impact to the evaluation for items not requested in the RFP.</p>						
<p>6. Could you please provide the estimated lead time for the order and delivery of the products?</p>	<p>6. Estimated lead times for order and delivery will depend on the need of the district.</p>						
<p>7. Order Sizes</p> <p>7.1 For items like the 75” LED Display – Sharp 4P-B75EJ2U with a quantity of 25, could you clarify whether all units will be ordered at once, or on an as-needed basis over time? We are asking this question because we can offer more competitive pricing for larger quantities when ordered in a single shipment, as opposed to individual unit pricing, allowing us to provide a more cost-effective solution for Garland ISD.</p> <p>7.2 Are the quantities estimated fixed, or subject to change? If there’s variation, will it only increase</p>	<p>7. Order Sizes</p> <p>7.1 Units will be ordered on an as-needed basis according to the needs of the district. This may be single or multiple-unit purchases.</p> <p>7.2 Quantities provided based upon the estimated needs of the district.</p>						

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<p>from the mentioned minimums, or could it potentially decrease as well?</p>	
<p>8. Performance and Maintenance Requirements</p> <p>8.1 Would the School District benefit from 24/5 LIVE Support and Unlimited Training?</p> <p>8.2 Apart from the On-Site Training carried out during the project, would the district benefit from Unlimited Online Support for Instructors and Technical personnel?</p>	<p>8. Performance and Maintenance Requirements</p> <p>8.1 No. The displays do not require live support and unlimited training to operate.</p> <p>8.2 No. We would require documentation to be created and provided to the District AV Team for any complex installs.</p>
<p>9. Are the specified quantities intended for a single year, or will they be distributed over five years?</p>	<p>9. Estimated quantities are for a single year.</p>
<p>10. Display Specifications</p> <p>10.1 Would the district benefit from a USB-C port with Video, Audio, PD 65W, LAN, and Network Sharing in the displays, enhancing your technology capabilities and streamlining device connectivity in classrooms?</p> <p>10.2 Considering the varying lighting conditions in our school facilities, would the district find value in investing in displays with brightness levels up to 450 nits to ensure maximum visibility and student engagement?</p> <p>10.3 Would the district benefit from HDMI Out ports on the displays to enable seamless connectivity for multimedia presentations?</p> <p>10.4 Would a robust Quadcore CPU enhance the displays' performance and support advanced applications for the district?</p>	<p>10. Display Specifications</p> <p>10.1 Supplier must provide equipment that meets or exceeds minimum specifications.</p> <p>10.2 Supplier must provide equipment that meets or exceeds minimum specifications.</p> <p>10.3 Supplier must provide equipment that meets or exceeds minimum specifications.</p> <p>10.4 Supplier must provide equipment that meets or exceeds minimum specifications.</p>

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<p>10.5 Considering the importance of efficiency and storage, would the district find value in displays with 4GB of RAM and 32GB of ROM for interactive lessons?</p> <p>10.6 Would the district find value in having an integrated GPU within the displays to enhance video and graphics performance?</p> <p>10.7 How does the inclusion of a Coaxial F-Type (RF Antenna) align with the needs of displays installed in a school environment, considering that our focus is primarily on digital content delivery and interactive learning rather than traditional broadcast reception?</p>	<p>10.5 Supplier must provide equipment that meets or exceeds minimum specifications.</p> <p>10.6 Supplier must provide equipment that meets or exceeds minimum specifications.</p> <p>10.7 Supplier must provide equipment that meets or exceeds minimum specifications.</p>
<p>11. Software</p> <p>11.1 Does the department require MDM Software in Displays for Centralized Device Management or would the CMS suffice for the department’s needs?</p> <p>11.2 Does the district prefer the Auto On/Off feature to be managed through an MDM system, or would it be handled individually at each screen?</p> <p>11.3 Considering that we have a device-optimized Content Management System (CMS) that not only meets but significantly exceeds the specifications offered by Rise Vision, would Garland ISD be interested in considering this as a compelling alternative to enhance the functionality of the displays?</p>	<p>11. Software</p> <p>11.1 Supplier must provide equipment that meets or exceeds minimum specifications.</p> <p>11.2 Supplier must provide equipment that meets or exceeds minimum specifications.</p> <p>11.3 Supplier must provide equipment that meets or exceeds minimum specifications.</p>

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11.4 Does the department prefer wireless screen-sharing capabilities for up to 9 devices?

11.5 What are the department's preferences for a CMS in displays? Would the district require a CMS with 200+ pre-built templates for seamless content management?

11.6 Is integration with various media platforms such as Canva, Facebook, Instagram, and YouTube a requirement for the district's CMS?

11.7 Would the department require a content scheduling feature within the CMS to enhance accessibility and effectiveness?

11.8 Does the district require CMS compatibility with Android, Windows, and Chrome OS platforms?

11.9 Would your department benefit from advanced features like scheduling, admin control, and reporting in CMS?

11.10 Would the district benefit from the ability to play content in loops within the CMS?

11.11 Would the district benefit from the inclusion of Vibrant Slideshows, YouTube Stream, Webpages, Facebook, Twitter, and RSS feeds in our CMS to enhance content delivery and communication?

11.12 Our CMS is fully equipped and designed to serve as a competitive alternative to Rise Vision. Would Garland ISD be open to considering substitutes for the licenses mentioned under line items E102, E103, E104,

11.4 Supplier must provide equipment that meets or exceeds minimum specifications.

11.5 Supplier must provide equipment that meets or exceeds minimum specifications.

11.6 Supplier must provide equipment that meets or exceeds minimum specifications.

11.7 Supplier must provide equipment that meets or exceeds minimum specifications.

11.8 Supplier must provide equipment that meets or exceeds minimum specifications.

11.9 Supplier must provide equipment that meets or exceeds minimum specifications.

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11.12 Supplier must provide equipment that meets or exceeds minimum specifications.

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E105, and E106? If a detailed feature-by-feature comparison is provided, can we provide an alternative solution for Rise Vision Line Items?

11.13 For E103, Rise Vision - Licensing - 1 year, 130 License with Quantity 1. Can you kindly elaborate on the license specifications. Does it mean 130 x Rise Vision Basic Licenses?

11.14 For E104 Rise Vision - Ticker Licenses, could you please elaborate on the details of these licenses? Specifically, are there any hardware specifications we should be aware of if the hardware is already installed? Additionally, could you provide more details about the functionality and specifications of this license to help us offer a tailored solution for the district?

11.15 For E106 the Rise Vision Hardware License, can you kindly clarify if this license includes the acquisition of Rise Vision Media Player Hardware?

11.13 Supplier will provide individual licensing cost and discount for volume purchases.

11.14 The hardware is located at a single location, the Gilbreath-Reed Career & Technical Center High School. It is already installed. Licensing allows the NYSE content to scroll on the ticker.

11.15 Yes. E106 is specifically for a yearly subscription to lease hardware.

Compliance Form

An authorized company representative must sign this form to indicate compliance with the Sourcing Instruction Sheet, Instructions to Proposer, Award/Evaluation of Proposals, Certifications, Shipping and Delivery, Terms and Conditions and all other information contained in this solicitation. All **deviations** shall be listed on this page, with complete detailed conditions and information included or attached. The District will consider any deviations in its award decisions, and the District reserves the right to accept or reject any bid based upon any deviations indicated below or in any attachments or inclusions.

In the absence of any deviation entry on this form, the bidder assures the District of their full compliance with the Sourcing Instruction Sheet, Instructions to Proposer, Award/Evaluation of Proposals, Certifications, Shipping and Delivery, Terms and Conditions and all other information contained in this solicitation.

Please list deviations below (attach additional sheets, if needed):

Company Name

Address

City

State

Zip

Printed Name

Title

Signature

Email Address

Telephone #

Fax #

Certification for Criminal History Check
(In Compliance With Texas Education Code § 22.0834(A))

“Covered employee” - A “covered employee” is a person who is an employee, applicant, agent or Subcontractor of the Contractor or of any Subcontractor of the Contractor, if (a) the person has or will have work duties related to the Project that will be performed on District property or at another location on a regular or repeated basis, (b) students are regularly present at such location, and (c) the person will have verbal or physical interaction with, or be in direct proximity to, one or more students.

“Direct contact with students” - The contact that results from activities that provide substantial opportunity for verbal or physical interaction with students that is not supervised by a certified educator or other professional district employee. Contact with students that results from services that do not provide substantial [the] opportunity for unsupervised interaction with a [an individual] student or students, such as addressing an assembly, officiating a sports contest, or judging an extracurricular event, is not, by itself, direct contact with students. However, direct contact with students does result from any activity that provides substantial [the] opportunity for unsupervised contact with students, which might include [such as], without limitation, the provision of [individualized] coaching, tutoring, or other services to students.

“Disqualifying conviction” - A “disqualifying conviction” is a conviction of (a) any felony under the Texas Penal Code, (b) any offense for which the person is required to register as a sex offender under Chapter 62 of the Texas Code of Criminal Procedure, (c) any equivalent offense under the laws of the United States or any other state, (d) any offense against a child, (e) felony possession of a controlled substance within 10 years, (f) any weapon offense, (g) felony theft within 10 years, (h) felony forgery, altering official or government document, perjury, securing / executing of document of deception, or (i) Title 5 Offenses Against the Person-homicide, kidnapping, unlawful restraint, trafficking of persons, sexual offenses, assaultive offenses within 30 years.

On behalf of _____ (“Contractor”), I certify that [check one]:

None of Contractor’s employees are *covered employees*, as defined above. The service contractor shall also certify that it will take reasonable steps to ensure that the conditions or precautions that have resulted in a determination that any person is not a covered contract employee continue to exist throughout the time that the contracted services are provided.

Or

Some or all of Contractor’s employee are *covered employees*. If this box is selected, I further certify that:

- (1) Contractor has obtained all required criminal history record information, through the Texas Department of Public Safety, regarding its covered employees. None of the covered employees has a disqualifying conviction.
- (2) If Contractor receives information that a covered employee has a disqualifying conviction, Contractor will immediately remove the covered employee from contract duties and notify the District in writing within 3 business days that it has done so.

Noncompliance by Contractor with this certification may be grounds for contract termination.

Signature

Title

Date

Confidential Information Declaration & Copyright Authorization Form

The bidder must stamp in bold red letters the term "CONFIDENTIAL" or "PROPRIETARY" on every page of any part of a bid that the bidder claims is confidential or proprietary. *Furnishing confidential or proprietary information is discouraged.* The District cannot guarantee that the District will be allowed to keep the information submitted confidential. The District may reject as non-conforming any bid that contains confidentiality claims that the District in its sole discretion considers vague or unreasonable.

All Invitations to Proposal and parts of bids that are not marked as confidential or proprietary will generally be considered public information once the contract is awarded. The District assumes no liability or responsibility for release of any information not properly marked. The District assumes no liability or responsibility for release of any information that is properly marked but is determined by the Texas Attorney General or a court of law to be subject to release. In the event that the District receives a request for disclosure of material marked "confidential" or "proprietary", the District may request a ruling from the Texas Attorney General concerning whether such material must be disclosed.

Proposals asserted to be copyright protected in their entirety are unacceptable and may, in the District's sole discretion, be disqualified as non-responsive. By submitting copyrighted materials as part of your bid, you hereby grant the District authorization to reproduce and provide copies of such information in response to a valid request for information under the Texas Public Information Act, Texas Government Code Chapter 552. By submitting copyrighted materials, you are representing that you have the authority to grant such authorization for the reproduction and release of such information. You further agree to waive any and all claims against the District regarding the release of such copyrighted information including, but not limited, to any claim of copyright infringement when released in response to a valid request for information under the Texas Public Information Act, Texas Government Code Chapter 552.

- Contents of this document are NOT considered Confidential or Proprietary
- Contents of this document ARE considered Confidential or Proprietary. Please identify the pages and/or sections declared Confidential or Proprietary by properly marking the pages &/or sections as confidential or proprietary and listing them below:

The undersigned affirms that the District assumes no liability/responsibility for the release of any information if this form is not properly completed, signed and the appropriate pages clearly marked as directed. The undersigned further grants authorization for the reproduction and release of any information asserted to be copyright protected in response to a request for information under the Texas Public Information Act, and waives any and all claims regarding the release of such information.

Printed Name

Signature Title Date

INSURANCE REQUIREMENTS

The Vendor shall purchase and maintain, in a company or companies licensed to do business in the State of Texas. Such insurance as will protect the Vendor and the District from claims set forth below, which may arise out of, or result from, the operations under the contract. The Vendor shall be a subscriber to the Texas Workers' Compensation Act for Workers' Compensation Insurance. The vendor shall file with the Director of Purchasing, before work is begun, certificates of such insurance which shall be subject to approval by the District as to the company providing insurance and the manner and adequacy of insurance protection. The Vendor shall, during the performance of this Agreement, keep in force the following insurance:

- a. Comprehensive General Liability*(CGL)
 - 1) Bodily Injury \$250,000 each person, \$500,000 each occurrence,
\$1,000,000 aggregate
 - 2) Personal Injury \$250,000 each person, \$500,000 each occurrence,
\$1,000,000 aggregate
 - 3) Property Damage \$500,000 each occurrence
- b. Comprehensive Automobile Liability*(CAL)
 - 1) Bodily Injury \$500,000 each person, \$500,000 each occurrence,
\$1,000,000 aggregate
 - 2) Property \$100,000 each occurrence
- c. Workers' Comp. (as a subscriber to the Act) Statutory (per benefits of Texas Workers' Comp. Act)
- d. Employer's Liability
 - 1) Each accident \$300,000
 - 2) Disease \$300,000
 - 3) Disease for each employee \$300,000

- *In the alternate, CGL and CAL insurance coverage a combined single limit policy of \$500,000 for both property damage and bodily injury may be provided with 1 million dollar aggregate. Vendors having unsupervised access to students must have a minimum of \$100,000 claim/\$300,000 aggregate coverage for sexual abuse and molestation endorsed to their General Liability.

The Vendor shall either: (1) require each of its sub-contractors to procure and to maintain during the life of the sub-contract, Sub-contractor's Workers' Compensation Insurance as a subscriber to the act, Comprehensive General Liability, Automobile Liability, and Property Damage Liability Insurance of the type and in the same amounts as specified above, or (2) insure the activity of its sub-contractors in its own policy(ies).

All such policies of insurance shall contain a provision that they shall not be cancelled or altered nor the amount of coverage reduced until at least thirty (30) days after notice of such cancellation, alteration, or reduction has been delivered to the District.

Such policies of insurance shall be written by companies authorized by the Texas Department of Insurance to conduct business in the state and shall be satisfactory to the District. Vendor shall not commence work under this Agreement until satisfactory evidence of such insurance has been delivered to, and approved by the District.

Self-Insurance: A vendor who self-insures for workers compensation must possess a Certificate of Authority to Self-insure issued by the Texas Workers Compensation Commission as a subscriber to the Workers' Compensation Act. By signing below, the bidder/prospective Vendor certifies that it possesses such certificate, and shall furnish a copy of the Certificate of Self Insurance with Bid Invitation.

The Certificate of Insurance must be presented prior to start of service. The policy must reflect Garland I.S.D. as "additional insured" or "co-insured". The amount of deductibles and self-insurance retention must be shown on Certificate of Insurance.

By initialing below, the bidder certifies that it is capable of providing the type(s) and coverage of insurance required. _____(Initials)

Company Name	Insured By:	Printed Name	Certificate Number
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APPENDIX B – REFERENCES
PROPOSAL #229-25-01
AUDIO VISUAL EQUIPMENT AND INSTALLATION SERVICES

Provide at least three (3) references for the most similar contracts, preferably K-12 education, higher education, or other governmental agencies, or related engagements that bidder has completed within the past five (5) years. The contact information provided should be an individual that was directly involved and/or most familiar with the bidder’s project. Non-Responsive references will not receive points.

1	Client/Company Information		Contact Information	
	Client Name		Name	
	Contract Term/Period		Title	
	Est. Contract Value		Phone	
	Number of Employees		Email	
	Brief Project Description (incl. type of H/W & total units deployed)			
2	Client/Company Information		Contact Information	
	Client Name		Name	
	Contract Term/Period		Title	
	Est. Contract Value		Phone	
	Number of Employees		Email	
	Brief Project Description (incl. type of H/W & total units deployed)			
3	Client/Company Information		Contact Information	
	Client Name		Name	
	Contract Term/Period		Title	
	Est. Contract Value		Phone	
	Number of Employees		Email	
	Brief Project Description (incl. type of H/W & total units deployed)			

**APPENDIX C – SUBCONTRACTOR REFERENCES
PROPOSAL #229-25-01
AUDIO VISUAL EQUIPMENT AND INSTALLATION
SERVICES**

For each subcontractor the bidder will be utilizing, provide at least two (2) references for the most similar contracts, preferably K-12 education, higher education, or other governmental agencies, or related engagements; that subcontractor has completed within the past five (5) years. The contact information provided should be an individual that was directly involved and/or most familiar with the subcontractor’s project. Non-Responsive references will not receive points.

1	Subcontractor/Business Name:			
	Client/Company Information		Contact Information	
	Client Name		Name	
	Contract Term/Period		Title	
	Est. Contract Value		Phone	
	Number of Employees		Email	
	Brief Project Description			
1	Subcontractor/Business Name:			
	Client/Company Information		Contact Information	
	Client Name		Name	
	Contract Term/Period		Title	
	Est. Contract Value		Phone	
	Number of Employees		Email	
	Brief Project Description			
2	Subcontractor/Business Name:			
	Client/Company Information		Contact Information	
	Client Name		Name	
	Contract Term/Period		Title	
	Est. Contract Value		Phone	
	Number of Employees		Email	
	Brief Project Description			
2	Subcontractor/Business Name:			
	Client/Company Information		Contact Information	
	Client Name		Name	
	Contract Term/Period		Title	
	Est. Contract Value		Phone	
	Number of Employees		Email	
	Brief Project Description			

Mayte R. Martinez

Mayte R. Martinez
Assistant Director of Purchasing

Company Name

Address

City State Zip

Signature

Title