

Exhibit A

RFP # 234-25 Air Conditioning Filters - CRITERIA EVALUATION FORM								
EVALUATION CRITERIA	FIRM Talladega Machinery and Supply Co Inc (Primary)	FIRM Air Relief Technologies Incorporated (Alternate)	FIRM Capital Business Machines Inc	FIRM Puremaxx LLC	FIRM Filter King LLC	FIRM Florence Filter Corporation	FIRM SLPFilter LLC	
Parameters:	Max Points							
Proposed Price:		\$226,982	\$329,245	\$335,489	\$354,829	\$398,327	\$443,323	\$451,639
The purchase price; NOT TO BE EVALUATED BY COMMITTEE MEMBERS Purchasing Dept. will enter separately. Based on a standard formula Personal Property Purchase: 50-55, Combination of Goods and Services or Service (only):40-50 Split with long-term cost if applicable.	40	40	28	27	26	23	20	20
The reputation of the vendor and of the vendor's goods or services; 3 good references = 12 points 2 good references = 8 points 1 good reference = 4 points 0 good references = 0 points	12	12	12	12	12	12	12	12
The quality of the vendor's goods or services; -Show materials of superior quality = 15 points -Using less than quality materials = 8 points -Substandard materials used = 0 points	15	15	15	15	15	15	15	15
The extent to which the goods or services meet the district's needs; -Accept terms and conditions with no deviations = 30 points -Doesn't accept terms and conditions and has deviations = 0 points	30	30	30	30	30	30	30	30
The vendor's past relationship with the district; Range 0-3 District standard is to award points as follows: 3 – performed above contract standards 2 – performed to contract standards 1 – instances of substandard performance but deficiencies were promptly corrected when notified 0 – no previous experience with GISD Negative 1-10 may be assigned based on the number of written complaint letters issued by the Purchasing Department	3	0	3	0	0	0	0	0
The impact on the ability of the district to comply with the laws and rules relating to historically under-utilized businesses; (must be 0 points)	0	0	0	0	0	0	0	0
The total long-term cost to the district to acquire the vendor's goods and services; Range 0-10. Discount structure for each manufacturer. This item is designed to capture all costs other than those identified under initial purchase price, example maintenance cost for years 2-5.	0	0	0	0	0	0	0	0
For a contract for goods and services, other than goods and services related to telecommunications and information services, building construction and maintenance, or instructional materials, whether the vendor or the vendor's ultimate parent company or majority owner: A. has its principal place of business in this state B. employs at least 500 persons in this state Has its principal place of business in this state	0	0	0	0	0	0	0	0
Total Points	100	97	88	84	83	80	77	77

The district solicited 250 supplier and received 7 responses