## Exhibit A

		FIRM	FIRM	JATION CRITERIA FORM		
EVALUATION CRITERIA		PIRAINO CONSULTING INC	BLUUM USA INC	DISYS SOLUTIONS INCORPORATED	MASTER AUDIO VISUAL INCORPORATE	
Parameters:	Max Points					
<b>Proposed Price:</b> A comparison of line items L1-L8 and E1-E11, E23,and E24 were evaluated for pricing. Pricing does not reflect the contract value rather the amount of the line items evaluated.		\$184,283	\$208,775	\$221,618	\$220,450	
<b>The purchase price;</b> 8.5 Installation Labor Pricing List 9.7.1 Pricing Response/Equipment Pricing Sheet	40	40	35	33	33	
<b>The reputation and quality of the vendor's goods or services;</b> Appendix B - References Appendix C - Subcontractor References	7	7	7	7	7	
<b>The quality of the vendor's goods or services;</b> 9.1 Training - Technical Training Plan 9.7.2 Compliance Response (Will also be verified via 9.3.1 bidder's provided catalogs, brochures and spec sheets) 9.2.1 Evaluation of Catalogues, Brochures, Spec sheets	26	21	17	21	25	
The extent to which the goods or services meet the district's needs; 8.1 Executive Summary 8.4.1 Overview of AV Implementation Process 8.4.4.3 Resumes, qualifications, and/or AV certifications 9.4 Damaged/Defective Claims Process 9.5.1 Outline the Manufacturer Warranty Process 10 Exceptions to RFP and Conflicts of Interest	24	23	22	23	22	
The vendor's past relationship with the district;	3	2	2	2	2	
The impact on the ability of the district to comply with the laws and rules relating to historically under-utilized businesses (HUB); <b>(must</b> be 0 points)	0	0	0	0	0	
The total long-term cost to the district to acquire the vendor's goods and services; .	0	0	0	0	0	
For a contract for goods and services, other than goods and services related to telecommunications and information services, building construction and maintenance, or instructional materials, whether the vendor or the vendor's ultimate parent company or majority owner: A. has its principal place of business in this state B. employs at least 500 persons in this state <b>Has its principal place</b> of busines in this state	0	0	0	0	0	
VPAT (Refer to 3.26. UNIFORM INFORMATION AND COMMUNICATION TECHNOLOGIES ACCESSIBILITY)	0	0	0	0	0	
Total Points	100	93	83	86	90	

## The District solicited 950 suppliers and received 6 responses



