

RFP #358-26 Fertilizer and Ground Products - CRITERIA EVALUATION FORM				
EVALUATION CRITERIA		FIRM Marubeni America Corporation, dba Helena Agri-Enterprises LLC	FIRM Site One Landscape Supply LLC (Primary)	FIRM Heritage Landscape Supply Group Inc (Alternate)
Parameters:	Max Points	*Confidential		
Proposed Price:			\$102,956	\$107,144
The purchase price	40	40	34	33
The reputation of the vendor and of the vendor's goods or services; •3 good local references = 12 points •2 good local references = 6 points •1 good local reference = 3 points •0 good local references = 0 points	12	12	12	12
The quality of the vendor's goods or services; Vendor provides a name-brand product for this RFP = 10 points • Vendor provides a generic name brand, rather than a name brand product for this RFP = 0 points	10	10	10	10
The extent to which the goods or services meet the district's needs; Vendor delivers products within 3 days of receiving a Purchase Order (PO), and the vendor allows for a local pick-up option within 3 days of receiving a Purchase Order (PO). Quotes will remain valid for 30 days. • Meets all 3 of the above criteria = 35 points • Meets 2 of the above criteria = 25 points • Meets 1 of the above criteria = 12 points • Does not meet district needs = 0 points	35	25	35	35
The vendor's past relationship with the district;	3	0	2	2
The impact on the ability of the district to comply with the laws and rules relating to historically under-utilized businesses; (must be 0 points)	0	0	0	0
The total long-term cost to the district to acquire the vendor's goods and services; Range 0-10, Discount structure for each manufacturer. This item is designed to capture all costs other than those identified under initial purchase price, example maintenance cost for years 2-5.	0	0	0	0
For a contract for goods and services, other than goods and services related to telecommunications and information services, building construction and maintenance, or instructional materials, whether the vendor or the vendor's ultimate parent company or majority owner: A. has its principal place of business in this state B. employs at least 500 persons in this state Has its principal place of business in this state	0	0	0	0
Total Points	100	87	93	92

The district solicited 333 supplier and received 5 responses, with two, Justin Seed and Rare Agricultural Products LLP, not providing a full solution.